



Annual Report 2015



Tricon Capital Group (TSX: TCN)

Tricon is a principal investor and asset manager focused on the residential real estate industry in North America, with approximately \$2.7 billion (C\$3.7 billion) of assets under management ("AUM"). Tricon owns, or manages on behalf of third-party investors, a portfolio of investments in land and homebuilding assets, single-family rental homes, manufactured housing communities and multi-family development projects. Our business objective is to invest for investment income and capital appreciation throughout Principal Investment business and to earn fee income through our Private Funds and Advisory business. Since its inception in 1988, Tricon has invested in real estate and development projects valued at approximately \$17 billion. More information about Tricon is available at www.triconcapital.com.

This document contains forward-looking statements and information relating to expected future events and the Company's financial and operating results and projections. This document also presents key performance indicators used by the Company to measure its performance that are not recognized under International Financial Reporting Standards (IFRS). Please refer to the enclosed Management's Discussion and Analysis for further information and disclaimers concerning these forward-looking statements and non-IFRS measures.



2015 Highlights

22% growth in Assets Under Management, to \$2.7 billion

11% growth in Adjusted EBITDA, to \$109 million

16% growth in book value per share, or 39% in Canadian-dollar terms

\$68 million of cash distributions from Tricon Housing Partners ("THP") co-investments

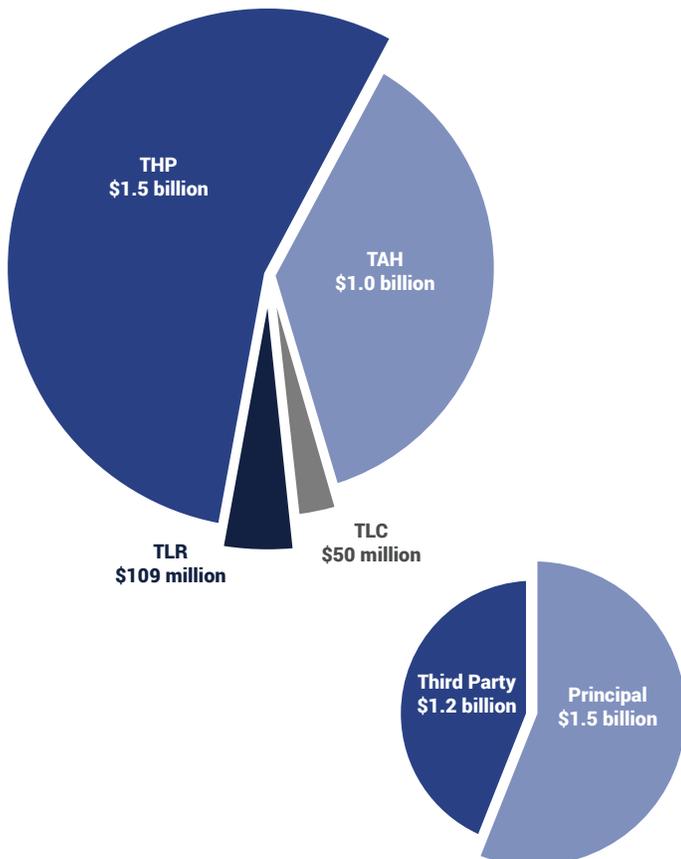
43% growth in Tricon American Homes ("TAH") single-family portfolio, to ~7,200 homes

\$361 million TAH securitization transaction completed

Tricon Lifestyle Communities ("TLC") portfolio expanded to ~2,500 rental pads by January 2016

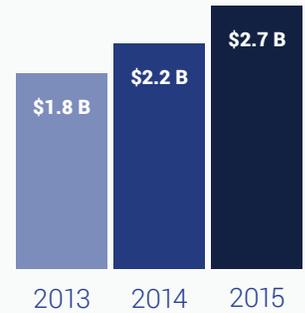
Formal entry into multi-family rental development through Tricon Luxury Residences ("TLR"), with four new development investments as of February 2016

Assets Under Management \$2.7 billion



All figures in U.S. dollars unless otherwise indicated

AUM
23%
2-yr CAGR



Adjusted EBITDA
29%
2-yr CAGR



Book Value per Share
13% 2-yr CAGR
29% (in C\$)



(1) Reflects a CAD:USD exchange rate of \$1.38, \$1.16, and \$1.06 in 2015, 2014 and 2013, respectively.

Past performance is not indicative of future performance. There can be no assurance that historical rates will continue.

Dear Shareholders:



At Tricon, we measure our performance by the returns we earn from our investments and the value we create for our shareholders. This past year, we increased our book value per share by 16%, to \$6.09 compared to \$5.23 in 2014. When converted to Canadian dollars, our book value per share increased by 39%. Since our initial public offering in 2010, we have grown our book value per share by a compounded annual rate of 17% in U.S. dollars, and by 22% in Canadian-dollar terms.

Meanwhile, our share price appreciation (including dividends) generated a return of 7% for investors in 2015, amid turbulent financial markets. Since going public, we have generated shareholder returns of 11% compounded annually (including dividends), outperforming the TSX index total return of 6%. While we are disappointed that our share price returns during this period reflect only half the gain in book value per share in Canadian dollars, we are confident that over time the markets are efficient and we will ultimately be rewarded for the value we are creating.

Our financial results for 2015 reflect another year of meaningful expansion of our business. Assets Under Management (“AUM”) increased by 22% or \$479 million, to \$2.7 billion compared to \$2.2 billion in 2014. Adjusted EBITDA increased by 11% or \$10.9 million, to \$108.8 million compared to \$97.9 million in 2014. Adjusted Diluted EPS was \$0.56 in 2015 compared to \$0.60 in 2014. In Canadian dollars, Adjusted Diluted EPS increased by 9%, to \$0.72 compared to \$0.66 in 2014. Our weighted average share count increased by 4%, mainly as a result of the public equity offering we completed in August, which allowed us to strengthen our balance sheet for future growth. We deployed the proceeds by year-end on investments that we expect to be accretive to EPS over time.

Within our organization, 2015 also marked a period of new senior leadership, as I succeeded Tricon’s co-founder David Berman as CEO and Wissam Francis replaced June Alikhan as the Company’s CFO. We are pleased to report that this transition has been seamless and that senior management is well-positioned to lead the Company on the exciting growth path that David Berman and Geoff Matus initiated.

Over the past few years, Tricon’s strong performance was largely determined by our decision to avoid a slowing Canadian economy and invest nearly 100% of our balance sheet in the U.S. housing market. Supported by accommodative monetary policy, the U.S. economy has made considerable progress in recent years and has now replaced all jobs lost since the Great Recession. U.S. existing home prices eclipsed the previous peak level achieved in 2006, reversing the negative equity effect for many Americans who have been trapped in their homes, and providing a strong psychological impetus for additional buying. Not surprisingly, a strong secondary market made new housing look increasingly compelling. Single-family starts grew 10% in 2015, reaching the highest level since 2008, but still remain well below the long-term mean. With strong job growth and rising incomes, the single-family rental, multi-family and manufactured housing industries were able to increase occupancy rates across the board and pass on rent increases in excess of 3% to tenants.

While there are bound to be fluctuations from time to time that interrupt economic progress, we believe that the severity of the 2008–2010 housing crash, coupled with strong demographic factors, will enable the U.S. housing market to sustain a relatively long upcycle, which in turn should enable Tricon to generate good returns from in-place investments for years to come. With that being said, we have consciously set out to build the Company to withstand cycles so that we can take advantage of superior investment opportunities when a downturn emerges. We continue to shun leverage in U.S. land investments and believe that our investments in single-family rental and manufactured housing businesses will perform relatively well in a weaker market, as they provide essential affordable housing.

The Canadian for-sale housing market still looks fully valued, but hasn’t sufficiently corrected to warrant a reconsideration of our capital allocation policy. At the current time, we believe that the best housing-related investment opportunities in Canada are in building Class-A rental apartments in Toronto and potentially Vancouver, given the growth in rent levels for core properties and declining housing affordability caused by elevated home prices. With the recent establishment of our Tricon Luxury Residences investment vertical, we intend to work with Canadian institutions to build the leading Class-A apartment portfolio in Canada.

Investment Highlights

Tricon Housing Partners (“THP”)

At THP, our land and homebuilding investment vertical, we took advantage of the strongest U.S. housing market since the downturn to monetize a considerable amount of land holdings in our various investment vehicles. In 2015, the private investment vehicles under THP sold 1,686 lots and 995 homes, generating \$67.6 million in cash distributions from Tricon’s co-investments, including \$60 million from THP1 US. Since acquiring a 68.4% interest in THP1 US in August 2013 for \$260 million, we have received \$132 million of free cash flow, and expect to receive another \$250 million through 2018.



As we liquidated some of our earlier land positions, we also took the opportunity to make some key investments, including Viridian, an existing 2,083-acre active master planned community in Arlington, Texas. This \$141 million separate account was formed in conjunction with a third-party investor that committed 82% of the equity, with Tricon investing the balance, adding to both our principal investments and third-party AUM. As our maturing THP investments are crystallized, we expect similar large separate accounts and smaller principal investments to be the primary vehicles for land and homebuilding investment over the near term.



Tricon American Homes (“TAH”)

Tricon American Homes, our single-family rental investment vertical, has evolved from a short-term trade into an opportunity to create value through operational excellence. TAH took several steps in 2015 to position itself for long-term success by completing the internalization of its property management function, lowering its cost of capital and bringing in new leadership with extensive relevant experience to help professionalize the business. Notably, we welcomed Kevin Baldrige as the new President of TAH; Kevin was previously responsible for Irvine Communities’ 50,000-unit portfolio and brings with him a wealth of experience from the multi-family rental industry.

In 2015, TAH was able to significantly expand its portfolio, increase occupancy and grow our investment income. The total portfolio at the end of 2015 was 7,193 homes, compared to 5,030 homes a year ago, representing a 43% increase. In-place occupancy increased to 88%, versus 84% last year, and rents grew by 3.1%. These factors contributed to a 62% year-over-year increase in rental revenue, and a 54% increase in net operating income. In addition, TAH recorded a fair value gain of \$51.9 million in 2015 as a result of home price appreciation within its portfolio.

TAH achieved a significant milestone by closing on its first securitized financing in May 2015, raising \$361 million from a 3,505 home trust, reducing its borrowing cost to LIBOR plus 196 bps, and repatriating approximately \$60 million of equity

Investment Highlights

to Tricon. The advent of an asset-backed security market for single-family rental homes is a game changer for the industry because it lowers the cost of capital for institutional-quality participants, enables equity investors to earn higher leveraged returns, and, perhaps more importantly, brings single-family rental closer to other more established housing asset classes from a cost of capital perspective.

Entering its fifth year of growth, TAH is now one of the top institutional owners and operators of single-family homes in the U.S., and we continue to see ample room for expansion of the TAH portfolio. The level of distressed housing sales in the U.S., even in a strong economic year, is double the size of the entire institutional single-family rental universe, allowing TAH to continue buying homes that generate attractive returns.



Tricon Lifestyle Communities (“TLC”)

Within Tricon Lifestyle Communities, our manufactured housing community (“MHC”) land lease investment vertical, the acquisition program accelerated in 2015 and by January 2016, TLC had amassed a considerable portfolio in Phoenix with ten communities and nearly 2,500 residential pads. TLC acquired a combination of three- to four-star manufactured housing and park model communities geared towards the active adult or retirement market.

TLC’s value-add investment strategy consists of improving the parks’ infrastructure and amenities, upgrading the home quality where appropriate, and rebranding the communities to drive occupancy and rent and improve the star classification over time. TLC upgraded its first two parks in 2015 (Longhaven and Skyhaven) and in short order was able to grow occupancy by 100 bps and raise rents by 4% year-over-year.

TLC’s growth outlook is bright, as it continues to expand its acquisition pipeline and gain credibility with potential sellers. TLC’s latest acquisition has doubled the size of the portfolio, and the current pipeline of \$100 million sets the stage for the business to double yet again.

Tricon Luxury Residences (“TLR”)

2015 marked Tricon’s formal entry into multi-family rental development investments through Tricon Luxury Residences, the fourth pillar of our diversified residential investment strategy. The longer-term fundamentals for the multi-family asset class look favourable given that (i) for-sale housing is becoming increasingly unaffordable in core urban markets, particularly in Canada, and (ii) the emergence of strong demographic trends driven by the large millennial cohort, who are forming families later and opting to live a flexible lifestyle longer, as well as the baby boomers who are downsizing and looking to save for retirement.



Tricon Luxury Residences is a build-to-core investment strategy that will construct Class-A, condominium-quality buildings, and institute professional management with an active lifestyle programming component. TLR's investment program and pipeline are already well established, with closings on two sites in Dallas, construction starting on one site in Toronto and the recent closing of a second development investment in Toronto. Together, these four projects represent approximately \$62 million of equity commitment from Tricon and \$375 million of total development costs.

In addition to these projects, we have a robust pipeline of opportunities in both the U.S. and Canada. Our goal is to build a leading portfolio of luxury rental properties that will be a meaningful source of stable management fees and rental income.



Private Funds and Advisory

Our Private Funds and Advisory business generated \$25.2 million of contractual fees and general partner distributions in 2015 and ended the year with \$1.2 billion of AUM. The results included a strong contribution from our investment in Johnson, one of the leading land developers of master planned communities in the U.S. Johnson sold over 2,000 lots and close to 150 acres of commercial land in 2015, generating consolidated fee revenue of \$10.8 million and a 16% unleveraged yield on Tricon's 50.1% investment.

Tricon also achieved an important milestone recently by raising third-party capital for two TLR Canada projects through separate accounts with a major Canadian institution. It is our longer-term goal to raise third-party capital for all our investment verticals and this marks the first time we raised private capital outside of THP.

In Conclusion

2015 was a great year, with key milestones achieved in all our investment verticals, and a pipeline of investment opportunities in place for continued growth. Our fundamental outlook remains very positive and we are well-positioned to execute on our growth initiatives, with strong liquidity through our corporate credit facility, TAH warehouse facility, and expected cash flows from maturing land investments and rental income streams. To underscore our confidence in Tricon's future prospects, we announced a dividend increase of 8.3% for Q1 2016, from \$0.06 per share to \$0.065 per share in Canadian dollars on a quarterly basis, marking our first dividend increase since Tricon went public.

I would like to take this opportunity to thank our shareholders and private investors, Board of Directors, management team and employees, and the investment community at large for their continued support. I am excited to share this journey with you as we build Tricon into the leading North American housing brand.

Gary Berman

President and Chief
Executive Officer, Director

Toronto
April 6, 2016



Investing in



Communities



Tricon Housing Partners

\$1,474 M

Assets Under
Management

\$67.6 M

Cash Distributed
to Tricon in 2015

5

Separate
Accounts

2,681

Lots/Sites/Units
Sold in 2015

5

Active
Commingled Funds

26,407

Lots/Sites/Units
Controlled

Value Proposition

Investments in land and homebuilding development in high-growth markets across the U.S. sunbelt and major urban centres in Canada

Partner with experienced local developers to finance acquisition, development and sale of primarily for-sale housing products

Leverage Tricon's capital by bringing in third-party institutional co-investors to supplement returns and provide ongoing asset management fees and/or performance fees

2015 Highlights

- \$88 million in distributions from THP1 US (\$60 million to Tricon)
- Faria Preserve put under contract to large homebuilder with closing in Q1 2016
- Acquisition of Viridian master planned community in Arlington, Texas
- Sales launch at Trilogy Lake Norman (Charlotte, NC) and Trilogy at Verde River (North Scottsdale, AZ) to join Trilogy at Vistancia West (Phoenix, AZ) in a growing active adult portfolio
- \$23 million in total distributions from Cross Creek Ranch (\$2.3 million to Tricon); distributions to Tricon now total \$15 million on an initial acquisition basis of \$12 million
- C\$35.4 million in distributions from THP1 Canada resulted in full return of capital and preferred return for major investors, generating first performance fees from the fund for Tricon



Tricon American Homes

\$1,034 M

Assets Under
Management

\$119,000

Average Cost
per Home

7,193

Total Homes

3.1%

Year-over-Year
Rental Growth

95.3%

Stabilized
Occupancy

60%

Operating Margin

87.8%

In-Place Occupancy

30%

Annual Turnover

\$1,148

Average Monthly Rent

Value Proposition

Vertically integrated single-family rental home operator active in 14 markets, mostly in the U.S. sunbelt

Selective acquisition strategy focused on buying homes in good school districts, near growing employment centres with strong resident demographics

Typically acquire homes at prices of between \$100,000 and \$150,000 and invest \$15,000 to \$25,000 per home in upfront renovations; the upfront investment results in most homes, agnostic of age, being of similar aesthetic and structural quality

Provides families with a viable alternative to home ownership and maximizes customer retention through superior product offering and customer service

2015 Highlights

- Grew portfolio by 2,163 homes, including a 1,385-home portfolio acquisition in April 2015
- Grew net operating income by \$15 million (54% year-over-year); achieved target margin of 60% for the year
- Completed \$361 million securitization transaction in May 2015; 70% LTV / 81% LTC, LIBOR plus 196 bps
- Completed Yardi implementation
- Kevin Baldrige joined TAH in May 2015 as President to further institutionalize and enhance operations
- Announced plans to consolidate all back office functions from Charlotte and Sacramento to Orange County



Tricon Lifestyle Communities

\$50 M

Assets Under Management

\$43,000

Average Cost per Pad

5

Total Properties

4.1%

Year-over-Year Rental Growth

1,119

Rental Pads

63%

Operating Margin

88.9%

In-Place Occupancy

3.5%

Annual Turnover

\$354

Average Monthly Rent

Value Proposition

Investments in the acquisition and management of existing manufactured housing communities across the U.S. sunbelt

Opportunity to assemble a high-yielding, institutional-quality portfolio within a highly fragmented market, with the aim of garnering the interest of public markets and strategic investors once critical mass is achieved

Target well-located MHCs that are initially deemed to be at least three-star quality and potentially feature below market rents, low occupancy or general perception issues, and reposition over time through a capital improvement program

Partnered with Cobblestone Real Estate, a vertically integrated asset and property manager whose principals have a track record of managing over 16,000 residential pads in the U.S.

2015 Highlights

- Grew portfolio from one park in 2014 to five parks in 2015 and ten parks subsequent to year-end
- TLC currently manages 2,474 rental pads
- Grew net operating income to \$0.6 million in Q4, and attained net operating income margin of 63% for the year
- Executed on the Longhaven repositioning, resulting in 8% rent increases since acquisition
- Developed brand strategy for the portfolio



Tricon Luxury Residences

TLR CA

\$54 M

Assets Under
Management

1

Property

516

Units

C\$182 M

Total Project Costs

C\$8 M

Tricon Equity

C\$46 M

Partner Equity

TLR US

\$56 M

Assets Under
Management

2

Properties

508

Units

\$141 M

Total Project Costs

\$50 M

Tricon Equity

\$6 M

Developer Equity

Value Proposition

Investments in the development and management of a portfolio of Class-A multi-family rental apartment buildings across the U.S. and Canada

“Build-to-core” strategy is focused on assembling an institutional-quality portfolio of well-located, purpose-built rental properties near major job centres and/or transit

Initial target markets include Dallas, Phoenix and San Diego in the U.S. and Toronto in Canada

TLR US – primarily earns investment income by participating as a dedicated limited partner

TLR Canada – earns investment income and ancillary fee income by acting as the sponsor or general partner

2015 Highlights

- Launched the TLR business vertical and closed on three initial projects in the U.S. and Canada
- Partnered with StreetLights Residential to develop TLR US projects
- In the U.S., closed on The McKenzie in the exclusive Highland Park neighbourhood of Dallas, Texas and on Canals at Grand Park Phase II in Frisco, Texas
- In Canada, closed on The Selby in downtown Toronto; and subsequent to year-end, closed on 57 Spadina in downtown Toronto

Management's Discussion and Analysis

of Results of Operations and Financial Condition
for the Year Ended December 31, 2015

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MANAGEMENT'S DISCUSSION AND ANALYSIS

OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

for the Year Ended December 31, 2015

1. INTRODUCTION

This Management's Discussion and Analysis ("MD&A") is dated as of March 8, 2016, the date it was approved by the Board of Directors of Tricon Capital Group Inc. ("Tricon" or the "Company"), and reflects all material events up to that date. It should be read in conjunction with the audited consolidated financial statements and related notes for the years ended December 31, 2015 and 2014. All amounts have been expressed in U.S. dollars, unless otherwise noted. Additional information about the Company, including our 2015 Annual Information Form, is available on our website at www.triconcapital.com, and on the Canadian Securities Administrators' website at www.sedar.com.

The audited consolidated financial statements for the year ended December 31, 2015 were prepared using International Financial Reporting Standards ("IFRS") accounting policies consistent with the Company's audited consolidated financial statements for the year ended December 31, 2014.

1.1 FORWARD-LOOKING STATEMENTS

Certain statements in this MD&A may be considered "forward-looking information" as defined under applicable securities laws ("forward-looking statements"). Statements other than statements of historical fact contained in this document may be forward-looking statements. Wherever possible, words such as "may", "would", "could", "will", "anticipate", "believe", "plan", "expect", "intend", "estimate", "aim", "endeavour", "project", "continue" and similar expressions have been used to identify these forward-looking statements. These statements reflect management's expectations, intentions and beliefs concerning anticipated future events, results, circumstances, economic performance or expectations with respect to Tricon and its investments and are based on information currently available to management and on assumptions that management believes to be reasonable. In addition to the specific assumptions noted below, such assumptions include, but are not limited to: Tricon's positive future growth potential; continuing positive investment performance; continuing positive future prospects and opportunities; demographic and industry trends remaining unchanged; availability of a stable workforce; future levels of indebtedness; and current economic conditions remaining unchanged.

This MD&A includes forward-looking statements pertaining to:

- Anticipated investment performance including, in particular: project timelines and sales expectations, projected Internal Rate of Return ("IRR"), Return on Investment ("ROI"), and expected future cash flow. These measures are based on Tricon's own analysis of relevant market conditions and the prospects for its investees, and on projected cash flows for incomplete projects in its investment vehicles. Projected cash flows are determined based on detailed quarterly and annual budgets and cash flow projections prepared by developers for all incomplete projects. Numerous factors may cause actual investment performance to differ from current projections, including those factors noted in Section 7.8, Risk Definition and Management.
- Tricon American Homes performance, and in particular the positive impact of its operational integration. These statements are based in part on the expected impact of operational synergies and advantages, which impact may not meet expectations. TAH performance depends on a number of factors and is subject to a number of risks, many of which are discussed in Section 7.8, Risk Definition and Management. These factors, among others, may lead to TAH performance differing from current expectations, which could impact the value of the Company's investment and financial condition.
- Anticipated demand for homebuilding, single-family rental homes, manufactured housing communities and luxury apartment suites, and any corresponding effect on occupancy rates and more generally on the performance of the Company's investments. These statements are based on management's analysis of demographic and employment data and other information that it considers to be relevant indicators of trends in residential real property demand in the markets in which the Company invests. Housing demand is dependent on a number of factors, including macro-economic factors, many of which are discussed in Section 7.8, Risk Definition and Management. If these or other factors lead to declining demand, occupancy and the pace or pricing of home sales may be negatively impacted, with a corresponding negative impact on the value of the Company's investments and its financial performance.
- The pace of acquisition and the ongoing availability of single-family rental homes at prices that match TAH's underwriting model. These statements are based on management's analysis of market data that it considers to be relevant indicators of trends in home pricing and availability in the markets in which TAH carries on its business. Home prices are dependent on a number of factors, including macro-economic factors, many of which are discussed in Section 7.8, Risk Definition and Management. If these or other factors lead to increases in home prices above expectations, it may become more difficult for TAH to find rental homes at prices that match its underwriting model.
- The intentions to build portfolios and attract investment in TAH, TLC and TLR and the Company's investment horizon and exit strategy for each investment vertical. These statements are based on management's current intentions in light of its analysis of current market conditions, the growth prospects for TAH, TLC and TLR, and the Company's understanding of investor interest in the sectors, which are factors outside of the Company's control. Should market conditions or other factors impact the ability to build investment portfolios or the Company's ability to execute on its exit strategies, actual results may differ from its current intentions.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

Forward-looking statements involve significant known and unknown risks, uncertainties and assumptions. Many factors, including those noted above, could cause Tricon's actual results, performance or achievements to be materially different from any future results, performance or achievements that may be expressed or implied by forward-looking statements in this MD&A, including, without limitation, those listed in Section 7.8, Risk Definition and Management. Should one or more of these risks or uncertainties materialize, or should assumptions underlying the forward-looking statements prove incorrect, actual results, performance or achievements could vary materially from those expressed or implied by the forward-looking statements contained in this MD&A. See Section 7.8, Risk Definition and Management for a more complete list of risks relating to an investment in the Company and an indication of the impact the materialization of such risks could have on the Company, and therefore cause actual results to deviate from the forward-looking statements.

Although the forward-looking statements contained in this MD&A are based upon what management currently believes to be reasonable assumptions, there can be no assurance that actual results, performance or achievements will be consistent with these forward-looking statements. The forward-looking statements contained in this document are expressly qualified in their entirety by this cautionary statement. We caution that the foregoing list of important factors that may affect future results is not exhaustive.

When relying on our forward-looking statements to make decisions with respect to the Company, investors and others should carefully consider the foregoing factors and other uncertainties and potential events. The forward-looking statements in this MD&A are made as of the date of this document and the Company does not intend to, or assume any obligation to, update or revise these forward-looking statements or information, whether written or oral, to reflect new information, events, results or circumstances or otherwise after the date on which such statement is made to reflect the occurrence of unanticipated events, except as required by law, including securities laws.

1.2 NON-IFRS PERFORMANCE MEASURES

In this document, the Company uses certain supplemental measures of key performance, such as Adjusted Revenue, Adjusted EBITDA and Adjusted Net Income, that are not measures recognized under IFRS and do not have standardized meanings prescribed under IFRS. A list of these performance measures together with a description of what information each measure reflects and the reasons why management believes the measure to be useful or relevant in evaluating the Company's performance (or the underlying performance of its investments) is set out in Section 7.1, Key Performance Indicators. A reconciliation of key performance measures to their most comparable measurement under IFRS is also presented in Table 30: Reconciliation of IFRS Financial Information to Non-IFRS Financial Information and Table 31: Reconciliation of Investment Income from Financial Statements.

The supplemental measures presented herein should not be construed as alternatives to net income (loss) or cash flow from the Company's activities, determined in accordance with IFRS, as indicators of Tricon's financial performance. Tricon's method of calculating these measures may differ from other issuers' methods and, accordingly, these measures may not be comparable to similar measures presented by other publicly-traded entities.

1.3 OVERVIEW

Tricon Capital Group (TSX: TCN) is a principal investor and asset manager focused on the residential real estate industry in North America with approximately \$2.7 billion (C\$3.7 billion) of assets under management. Tricon owns, or manages on behalf of third-party investors, a portfolio of investments in land and homebuilding assets, single-family rental homes, manufactured housing communities, and multi-family development projects. Our business objective is to invest for investment income and capital appreciation through our Principal Investment business and to earn fee income through our Private Funds and Advisory business. Since its inception in 1988, Tricon has invested in real estate and development projects valued at approximately \$17 billion.

Principal Investments

As a principal investor, the Company currently invests in four related and complementary residential investment verticals, with the objective of generating investment income and capital appreciation, as follows:

- (i) Tricon Housing Partners ("THP") – Participation in land and homebuilding development opportunities, typically as investment or co-investment in private commingled funds, separate accounts and side-cars that provide equity-type capital to local operators for land development, homebuilding, for-sale multi-family construction and ancillary commercial development.
- (ii) Tricon American Homes ("TAH") – Investment in U.S. single-family rental homes across various U.S. states.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

- (iii) Tricon Lifestyle Communities ("TLC") – Investment in U.S. manufactured housing communities ("MHC") where land parcels are leased to owners of prefabricated homes.
- (iv) Tricon Luxury Residences ("TLR") – Investment or co-investment alongside local developers and/or institutional investors to develop and manage a portfolio of Class A purpose-built rental apartments across the U.S. and Canada.

Private Funds and Advisory

Tricon manages an investment portfolio of residential real estate assets on behalf of third-party investors in the U.S. and Canada. Our business objective in our Private Funds and Advisory business is to earn Contractual Fees, General Partner Distributions, Performance Fees and Advisory Fees through:

- (i) Asset management of third-party capital invested through private investment vehicles, including private commingled funds, separate accounts, side-cars and syndicated investments. The Company's asset management business includes investments in land and homebuilding assets through Tricon Housing Partners, and investments in Class A purpose-built rental apartments through Tricon Luxury Residences.
- (ii) Development management and related advisory services for master planned communities through Tricon's 50.1% investment in The Johnson Companies LP ("Johnson") and development management services performed by Tricon Development Group Ltd. ("TDG") in respect of TLR projects in Canada.

The following is a list of active private commingled funds, separate accounts, side-cars and syndicated investments:

- Tricon Housing Partners US LP ("THP1 US")
- Tricon Housing Partners US II LP ("THP2 US")
- Tricon Housing Partners Canada LP ("THP1 Canada")
- Tricon Housing Partners Canada II LP ("THP2 Canada")
- Tricon Housing Partners Canada III LP ("THP3 Canada")
- Separate accounts include:
 - THP – Cross Creek Ranch, Fulshear Farms, Grand Central Park, Trilogy at Verde River, Viridian
 - TLR Canada – The Selby
- U.S. side-cars include Trilogy at Vistancia West, Arantine Hills and Trilogy Lake Norman
- Canadian syndicated investments include Five St. Joseph, Heritage Valley and Mahogany

1.4 STRATEGY AND VALUE CREATION

Principal Investments

Tricon Housing Partners ("THP")

Through Tricon Housing Partners, our land and homebuilding investment vertical, the Company invests or co-invests in private commingled funds, separate accounts and side-cars that participate in the development of residential real estate across North America. The Company typically co-invests 10–20% of the total capital required for the various investment vehicles and raises the balance from private investors, which are generally institutional. As a co-investor, the Company earns its pro rata share of investment income, transaction fees and capital appreciation on the underlying investments. THP investment income is primarily generated from changes in the value of investments arising from realized cash distributions, adjustments to business plans, adjustments to discount rates as projects are de-risked, as well as the passage of time towards project completion.

In August 2013, Tricon acquired a 68.4% interest in THP1 US. THP1 US's investments consist of residential assets that were acquired by the fund between 2008 and 2012 at significant discounts to peak pricing. These assets are projected to generate material cash flows over the next few years as properties are developed and sold.

THP views land development and homebuilding as a three-step process that includes 1) rezoning and entitlement activity; 2) installation of horizontal infrastructure, namely roads and utilities; and 3) vertical construction of single-family and multi-family dwellings. In order to mitigate risk, our preference is generally to invest in the second and third phase, although THP will invest at earlier stages, primarily when base zoning is in place or approvals are only administrative in nature. Given that the business plan for a given project requires the developer/builder to add value through planning, development and construction work, the Company typically underwrites investments to achieve 20% annual compounded returns, recognizing that there may be some adjustments needed along the way.

The Company currently believes that the best risk-adjusted investment opportunities for land and homebuilding are available in the United States, particularly in the sunbelt or the so-called "smile" states in which THP is currently invested. These markets continue to show above average population and job growth and thus require a significant amount of new homebuilding activity to meet demographic demand. THP currently has investments in nine major markets across the United States (Northern and Southern California; Phoenix, Arizona; Austin, Dallas and Houston, Texas; Southeastern Florida; Charlotte, North Carolina; and Atlanta, Georgia) and four major markets in Canada (Greater Vancouver area, Calgary, Edmonton and Toronto).

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For the year ended December 31, 2015

Tricon Housing Partners' underlying land and homebuilding investments are self-liquidating, as they entail the sale of finished lots or super pads to public or regional homebuilders or homes to consumers.

Tricon American Homes ("TAH")

Tricon American Homes, the Company's single-family rental home investment vertical, has an integrated platform responsible for the acquisition, renovation, leasing and property management of single-family rental homes within major U.S. cities that exhibit strong employment and population growth, typically in markets where Tricon already has a presence through Tricon Housing Partners.

Tricon American Homes adheres to specific investment criteria for each of its target markets and has local on-the-ground staff who are responsible for underwriting, acquiring and overseeing the renovation of single-family rental homes. TAH has a disciplined, yield-based selective acquisition process, with a plan to acquire on average 400 net new homes per quarter in 2016.

TAH's acquisition program is currently focused on some of the fastest growing markets in the United States. TAH continues to see opportunities to buy high-quality homes in desirable neighbourhoods at average cap rates of 6.5% to 7% in its targeted markets. Homes are sourced through trustee sales and foreclosures, over the Multiple Listing Service, and through selective portfolio acquisitions.

Although the foreclosure-related channels may shrink over time, Tricon expects that there will be buying opportunities in each of TAH's current markets or in other attractive markets.

TAH is headquartered in California and is operationally distinct from the investment management activities of the Company, employing its own management and a staff of approximately 230 who oversee all aspects of TAH's day-to-day acquisition, renovation, leasing and property management activities. TAH's growing institutional-quality portfolio may garner the interest of third-party investors, allowing the Company to exit from its single-family rental home investment vertical via a public offering of TAH or a sale to an institutional investor within five to seven years.

Tricon Lifestyle Communities ("TLC")

Tricon Lifestyle Communities was launched in 2014 and is focused on acquiring and managing existing three- to four-star manufactured housing communities across the United States through its investment in a joint venture with its operating partner, Cobblestone Real Estate LLC ("Cobblestone"), which is a vertically integrated asset and property manager. Under the terms of the joint venture, TLC will invest 99% of the equity capital for each MHC investment and earn related income primarily from leasing "pads" or lots to owners of prefabricated homes and, to a much lesser extent, renting park-owned homes to tenants.

Tricon believes there is an opportunity for TLC to assemble a high-yielding, institutional-quality portfolio in a highly fragmented market that is largely dominated by private investors. TLC and Cobblestone target well-located MHCs that are initially deemed to be three- to four-star quality and potentially suffering from below market rents and low occupancy. TLC aims to build a diverse portfolio of quality assets over ten years, with the objective of exiting through a public offering or sale to a strategic investor once scale is achieved.

Tricon Luxury Residences ("TLR")

Tricon Luxury Residences, a multi-family "build to core" investment vertical, is focused on developing and managing a portfolio of Class A purpose-built rental apartments across the United States and Canada. Tricon intends to leverage its expertise to assist TLR in building a platform which focuses on developing and managing premium-quality apartment buildings in high-growth markets. Tricon believes there is an opportunity for TLR to assemble a high-yielding, institutional-quality portfolio that will garner the interest of public markets and strategic investors once critical mass is achieved, with a current expectation to realize on its investments within five to seven years from portfolio stabilization. TLR plans to co-invest alongside local developers and institutional investors to create an income stream via its ownership stake and management role in the properties.

While the overall investment thesis for TLR is consistent across markets, the current approach to executing the business plan differs in the U.S. and Canada. In the U.S., TLR expects to earn primarily investment income by participating as a dedicated limited partner in partnership with local developers and providing the majority of the project equity for development. In Canada, TLR intends to co-invest alongside institutional investment partners that will provide the majority of the project capital and pay management fees and, if applicable, performance fees to Tricon. Furthermore, a Tricon subsidiary will act as the developer on projects situated in Toronto and earn development management fees. Accordingly, the strategy in Canada is expected to result in both investment and ancillary fee income.

In the U.S., TLR is targeting 15–20% IRRs over a ten-year period, with potential upside from ancillary fees. TLR has entered into a definitive partnership agreement with StreetLights Residential ("SLR"), pursuant to which SLR acts as a general partner and developer for TLR's U.S. apartment portfolio in its initial target markets and TLR participates as a dedicated limited partner. As such, TLR provides up to 90% of the project equity. TLR intends in selected circumstances to partially sell down its interest in the projects upon stabilization to institutional investors, but has the option to divest a portion of its equity stake to third-party institutional investors at any time. TLR expects to work together with SLR as the asset manager of the stabilized portfolio following the completion of construction. TLR also has certain sale and buy-out rights of SLR's interest following the completion of individual developments. The partnership is pursuing a development strategy that targets southwestern markets, initially including Dallas, Phoenix and San Diego, and may expand into other complementary markets over time.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

In Canada, TLR is targeting 15–20% IRRs over a ten-year period, including ancillary fee income, by acting as the sponsor or general partner to each project, and partnering with institutional investors to leverage its operating platform. Tricon typically expects to provide 15–20% of the project equity and intends to maintain this ownership stake in the projects. The remaining equity is provided by institutional investors that will pay management fees and possibly performance fees to Tricon. In addition, Tricon has formed Tricon Development Group as a wholly-owned subsidiary to act as a principal developer for all purpose-built rental buildings in which TLR invests in Toronto in order to augment its investment returns. TLR Canada will also evaluate additional development opportunities in other cities across Canada such as Vancouver. For those projects, TLR Canada intends to leverage its existing relationships to identify local partners to act as co-development managers for such projects.

Private Funds and Advisory

In our Private Funds and Advisory business, the Company manages and originates investments through private commingled funds, separate accounts, side-cars or syndicated investments on behalf of third-party private investors. Tricon's land and homebuilding investment vehicles provide equity-type financing to experienced local or regional developers/builders in the United States and Canada in the form of either participating loans, which consist of a base rate of interest and/or a share of net cash flow, or joint ventures. These development partners or operators acquire, develop and/or construct primarily residential projects including single-family and multi-family land development, homebuilding and for-sale multi-family construction.

In its sponsored investment vehicles, Tricon typically receives annual contractual fees of 1–2% per annum based on committed or invested capital during the life of the investments. After the return of capital and a pre-agreed upon preferred return, Tricon may receive additional Performance Fees based on terms outlined in the various investment vehicles' definitive agreements. Commingled funds typically have a life of eight years (before extension provisions) and separate accounts typically have maturity dates timed to coincide with the underlying investment.

Our investors include institutional investors such as sovereign wealth funds, plan sponsors, endowments and foundations, as well as high net worth investors who seek exposure to the residential industry both in the United States and Canada. We currently manage capital for approximately 15 active institutional investors, including three of the top 30 global institutions investing in real estate as measured by assets in 2014 (Source: Private Equity Real Estate ("PERE")) and we are currently ranked by PERE as a top 50 global real estate asset manager.

As described above, in TLR Canada, Tricon co-invests alongside institutional investors in the development and ownership of Class A purpose-built rental apartments, earning development fees during construction (for projects in Toronto) (see Tricon Development Group, below), and, in consideration for its management on behalf of institutional investors, expects to earn asset/property management fees upon stabilization and potentially performance fees thereafter.

The Johnson Companies LP ("Johnson")

Johnson is an active development manager of master planned communities in the United States and the only development manager in the United States to have two master planned communities ranked in the top 20 in 2015 (Source: John Burns Real Estate Consulting). Through our 50.1% investment in Johnson, the Company earns development management fee income and sales commissions from the development and sale of residential lots and commercial land within the master planned communities that Johnson manages, most of which do not require equity capital investment from Tricon. The aggregate fees and commissions are typically 3–5% of land sales revenue and are generally paid to Johnson upon sale and closing to a third-party homebuilder or commercial developer. Land sales are typically lumpy and difficult to predict quarter to quarter.

Over the long term, the Company expects recurring contractual development fee income will be generated by the development and sale of approximately 26,000 residential lots and 1,550 acres of commercial land currently managed by Johnson.

As Johnson is a key developer of master planned community developments in which the Company invests through Tricon Housing Partners, the Company views the fee income earned through Johnson as a means of enhancing the Company's overall returns from those investments.

Tricon Development Group ("TDG")

Tricon Development Group acts as a principal developer for all purpose-built rental buildings in which TLR invests in Toronto, Canada. TDG was established with the hiring of two experienced managers who oversee project development and construction. TDG also retains experienced third-party construction managers to oversee the direct construction of all development projects. TDG expects to earn development management fees from each project at market rates during the construction period.

The Company views the fee income earned through TDG as a means of enhancing the Company's overall returns from its investments in TLR Canada.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

2. HIGHLIGHTS

TABLE 1: SELECTED FINANCIAL INFORMATION

Selected Financial Statement Information in Thousands of U.S. Dollars

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014	Variance
Total Assets ¹				\$ 826,526	\$ 719,724	\$ 106,802
Total Liabilities ¹				128,524	229,746	(101,222)
Revenue ²	\$ 26,058	\$ 76,380	\$ (50,322)	102,121	168,831	(66,710)
Expenses ²	(2,683)	32,570	(35,253)	43,941	69,581	(25,640)
Net Income ²	28,741	43,810	(15,069)	58,180	99,250	(41,070)
Basic Earnings Per Share	0.27	0.48	(0.21)	0.60	1.09	(0.49)
Diluted Earnings Per Share	0.16	0.45	(0.29)	0.59	0.95	(0.36)
Weighted Average Basic Shares Outstanding	107,431,917	90,729,695	16,702,222	96,488,659	90,821,117	5,667,542
Weighted Average Diluted Shares Outstanding ³	122,736,950	109,642,585	13,094,365	114,474,851	109,756,765	4,718,086
Selected MD&A Financial Information⁴						
Adjusted Revenue	\$ 25,177	\$ 26,396	\$ (1,219)	\$ 85,574	\$ 90,108	\$ (4,534)
Adjusted EBITDA	24,952	34,828	(9,876)	108,762	97,910	10,852
Adjusted Net Income	14,124	25,534	(11,410)	64,251	65,480	(1,229)
Adjusted Basic Earnings Per Share	0.13	0.28	(0.15)	0.67	0.72	(0.05)
Adjusted Diluted Earnings Per Share	0.12	0.23	(0.11)	0.56	0.60	(0.04)
Weighted Average Basic Shares Outstanding	107,431,917	90,729,695	16,702,222	96,488,659	90,821,117	5,667,542
Weighted Average Diluted Shares Outstanding	122,736,950	109,642,585	13,094,365	114,474,851	109,756,765	4,718,086
Assets Under Management ⁴				\$ 2,667,864	\$ 2,189,256	\$ 478,608

Selected Financial Statement Information in Thousands of Canadian Dollars⁵

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014	Variance
Selected MD&A Financial Information⁴						
Adjusted Revenue	\$ 33,616	\$ 29,975	\$ 3,641	\$ 109,406	\$ 99,524	\$ 9,882
Adjusted EBITDA	33,316	39,551	(6,235)	139,052	108,142	30,910
Adjusted Net Income	18,858	28,996	(10,138)	82,145	72,323	9,822
Adjusted Basic Earnings Per Share	0.17	0.32	(0.15)	0.86	0.80	0.06
Adjusted Diluted Earnings Per Share	0.16	0.26	(0.10)	0.72	0.66	0.06
Dividends Per Share	0.06	0.06	-	0.24	0.24	-
Assets Under Management ⁴				\$ 3,692,324	\$ 2,484,604	\$ 1,207,720

(1) Reflects balances as at December 31, 2015 and December 31, 2014.

(2) Net Income for 2015 includes a \$1.3 million fair value loss on derivative financial instruments (\$5.0 million gain for 2014) and a \$20.4 million foreign exchange gain (\$52.3 million gain in 2014).

(3) Per IFRS, shares underlying convertible debentures that are considered to be anti-dilutive are excluded from the diluted share count.

(4) Selected MD&A financial information contains non-IFRS measures which have been presented to illustrate a normalized picture of the Company's performance. Refer to Sections 6 and 7 for definitions and reconciliations to IFRS measures.

(5) Selected MD&A financial information in Canadian dollars was translated using period average foreign exchange rates for Adjusted Revenue, Adjusted EBITDA, Adjusted Net Income and EPS and period-end foreign exchange rates for AUM.

(6) Refer to Table 35 for financial information of 2015, 2014 and 2013.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

TABLE 2: SELECTED OPERATIONAL AND SEGMENT INFORMATION

(in thousands of U.S. dollars)

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014	Variance
TRICON HOUSING PARTNERS						
Principal Investment AUM ¹				\$ 344,554	\$ 368,167	\$ (23,613)
Private Funds and Advisory AUM ¹				1,129,407	1,120,795	8,612
Investments – THP ¹				303,782	317,123	(13,341)
THP Investment Income	\$ 8,218	\$ 11,779	\$ (3,561)	26,695	46,732	(20,037)
TRICON AMERICAN HOMES						
Principal Investment AUM ¹				\$ 1,034,346	\$ 686,089	\$ 348,257
Investments – TAH ¹				426,030	344,170	81,860
TAH Investment Income	\$ 8,435	\$ 4,274	\$ 4,161	30,624	17,084	13,540
TAH Fair Value Adjustment	7,408	17,202	(9,794)	51,902	33,514	18,388
Net Operating Income	12,044	7,100	4,944	42,879	27,829	15,050
Operating Margin ²				60%	63%	(3%)
Total Number of Homes				7,193	5,030	2,163
Number of Single-family Rental Homes				7,100	4,991	2,109
In-place Occupancy				88%	84%	4%
Stabilized Leased Occupancy				95%	90%	5%
TRICON LIFESTYLE COMMUNITIES						
Principal Investment AUM ¹				\$ 50,356	\$ 14,205	\$ 36,151
Investments – TLC ¹				19,153	4,246	14,907
TLC Investment Income	\$ 1,518	\$ 41	\$ 1,477	2,272	83	2,189
Net Operating Income	645	239	406	1,621	353	1,268
Operating Margin ²				63%	62%	1%
Number of Pads				1,119	314	805
In-place Occupancy				89%	88%	1%
TRICON LUXURY RESIDENCES						
Principal Investment AUM ¹				\$ 63,770	\$ –	\$ 63,770
Private Funds and Advisory AUM ¹				45,431	–	45,431
Investments – TLR ¹				19,582	–	19,582
TLR Investment Income	\$ 270	\$ –	\$ 270	273	–	273
PRIVATE FUNDS AND ADVISORY						
Contractual Fees	\$ 6,042	\$ 9,947	\$ (3,905)	\$ 23,947	\$ 24,341	\$ (394)
General Partner Distributions	315	359	(44)	1,290	1,718	(428)

(1) Reflects balances as at December 31, 2015 and December 31, 2014. Refer to Section 71, Key Performance Indicators for definitions of the segmented AUMs. Investments – THP, TAH, TLC and TLR are Tricon's portion of the net asset value of each investment vertical; refer to the balance sheets of the audited consolidated financial statements and related notes for the years ended December 31, 2015 and 2014.

(2) Reflects TAH and TLC Operating Margins for the full year of 2015 and 2014.

(3) All metrics above (except for Investments – THP, TAH, TLC and TLR) are non-IFRS measures and have been presented to illustrate the underlying performance of the Company's investments in each segment, which management believes is useful in understanding the value of these investments. Refer to Sections 6 and 7 for definitions and reconciliations to IFRS measures.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

TABLE 3: SUMMARY OF PRINCIPAL INVESTMENT EXPOSURE BY LOCATION

As at December 31, 2015 ¹	Tricon Housing Partners	Tricon American Homes	Tricon Lifestyle Communities	Tricon Luxury Residences	Total
U.S.					
Atlanta, Georgia	2.8%	5.0%	-	-	7.8%
Austin, Texas	0.2%	-	-	-	0.2%
Charlotte, North Carolina	0.5%	7.2%	-	-	7.7%
Columbia, South Carolina	-	1.7%	-	-	1.7%
Dallas, Texas	3.0%	2.8%	-	2.0%	7.8%
Houston, Texas	2.5%	5.5%	-	-	8.0%
Indianapolis, Indiana	-	1.1%	-	-	1.1%
Las Vegas, Nevada	-	2.8%	-	-	2.8%
Northern California	19.1%	8.3%	-	-	27.4%
Phoenix, Arizona	5.8%	3.9%	2.5%	-	12.2%
Reno, Nevada	-	3.3%	-	-	3.3%
San Antonio, Texas	-	1.1%	-	-	1.1%
Southeastern Florida	-	5.5%	-	-	5.5%
Southern California	4.6%	3.9%	-	-	8.5%
Tampa, Florida	-	3.3%	-	-	3.3%
Total U.S.	38.5%	55.4%	2.5%	2.0%	98.4%
Canada					
Calgary, Alberta	0.4%	-	-	-	0.4%
Toronto, Ontario	0.4%	-	-	0.5%	0.9%
Vancouver, British Columbia	0.3%	-	-	-	0.3%
Total Canada	1.1%	-	-	0.5%	1.6%
Total Principal Investments	39.6%	55.4%	2.5%	2.5%	100.0%

(1) Percentage exposure is calculated based on the fair value of investments per the Balance Sheet as at December 31, 2015.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

3. FINANCIAL REVIEW

A comparative review of adjusted financial results for the quarter and year ended December 31, 2015 and the corresponding periods in 2014 is set out below. These results should be read in conjunction with the audited consolidated financial statements for the years ended December 31, 2015 and 2014. The Company measures the success of its Principal Investments and Private Funds and Advisory business by employing

several key performance indicators that are not recognized under IFRS (refer to Section 1.2, Non-IFRS Performance Measures). The Company has prepared the Adjusted Financial Information set out below to generate the Non-IFRS measures such as Assets Under Management, Adjusted Revenue, Adjusted EBITDA, and Adjusted Net Income and Key Performance Indicators (refer to Section 7.1, Key Performance Indicators for details).

The table below outlines the adjusted financial information for the three and twelve months ended December 31, 2015. The non-recurring and non-cash items eliminated can be found in Section 6, Appendix – Reconciliations.

TABLE 4: SELECTED ADJUSTED INCOME STATEMENT INFORMATION

(in thousands of U.S. dollars, except for per share amounts)

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014	Variance
Contractual Fees	\$ 6,042	\$ 9,947	\$ (3,905)	\$ 23,947	\$ 24,341	\$ (394)
General Partner Distributions	315	359	(44)	1,290	1,718	(428)
THP Investment Income ¹	8,218	11,779	(3,561)	26,695	46,732	(20,037)
TAH Investment Income ¹	8,435	4,274	4,161	30,624	17,084	13,540
TLC Investment Income ¹	1,518	41	1,477	2,272	83	2,189
TLR Investment Income ¹	270	-	270	273	-	273
Performance Fees	367	-	367	414	39	375
Interest Income	12	(4)	16	59	111	(52)
Adjusted Revenue	25,177	26,396	(1,219)	85,574	90,108	(4,534)
Total Compensation Expense ¹	5,587	5,486	(101)	20,456	16,683	(3,773)
General and Administration	1,346	1,268	(78)	5,273	5,682	409
Adjusted Non-Controlling Interest ¹	700	2,016	1,316	2,985	3,347	362
Adjusted Operating Expenses	7,633	8,770	1,137	28,714	25,712	(3,002)
Adjusted EBITDA before TAH						
Fair Value Adjustment	17,544	17,626	(82)	56,860	64,396	(7,536)
TAH Fair Value Adjustment ¹	7,408	17,202	(9,794)	51,902	33,514	18,388
Adjusted EBITDA	24,952	34,828	(9,876)	108,762	97,910	10,852
Stock Option Expense	(988)	(102)	(886)	(1,851)	(910)	(941)
Total Interest Expense ¹	(6,348)	(4,710)	(1,638)	(25,046)	(19,237)	(5,809)
Adjusted Amortization Expense ¹	(872)	(1,524)	652	(3,675)	(2,999)	(676)
Adjusted Net Income Before Taxes	16,744	28,492	(11,748)	78,190	74,764	3,426
Total Income Tax Expense ¹	(2,620)	(2,958)	338	(13,939)	(9,284)	(4,655)
Adjusted Net Income	\$ 14,124	\$ 25,534	\$ (11,410)	\$ 64,251	\$ 65,480	\$ (1,229)
Adjusted Basic Earnings Per Share	\$ 0.13	\$ 0.28	\$ (0.15)	\$ 0.67	\$ 0.72	\$ (0.05)
Adjusted Diluted Earnings Per Share	\$ 0.12	\$ 0.23	\$ (0.11)	\$ 0.56	\$ 0.60	\$ (0.04)
Weighted Average Shares Outstanding – Basic	107,431,917	90,729,695	16,702,222	96,488,659	90,821,117	5,667,542
Weighted Average Shares Outstanding – Diluted	122,736,950	109,642,585	13,094,365	114,474,851	109,756,765	4,718,086

(1) In preparing the adjusted financial information above, management has eliminated both Non-Recurring and Non-Cash items in order to present a normalized picture of the Company's performance. Refer to Section 6, Appendix – Reconciliations and Section 7.1, Key Performance Indicators for details.

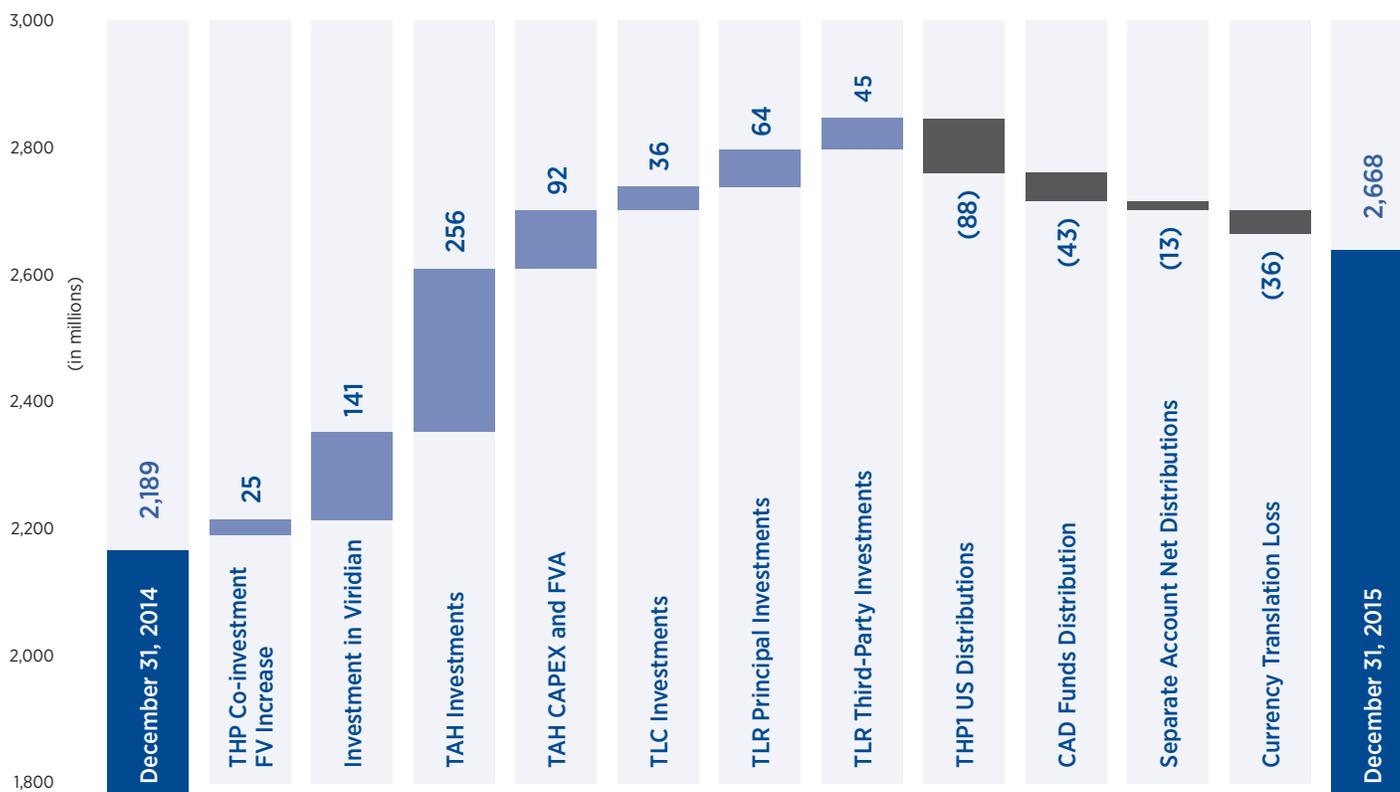
MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

3.1 ASSETS UNDER MANAGEMENT

Assets Under Management ("AUM") were \$2.668 billion as at December 31, 2015, representing an increase of 22% compared to a balance of \$2.189 billion as at December 31, 2014.

FIGURE 1: CHANGES IN ASSETS UNDER MANAGEMENT



AUM increased by 22% since December 31, 2014, driven by:

- An increase of \$25 million in THP1 US Co-Investment AUM, attributable to fair value adjustments.
- A \$141 million investment in Viridian, an active master-planned community located in Arlington, Texas. Tricon has committed to invest \$25 million in the project and an institutional investor has committed \$116 million.
- Total investment of \$256 million in acquiring and renovating single-family rental homes by TAH, including the 1,385 single-family rental home portfolio acquired in April 2015.
- TAH AUM growth of \$92 million from fair value adjustments and ongoing capital expenditures (refer to Table 21: Tricon American Homes Operational and Financial Metrics).
- Growth of \$36 million in TLC AUM resulting primarily from the acquisition of four communities located in Phoenix, Arizona.

- Principal investments in TLR including commitments totaling \$56 million in two Dallas, Texas developments by TLR U.S., The McKenzie and Canals at Grand Parks Phase II, as well as an \$8 million (C\$11 million/15%) commitment for a Toronto development by TLR Canada called The Selby.
- Third-party committed capital totaling \$45 million (85%) for The Selby.

These positive contributions were offset by:

- Distributions of \$88 million by THP1 US.
- Return of capital of \$43 million from various THP Canada funds.
- Return of capital of \$13 million from various separate account investments.
- Depreciation of the Canadian dollar (from CAD/USD \$1.1601 at December 31, 2014 to \$1.384 at December 31, 2015), resulting in a reduction of \$36 million in the value of Canadian THP investments.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

TABLE 5: DETAILED ASSETS UNDER MANAGEMENT

(in thousands of U.S. dollars)

	December 31, 2015	December 31, 2014	Variance
PRINCIPAL INVESTMENTS			
Tricon Housing Partners			
THP1 US Co-Investment	\$ 225,029	\$ 269,339	(16%)
THP2 US Co-Investment	28,611	27,066	6%
THP3 Canada Co-Investment ¹	14,618	18,989	(23%)
Cross Creek Ranch Co-Investment	10,625	11,889	(11%)
Fulshear Farms Co-Investment	5,008	5,024	0%
Grand Central Park Co-Investment	7,713	7,411	4%
Trilogy at Verde River Co-Investment	12,065	10,469	15%
Viridian Co-Investment	21,579	-	N/A
Side-cars	19,306	17,980	7%
Tricon Housing Partners	344,554	368,167	(6%)
Tricon American Homes²	1,034,346	686,089	51%
Tricon Lifestyle Communities²	50,356	14,205	254%
Tricon Luxury Residences			
The Selby ¹	8,215	-	N/A
The McKenzie	32,222	-	N/A
Canals at Grand Park Phase II	23,333	-	N/A
Tricon Luxury Residences	63,770	-	N/A
Principal Investments	\$ 1,493,026	\$ 1,068,461	40%
PRIVATE FUNDS AND ADVISORY			
Tricon Housing Partners			
THP1 US	\$ 84,476	\$ 102,728	(18%)
THP2 US	308,740	308,740	0%
THP1 Canada ¹	442	29,120	(98%)
THP2 Canada ¹	43,153	69,133	(38%)
THP3 Canada ¹	96,304	114,635	(16%)
Cross Creek Ranch	83,440	93,287	(11%)
Fulshear Farms	45,000	45,000	0%
Grand Central Park	64,144	64,144	0%
Trilogy at Verde River	93,150	93,150	0%
Viridian	116,000	-	N/A
Side-cars	161,916	161,916	0%
Syndicated Investments ¹	32,642	38,942	(16%)
Tricon Housing Partners	1,129,407	1,120,795	1%
Tricon Luxury Residences			
The Selby ¹	45,431	-	N/A
Private Funds and Advisory³	\$ 1,174,838	\$ 1,120,795	5%
Total Assets Under Management	\$ 2,667,864	\$ 2,189,256	22%

(1) Foreign exchange rates used at each balance sheet date are: at December 31, 2015 CAD/USD 1.3840 and December 31, 2014 CAD/USD 1.1601.

(2) Tricon American Homes and Tricon Lifestyle Communities Assets Under Management are equal to the aggregate fair value of investment properties and inventory homes before imputed selling expenses and therefore may differ from total capitalization in the strategy.

(3) Represents third-party AUM which generates Contractual Fee revenue for the Company.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

3.2 PRINCIPAL INVESTMENTS

Tricon Housing Partners

Investments – Tricon Housing Partners decreased by \$13.3 million to \$303.8 million as at December 31, 2015, from \$317.1 million as at December 31, 2014. The decrease was attributable to distributions received from THP co-investments, offset by investment income as a result of fair value adjustments and advances to the new investments.

THP1 US Co-Investment distributions received in 2015 were \$59.9 million (68.4% of the total THP1 US distributions of \$87.6 million) for a total of \$132.1 million since August 2013. THP1 US projects remain on track to deliver approximately \$250 million in gross cash flow to Tricon from 2016 to 2018. The THP3 Canada Co-Investment received \$1.9 million (C\$2.4 million) in 2015, 10% of the total THP3 Canada distribution.

The overall decrease in these two investments was offset by additional advances made to the THP2 US Co-Investment, as well as advances to various separate accounts and side-cars totaling \$34.1 million for the full year of 2015. The investments of THP also increased as a result of fair value adjustments arising from progression towards project completion, project de-risking and adjustments to business plans.

TABLE 6: SUMMARY OF INVESTMENTS – TRICON HOUSING PARTNERS

(in thousands of dollars)

	Currency	Tricon	Advances	Unfunded	Fees	Distributions	Investment at Fair Value	
		Commitment		Commitment	Received	(excluding fees)	(in U.S. dollars)	
		(in originating currency)					Dec. 31, 2015	Dec. 31, 2014
THP1 US ⁽¹⁾	US	\$ 226,775	\$ 272,970	\$ 19,120	\$ -	\$ 132,062	\$ 212,159	\$ 255,439
THP2 US	US	25,000	15,105	9,895	-	-	21,388	16,464
Cross Creek Ranch	US	14,400	12,295	2,105	4,860	9,952	8,708	9,787
Fulshear Farms	US	5,000	3,206	1,794	553	-	3,215	3,179
Grand Central Park	US	8,075	7,357	718	1,939	1,520	6,996	6,124
Trilogy at Verde River	US	10,350	6,691	3,659	1,509	-	8,155	4,325
Side-cars	US	17,880	12,820	5,060	2,974	-	13,994	10,640
Viridian	US	25,400	24,328	1,072	476	3,500	20,827	-
Total US		332,880	354,772	43,423	12,311	147,034	295,442	305,958
THP3 Canada	CA	20,000	11,194	8,806	-	2,368	8,340	11,165
Total CA		20,000	11,194	8,806	-	2,368	8,340	11,165
Investments – THP							\$ 303,782	\$ 317,123

(1) \$226.8 million represents total fund commitment by the Company to THP1 US; purchase price of 68.4% interest was \$260.5 million.

THP Investment Income (reconciled to Investment Income – THP per Financial Statements in Table 31: Reconciliation of Investment Income from Financial Statements) decreased by 43% or \$20.0 million to \$26.7 million in 2015 compared to \$46.7 million in 2014 (refer to Table 7: Investment Income Summary by Fund). The decrease was largely driven by lower fair value gains and the lower investment balance of THP1 US and THP3 Canada as distributions were received and investments were realized, and a change in cash flow expectations due to downward business plan revisions in THP3 Canada during 2015. The decrease was offset by higher investment income recognized by separate accounts and side-cars as a result of newly added investments in 2014 and 2015.

TABLE 7: INVESTMENT INCOME SUMMARY BY FUND

(in thousands of U.S. dollars)

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014	Variance
THP1 US Co-Investment	\$ 5,967	\$ 10,877	\$ (4,910)	\$ 21,287	\$ 40,851	\$ (19,564)
THP2 US Co-Investment	547	62	485	1,211	1,471	(260)
THP3 Canada Co-Investment	110	290	(180)	468	2,425	(1,957)
Separate Accounts / Side-cars	1,594	550	1,044	3,729	1,985	1,744
THP Investment Income	\$ 8,218	\$ 11,779	\$ (3,561)	\$ 26,695	\$ 46,732	\$ (20,037)

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

Tricon American Homes

Investments – Tricon American Homes increased by \$81.8 million to \$426.0 million as at December 31, 2015, from \$344.2 million as at December 31, 2014. The increase was primarily driven by growth in the number of homes owned and fair value gains of \$51.9 million.

TAH values all homes based on a combination of the Broker Price Opinion (“BPO”) Methodology and the Home Price Indexes (“HPI”) Methodology. TAH typically obtains a BPO for a home once every three years. Once a BPO is obtained, the fair value of the home is adjusted using HPI on a quarterly basis until replaced by the next BPO. The majority of homes under TAH obtained a BPO value in Q4 2014 and Q1 2015 and were revalued using HPI for the rest of 2015. The investment properties were valued using HPI as at December 31, 2015 and increased by 1.4% over the fair value as at September 30, 2015.

Invested capital (at cost) increased from \$273.6 million as at December 31, 2014 to \$302.4 million as at December 31, 2015. The increase was primarily the result of the equity advanced to TAH to fund property acquisitions, offset by equity repatriated from the securitization transaction in Q2 2015 (refer to Section 5.2, Tricon American Homes).

TAH Investment Income (reconciled to Investment Income – TAH per Financial Statements in Table 31: Reconciliation of Investment Income from Financial Statements) increased by \$13.5 million or 79% to \$30.6 million for 2015, from \$17.1 million for 2014. In Q4 2015, Investment Income from TAH increased by 97% or \$4.2 million to \$8.4 million compared to \$4.3 million for Q4 2014. The portfolio grew 43% to 7,193 homes as at December 31, 2015, compared to 5,030 homes as at December 31, 2014. The in-place occupancy increased by 4% to 88% as at December 31, 2015, compared to 84% as at December 31, 2014. Operating Margin decreased to 60% as at December 31, 2015, compared to 63% in 2014. The decrease in margin was primarily attributable to an increase in property taxes as a percentage of revenue, from 11.3% in 2014 to 13.8% in 2015, a direct result of owning more homes in jurisdictions with high property tax rates such as Texas.

Tricon Lifestyle Communities

Investments – Tricon Lifestyle Communities increased from \$4.2 million as at December 31, 2014 to \$19.2 million as at December 31, 2015. The increase was primarily driven by the acquisition of four properties during the year. TLC values its stabilized properties using a discounted cash flow (“DCF”) methodology based on expected future cash flows from operations and eventual sale of the properties. In Q4 2015, TLC recognized a \$1.0 million fair value increase related to Longhaven Estates.

TLC Investment Income (reconciled to Investment Income – TLC per Financial Statements in Table 31: Reconciliation of Investment Income from Financial Statements) was \$2.3 million for the twelve months ended December 31, 2015. The portfolio grew to 1,119 pads as at December 31, 2015, compared to 314 pads as at December 31, 2014. The in-place occupancy increased by 1% to 89% as at December 31, 2015, compared to 88% as at December 31, 2014. Year-to-date Operating Margin increased to 63% as at December 31, 2015, compared to Operating Margin of 62% for the period from August 27 (when the first property was acquired) to December 31, 2014. The increase in margin was attributable to a change in portfolio mix, with different utility reimbursement leasehold clauses.

Tricon Luxury Residences

Investments – Tricon Luxury Residences of \$19.6 million as at December 31, 2015 is comprised of \$15.8 million in TLR U.S. and \$3.8 million in TLR Canada. Tricon advanced equity to fund the acquisition and development of The McKenzie and Canals at Grand Parks Phase II in the U.S. in Q4 2015 and The Selby in Canada starting in Q1 2015.

TLR Investment Income (reconciled to Investment Income – TLC per Financial Statements in Table 31: Reconciliation of Investment Income from Financial Statements) of \$0.3 million was generated in Canada as a result of a fair value increase recognized on The Selby. At December 31, 2015, TLR valued the land of The Selby using a third-party appraisal and recorded all development expenses at cost.

3.3 PRIVATE FUNDS AND ADVISORY

AUM managed on behalf of third parties is the primary driver of fee revenue in our Private Funds and Advisory business. Private Funds and Advisory AUM increased by 5% or \$54 million to \$1,175 million compared to \$1,121 million as at December 31, 2014. The increase was attributed to the closing of two separate account investments, Viridian and The Selby, offset by distributions from maturing funds and separate account investments. During 2015, the completion and closing of units at DNA3 (Toronto), the closing of 560 King West (Toronto) retail and office space, and the sale of a 54.6-acre land parcel at Heritage Valley (Edmonton) led to meaningful distributions of \$26.5 million (C\$35.4 million) and \$29.0 million (C\$38.7 million) for THP1 Canada and THP2 Canada, respectively.

Contractual Fees decreased by \$0.4 million or 2% to \$23.9 million for 2015, compared to \$24.3 million for 2014. The decrease was primarily due to lower invested capital as distributions were made to investors in legacy private investment vehicles as well as higher one-time commitment fees in 2014. This was offset by an increase in fees received from new separate accounts, new side-cars, Johnson and projects under development by Tricon Development Group.

General Partner Distributions are earned exclusively in respect of THP3 Canada and are based on prescribed formulas within that fund's limited partnership agreement. For 2015, General Partner Distributions decreased by \$0.4 million or 25% to \$1.3 million compared to \$1.7 million for 2014. The decrease was a result of decreased invested capital of THP3 Canada, as well as a foreign exchange loss.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

The table below outlines the Contractual Fees and General Partner Distributions received for the three and twelve months ended December 31, 2015 and 2014.

TABLE 8: FEES RECEIVED FROM INVESTMENTS

(in thousands of U.S. dollars)

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014	Variance
THP1 US	\$ 773	\$ 931	\$ (158)	\$ 3,344	\$ 3,801	\$ (457)
THP2 US	978	959	19	3,885	3,889	(4)
Separate Accounts	863	1,461	(598)	2,896	2,830	66
Side-cars	316	147	169	1,248	1,494	(246)
U.S. Funds and Investments	2,930	3,498	(568)	11,373	12,014	(641)
THP1 Canada	10	123	(113)	175	527	(352)
THP2 Canada	152	227	(75)	724	1,048	(324)
Canadian Syndicated Investments	56	169	(113)	325	286	39
Canadian Funds and Investments	218	519	(301)	1,224	1,861	(637)
Tricon Development Group	299	-	299	519	-	519
Total Contractual Fees Excluding Johnson	3,447	4,017	(570)	13,116	13,875	(759)
Johnson	2,595	5,930	(3,335)	10,831	10,466	365
Total Contractual Fees	\$ 6,042	\$ 9,947	\$ (3,905)	\$ 23,947	\$ 24,341	\$ (394)
THP3 Canada General Partner Distribution	\$ 315	\$ 359	\$ (44)	\$ 1,290	\$ 1,718	\$ (428)

Performance Fees totaled \$0.4 million for 2015, compared to \$0.04 million for 2014. The increase was mainly a result of the land sale at Heritage Valley, a THP1 Canada and syndicated investment. In 2015, the investment returns from private investment vehicles were relatively steady. There have been minor reductions in investment IRRs as a result of delays in certain projects, but management does not expect any meaningful changes to overall net cash flows or future Performance Fees. Refer to Table 9 for selected private investment vehicle financial data as at December 31, 2015.

TABLE 9: PRIVATE INVESTMENT VEHICLE FINANCIAL DATA

(in thousands of U.S. dollars)

Currency	Total Capitalization ¹	Project Commitments ²	Projected - as at December 31, 2015 ³					Actual and Projected Gross Cash Flow ⁶		
			Gross ROI	Gross IRR	Net ROI ⁴	Net IRR ⁴	Net Cash Flow ⁵	Total	Realized	Unrealized
THP1 US ⁷	US \$ 331,775	\$ 320,520	2.2x	14%	1.8x	11%	\$ 315,399	\$ 625,099	\$ 243,094	\$ 382,005
THP2 US ⁸	US 333,740	296,671	1.8x	22%	1.5x	16%	198,266	441,438	61,859	379,579
Separate Accounts ⁹	US 519,650	519,650	2.5x	20%	2.4x	19%	599,677	1,021,921	126,136	895,785
Side-Cars ¹⁰	US 179,796	179,796	1.6x	20%	1.6x	19%	102,399	240,697	1,269	239,428
Total U.S.										
Investments	\$ 1,364,961	\$ 1,316,637					\$ 1,215,741	\$ 2,329,155	\$ 432,358	\$ 1,896,797
THP1 Canada	CA 101,124	102,997	2.0x	16%	1.6x	12%	\$ 88,144	172,681	147,709	24,972
THP2 Canada	CA 85,362	97,757	2.1x	15%	1.5x	10%	72,915	158,475	78,250	80,225
THP3 Canada ⁸	CA 195,750	172,700	1.9x	14%	1.6x	10%	93,486	195,878	28,550	167,328
Syndicated Investments ¹⁰	CA 45,476	45,476	2.0x	11%	1.8x	11%	38,409	76,802	13,469	63,333
Total Canadian Investments	\$ 427,712	\$ 418,930					\$ 292,954	\$ 603,836	\$ 267,978	\$ 335,858

(1) Total capitalization is the aggregate of the amounts committed by third-party limited partners and the Company's co-investment.

(2) Fund commitments to projects include guarantees made under loan agreements plus reserves. Project commitments can exceed Fund Capitalization as a result of reinvestment rights.

(3) All amounts are based on actual current project commitments and do not include any assumptions for the balance of the funds' capital, if any, to be invested.

(4) Net ROI and IRR are after all fund expenses (including Contractual and Performance Fees).

(5) Projected net cash flows are before fund expenses, management fees, general partner distributions and performance fees over the life of the fund.

(6) Actual and projected gross cash flows over the life of the fund.

(7) Performance Fees are generated on the \$105.0 million third-party capitalization only.

(8) No projections have been made in respect of fund capital not committed to projects.

(9) Includes THP separate account investments only. The ROIs and IRRs are for third parties only.

(10) Syndicated Investments shown are for currently active projects which have future cash flows, and reflect third-party ROIs and IRRs only.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

Investment in Johnson Companies LP

In 2015, Tricon's 50.1% ownership share in Johnson earned Adjusted EBITDA of \$3.0 million, a decrease of \$0.4 million compared to 2014. While revenue increased by \$0.4 million, expenses rose by \$1.0 million, reflecting a full year of Johnson results (compared to eight and a half months in 2014 when Johnson was acquired). Notwithstanding the fact that Johnson communities in Houston are facing headwinds from lower oil prices and the resulting impact on the local economy (particularly those closer to the energy corridor), Johnson is well diversified across the Houston MSA and has four of the top ten performing master-planned communities in the market (Source: Metrostudy).

Tricon expects the best-selling master-planned communities to withstand demand slowdowns better than standalone subdivisions as a result of existing amenities, strong builder programs, and a well-established population and referral base.

In addition, Johnson launched its new Harvest Green project in June 2015 and expects to launch two additional communities in 2016, which should help offset same-community sales declines in Houston. Johnson expanded into the Dallas-Fort Worth market in 2015 with the acquisition of Viridian, which is benefiting from significant continued population and job growth in the Dallas-Fort Worth region.

TABLE 10: FINANCIAL INFORMATION - JOHNSON

(in thousands of U.S. dollars)

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014 ¹	Variance
FINANCIAL RESULTS						
Contractual Fees	\$ 2,595	\$ 5,930	\$ (3,335)	\$ 10,831	\$ 10,466	\$ 365
Adjusted Revenue	2,595	5,930	(3,335)	10,831	10,466	365
Salaries and Benefits	(1,064)	(1,657)	593	(4,316)	(3,402)	(914)
Overhead Expenses ²	(128)	(233)	105	(532)	(357)	(175)
Adjusted Operating Expenses	(1,192)	(1,890)	698	(4,848)	(3,759)	(1,089)
Adjusted EBITDA	\$ 1,403	\$ 4,040	\$ (2,637)	\$ 5,983	\$ 6,707	\$ (724)
Tricon Portion	\$ 703	\$ 2,024	\$ (1,321)	\$ 2,998	\$ 3,360	\$ (362)
NCI Portion	\$ 700	\$ 2,016	\$ (1,316)	\$ 2,985	\$ 3,347	\$ (362)
OPERATIONAL INFORMATION						
Lot Sales	452	519	(67)	2,214	1,459	755
Residential Land Sales (acres)	33	143	(111)	148	279	(132)
Commercial Land Sales (acres)	-	181	(181)	-	251	(251)

(1) The results for the twelve months ended December 31, 2014 are for the period from April 15, 2014 to December 31, 2014.

(2) Overhead expenses include General and Administration Expense and Professional Fees.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

3.4 ADJUSTED OPERATING EXPENSES

Total Compensation Expense for 2015 rose by \$3.8 million or 23% to \$20.5 million compared to \$16.7 million in 2014. The variance was a result of hiring new employees, salary increases, and inclusion of a full year of Johnson salaries and benefits (refer to Table 10: Financial Information – Johnson).

General and Administration Expense was largely consistent with the same period in the prior year. The directors have the right to participate in the Company's Deferred Share Unit ("DSU") Plan and receive all or a portion of their compensation in the form of DSUs. All four independent directors participate in the plan and the DSUs held are fair valued at the end of each quarter.

Adjusted Non-controlling Interest reflects the non-controlling interest portion of Johnson's EBITDA.

3.5 ADJUSTED INTEREST, AMORTIZATION AND TAX EXPENSES

In preparing the non-IFRS Performance Measures discussed below (refer to Section 1.2, Non-IFRS Performance Measures), TAH and TLC interest and tax expenses are removed from the Investment Income – TAH and TLC presented in the financial statements and added to the Total Interest and Total Income Tax expense, in order to present a meaningful Adjusted EBITDA. Further reconciliation details are disclosed in Table 30: Reconciliation of IFRS Financial Information to Non-IFRS Financial Information and Table 31: Reconciliation of Investment Income from Financial Statements.

Total Interest Expense represents interest incurred in respect of the corporate revolving credit facility and convertible debentures (refer to Section 4.3, Capital Resources), as well as the Company's share of the interest expenses incurred on the Tricon American Homes and Tricon Lifestyle Communities borrowings. Interest expense increased by \$5.8 million or 30% to \$25.0 million for 2015, compared to \$19.2 million for 2014.

TABLE 11: TOTAL INTEREST EXPENSE

(in thousands of U.S. dollars)

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014	Variance
Interest Expense – Corporate Credit Facility	\$ 570	\$ 514	\$ (56)	\$ 2,930	\$ 1,643	\$ (1,287)
Interest Expense – Convertible Debentures	1,610	1,773	163	7,121	8,220	1,099
Interest Expense – Tricon American Homes	3,880	2,312	(1,568)	14,285	9,218	(5,067)
Interest Expense – Tricon Lifestyle Communities	288	111	(177)	710	156	(554)
Total Interest Expense	\$ 6,348	\$ 4,710	\$ (1,638)	\$ 25,046	\$ 19,237	\$ (5,809)

The interest expense for the corporate credit facility increased by \$1.3 million to \$2.9 million for 2015, compared to \$1.6 million for 2014, driven by an increase in utilization of the facility. The standby charge on the unused credit facility also increased as the credit facility was upsized from \$105 million to \$235 million since December 31, 2014.

Interest expense on the Convertible Debentures for 2015 decreased by 13% or \$1.1 million to \$7.1 million compared to \$8.2 million for 2014. The decrease was attributable to depreciation of the Canadian dollar and redemption of all of the outstanding 6.375% convertible unsecured subordinated debentures in November 2015 (refer to Section 4.3, Capital Resources).

Interest expense at Tricon American Homes increased by 55% or \$5.1 million to \$14.3 million. The increase was mainly due to higher total borrowings. For the year ended December 31, 2015, interest expense related to the securitization loan was \$5.0 million and the remaining \$9.3 million was incurred on the credit facility.

Tricon Lifestyle Communities incurred \$0.7 million of interest expense for 2015 compared to \$0.2 million in 2014. The increase was associated with leverage on new acquisitions.

Adjusted Amortization represents depreciation on fixed assets and amortization of placement fees, rights to performance fees on private investment vehicles and intangible assets. Amortization expense increased by \$0.7 million to \$3.7 million for 2015, compared to \$3.0 million for 2014 due to the amortization of intangible assets related to the Johnson acquisition.

Total Income Tax Expense includes corporate income tax as reported in the financial statements as well as the income tax for non-consolidated subsidiaries. Income tax expense for the twelve months ended December 31, 2015 was \$13.9 million, \$4.7 million or 50% higher than \$9.3 million for 2014. The increase was attributable to higher Adjusted Net Income before taxes.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

3.6 SEGMENTED FINANCIAL INFORMATION

Segmented information is provided below for Adjusted EBITDA (set out in Section 7.1, Key Performance Indicators; refer to Table 30: Reconciliation of IFRS Financial Information to Non-IFRS Financial Information and Table 31: Reconciliation of Investment Income from Financial Statements for reconciliations) as generated from the Company's various investment verticals including Tricon Housing Partners, Tricon American Homes, Tricon Lifestyle Communities and Tricon Luxury Residences, as well as Private Funds and Advisory ("PF&A"). Specific overhead expenses are allocated to the corresponding business line, while non-specific expenses are allocated to each business segment based on the segment's year-to-date revenue as a percentage of the total.

TABLE 12: QUARTERLY FINANCIAL INFORMATION BY SEGMENT

(in thousands of U.S. dollars)

For the Three Months Ended December 31, 2015	Principal Investing				PF&A	Total
	THP	TAH	TLC	TLR		
Adjusted Revenue	\$ 8,218	\$ 8,435	\$ 1,518	\$ 270	\$ 6,736	\$ 25,177
Overhead Allocation	(2,394)	(1,906)	(343)	(61)	(2,229)	(6,933)
Non-Controlling Interest (Johnson)	-	-	-	-	(700)	(700)
Adjusted EBITDA before TAH FVA	\$ 5,824	\$ 6,529	\$ 1,175	\$ 209	\$ 3,807	\$ 17,544
TAH Fair Value Adjustment	-	7,408	-	-	-	7,408
Adjusted EBITDA	\$ 5,824	\$ 13,937	\$ 1,175	\$ 209	\$ 3,807	\$ 24,952
Segment Adjusted EBITDA before TAH FVA / Total	33.2%	37.2%	6.7%	1.2%	21.7%	100.0%
Segment Adjusted EBITDA / Total Adjusted EBITDA	23.3%	55.9%	4.7%	0.8%	15.3%	100.0%

For the Three Months Ended December 31, 2014	Principal Investing				PF&A	Total
	THP	TAH	TLC	TLR		
Adjusted Revenue	\$ 11,779	\$ 4,274	\$ 41	\$ -	\$ 10,302	\$ 26,396
Overhead Allocation	(3,123)	(856)	(9)	-	(2,766)	(6,754)
Non-Controlling Interest (Johnson)	-	-	-	-	(2,016)	(2,016)
Adjusted EBITDA before TAH FVA	\$ 8,656	\$ 3,418	\$ 32	\$ -	\$ 5,520	\$ 17,626
TAH Fair Value Adjustment	-	17,202	-	-	-	17,202
Adjusted EBITDA	\$ 8,656	\$ 20,620	\$ 32	\$ -	\$ 5,520	\$ 34,828
Segment Adjusted EBITDA before TAH FVA / Total	49.1%	19.4%	0.2%	N/A	31.3%	100.0%
Segment Adjusted EBITDA / Total Adjusted EBITDA	24.9%	59.2%	0.1%	N/A	15.8%	100.0%
Adjusted EBITDA (Variance \$)	\$ (2,832)	\$ (6,683)	\$ 1,143	\$ 209	\$ (1,713)	\$ (9,876)
Adjusted EBITDA (Variance %)	(33%)	(32%)	N/A	N/A	(31%)	(28%)

MANAGEMENT'S DISCUSSION AND ANALYSIS

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TABLE 13: YEAR-TO-DATE FINANCIAL INFORMATION BY SEGMENT

(in thousands of U.S. dollars)

For the Twelve Months Ended December 31, 2015	Principal Investing				PF&A	Total
	THP	TAH	TLC	TLR		
Adjusted Revenue	\$ 26,695	\$ 30,624	\$ 2,272	\$ 273	\$ 25,710	\$ 85,574
Overhead Allocation	(8,876)	(7,585)	(562)	(68)	(8,638)	(25,729)
Non-Controlling Interest (Johnson)	-	-	-	-	(2,985)	(2,985)
Adjusted EBITDA before TAH FVA	\$ 17,819	\$ 23,039	\$ 1,710	\$ 205	\$ 14,087	\$ 56,860
TAH Fair Value Adjustment	-	51,902	-	-	-	51,902
Adjusted EBITDA	\$ 17,819	\$ 74,941	\$ 1,710	\$ 205	\$ 14,087	\$ 108,762
Segment Adjusted EBITDA before TAH FVA / Total	31.3%	40.5%	3.0%	0.4%	24.8%	100.0%
Segment Adjusted EBITDA / Total Adjusted EBITDA	16.4%	68.8%	1.6%	0.2%	13.0%	100.0%

For the Twelve Months Ended December 31, 2014	Principal Investing				PF&A	Total
	THP	TAH	TLC	TLR		
Adjusted Revenue	\$ 46,732	\$ 17,084	\$ 83	\$ -	\$ 26,209	\$ 90,108
Overhead Allocation	(11,900)	(3,475)	(17)	-	(6,973)	(22,365)
Non-Controlling Interest (Johnson)	-	-	-	-	(3,347)	(3,347)
Adjusted EBITDA before TAH FVA	\$ 34,832	\$ 13,609	\$ 66	\$ -	\$ 15,889	\$ 64,396
TAH Fair Value Adjustment	-	33,514	-	-	-	33,514
Adjusted EBITDA	\$ 34,832	\$ 47,123	\$ 66	\$ -	\$ 15,889	\$ 97,910
Segment Adjusted EBITDA before TAH FVA / Total	54.1%	21.1%	0.1%	N/A	24.7%	100.0%
Segment Adjusted EBITDA / Total Adjusted EBITDA	35.6%	48.1%	0.1%	N/A	16.2%	100.0%
Adjusted EBITDA (Variance \$)	\$ (17,013)	\$ 27,818	\$ 1,644	\$ 205	\$ (1,802)	\$ 10,852
Adjusted EBITDA (Variance %)	(49%)	59%	N/A	N/A	(11%)	11%

The financial and operational performance of the above business segments are discussed in detail in Section 5, Appendix - Operational Metrics by Investment Vertical.

3.7 SUBSEQUENT EVENTS

On January 11, 2016, Tricon Lifestyle Communities (through its partnership with Cobblestone) purchased a portfolio of five age-restricted manufactured housing communities located in the MSA of Phoenix, Arizona for a total purchase price of \$34.3 million. The portfolio is comprised of 1,355 residential pads located in established residential submarkets.

The five MHCs in the portfolio are all three-star communities with average occupancy of 60%, operating margin of 54% and gross rent of \$379 per pad. TLC plans to increase occupancy and rent over time and improve the star classification through upgrading the infrastructure and amenities, improving the home quality and rebranding the community. As part of the transaction, TLC assumed existing non-recourse mortgage debt at 64% loan-to-value with a nine-year remaining term and a 4.56% blended interest rate. This transaction increases TLC's portfolio size to 2,474 residential pads with approximately \$85 million of assets under management.

On January 19, 2016, Tricon Housing Partners closed on a \$15.0 million land development investment in Queen Creek, in the southeast valley of Phoenix, Arizona. The investment is being made in conjunction with a long-standing development partner of Tricon on an 85/15 ownership basis (Tricon/Developer).

On February 12, 2016, The McKenzie secured a loan of \$54.0 million with a syndicate of financial institutions, with an average advance rate of 62.8% loan-to-value, bearing interest at LIBOR plus 2.45% (with the potential to decrease to LIBOR plus 2.15% upon achieving ratios set out in the loan agreement), and having a three-year interest-only period that expires in March 2019. The loan matures on February 12, 2020.

On February 18, 2016, TLR Canada closed its second development opportunity in downtown Toronto, a 36-storey tower located immediately south of King Street West on Spadina Avenue. Tricon has partnered with a major Canadian pension plan to form a C\$42.7 million separate account on an 80/20 basis (Investor/Tricon).

Subsequent to year-end through to February 10, 2016, the Company acquired 244,520 shares under the current Normal Course Issuer Bid ("NCIB") at a weighted average price of C\$8.18 for a total of C\$2.0 million.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

On March 8, 2016, the Company declared a dividend of six and one half cents per share in Canadian dollars payable on April 15, 2016 to shareholders of record on March 31, 2016, following approval from the Board of Directors.

4. LIQUIDITY AND CAPITAL RESOURCES

4.1 FINANCING STRATEGY

The Company seeks to maintain financial strength and flexibility by lowering its cost of debt and equity capital and minimizing interest rate fluctuations over the long term.

- Tricon uses various forms of debt such as floating rate bank financing and unsecured debentures with conversion features, and attempts to stagger the maturity of its obligations.
- The Company uses convertible debentures where the principal can be redeemed by the issuance of common shares at the Company's option.
- The Company also redeploys capital as the interests in investments are liquidated to capitalize on further investment opportunities with attractive returns.
- Where appropriate, the Company raises equity through the public markets to finance its growth and strengthen its financial position.

4.3 CAPITAL RESOURCES

Consolidated Debt Structure

Tricon's current debt obligations are as follows:

TABLE 14: SUMMARY OF DEBTS

(in thousands of dollars)

	Terms				Debt Balance (in U.S. dollars) ¹	
	Currency	Total Amount	Maturity Date	Interest Rate Terms	December 31, 2015	December 31, 2014
Revolving Term Credit Facility	USD	\$ 235,000	April 2018	LIBOR+350 bps	\$ 20,000	\$ 46,800
6.375% Convertible Debenture ²	CAD	-	Redeemed	N/A	-	34,232
5.60% Convertible Debenture	CAD	85,731	March 2020	5.60%	51,353	59,230
					\$ 71,353	\$ 140,262

(1) Debt balances are presented in U.S. dollars. Foreign exchange rates used to translate the convertible debenture payable balances are at December 31, 2015 CAD/USD 1.3840 and at December 31, 2014 CAD/USD 1.1601.

(2) On November 30, 2015, the then-outstanding 6.375% convertible unsecured subordinated debentures were redeemed in full.

As of December 31, 2015, the Company was in compliance with all of its financial covenants.

Management attempts to stagger the maturity of Tricon's debts with the objective of achieving even, annual maturities over a ten-year time horizon to reduce Tricon's exposure to interest rate fluctuations in any one period.

The Company provides limited financial guarantees for The McKenzie's construction financing under TLR U.S., and The Selby's non-revolving committed loan under TLR Canada.

On November 30, 2015, the Company completed the redemption of its then-outstanding 6.375% convertible unsecured subordinated debentures due August 31, 2017 (the "6.375% convertible debentures"). Those debentures were convertible into common shares of the Company at a conversion price of C\$6.00 per common share and bore interest at

4.2 LIQUIDITY

Tricon generates substantial liquidity through cash flows from Principal Investments and Private Funds and Advisory as well as from the turnover of assets with shorter investment horizons and periodic monetization of our co-investments in THP through distribution, refinancing or syndicated investors' participation. To enable us to react to attractive investment opportunities and deal with contingencies when they arise, we typically maintain sufficient liquidity at the corporate level and within our key operating platforms. Our primary sources of liquidity consist of cash and a corporate credit facility.

Liquidity Reserve – Tricon currently reserves 5% of the consolidated debt (excluding convertible debentures) at the corporate level.

Working Capital – As of December 31, 2015, Tricon had a net working capital deficit of \$17.4 million, reflecting current assets of \$15.1 million, offset by payables and accrued liabilities of \$12.5 million, as well as a credit facility balance of \$20.0 million.

Liquidity Management – The Company has access to a \$235 million corporate revolving credit facility provided by a syndicate of lenders (refer to Section 4.3, Capital Resources). As of December 31, 2015, \$20.0 million was drawn on the facility.

6.375% per annum. The aggregate outstanding principal amount of the 6.375% convertible debentures was C\$49.748 million on the date Tricon announced its intention to complete their redemption. Pursuant to the conversion option available to holders of the debentures, an aggregate of 8,200,163 common shares were issued in relation to conversion requests received by Tricon between the date of its redemption announcement and the redemption of the debentures. The remaining balance of the outstanding principal amount of the 6.375% convertible debentures was redeemed on November 30, 2015 for an aggregate of 55,308 common shares.

As of December 31, 2015, there was C\$85.7 million in outstanding aggregate principal amount of 5.60% convertible unsecured subordinated debentures of the Company (the "5.60% convertible debentures") which, in the aggregate, are convertible into 8,748,061 common shares at a conversion price of C\$9.80 per common share. The 5.60% convertible

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

debentures are due on March 31, 2020, bear interest at 5.60% per annum and are redeemable by the Company, provided certain conditions are met (including that the market price of the common shares is not less than 125% of the conversion price), beginning on March 31, 2016.

Equity Issuance and Cancellations

On August 18, 2015, the Company completed a public offering, on a bought deal basis, of 13,158,000 common shares at a price of C\$11.40 per common share for total gross proceeds of C\$150 million. The net proceeds of the offering have been and will be used to partially fund the future equity requirements in each of the Company's investment verticals, including the new TLR vertical, and for general corporate purposes, including repayment of the outstanding balance under the Company's corporate revolving credit facility.

On October 6, 2015, the Toronto Stock Exchange approved the Company's intention to make a normal course issuer bid ("NCIB") for a portion of its common shares. In Q4 2015, Tricon acquired 636,400

shares at a weighted average price of C\$10.54 for a total of \$5.1 million (C\$6.7 million). These repurchases resulted in a reduction of share capital of \$2.9 million (C\$3.9 million), reflecting the cost base of \$6.06 per share. Subsequent to year-end, the Company acquired 244,520 shares under the NCIB at a weighted average price of C\$8.18 for a total of C\$2.0 million.

The Company's Dividend Reinvestment Plan ("DRIP") dated November 15, 2012 provides eligible holders of common shares with the opportunity to reinvest their cash dividends paid on the common shares to purchase additional common shares at a price equal to the Average Market Price (as defined in the DRIP) on the applicable dividend payment date, less an applicable discount. The common shares acquired under the DRIP will, at the discretion of the Company, either be purchased through the facilities of the Toronto Stock Exchange or issued by the Corporation from treasury. The number of shares issued pursuant to the DRIP during the three months and year ended December 31, 2015 are set out in Table 15 below.

TABLE 15: EQUITY ISSUANCE AND CANCELLATION SCHEDULE

(in thousands of dollars except for per share amounts)

For the Periods Ended December 31, 2015	Three Months				Twelve Months			
	Shares	C\$ Price	C\$ Amount	US\$ Amount	Shares	C\$ Price	C\$ Amount	US\$ Amount
As at December 31, 2014					90,192,448		\$ 456,148	\$ 393,200
Bought Deal Offering ¹	-	\$ -	\$ (429)	\$ (327)	13,158,000	\$ 11.40	143,065	109,436
Debenture Conversions ²	8,255,471	8.87	73,188	54,809	8,604,085	8.76	75,384	56,499
Dividend Reinvestment Plan	93,458	10.33	965	747	318,615	10.07	3,210	2,558
Compensation Shares Issued ³	113,675	10.34	1,175	879	401,103	8.29	3,326	2,575
Normal Course Issuer Bid	(636,400)	6.06	(3,856)	(2,921)	(636,400)	6.06	(3,856)	(2,921)
	7,826,204		\$ (1,716)	\$ (1,295)	21,845,403		221,129	168,147
As at December 31, 2015					112,037,851		\$ 677,277	\$ 561,347

(1) Amount represents aggregate gross proceeds of C\$150 million net of equity issuance cost (C\$6.9 million in total and C\$0.4 million for Q4 2015).

(2) On November 30, 2015, the then-outstanding 6.375% convertible unsecured subordinated debentures were redeemed in full.

(3) Shares issued to employees under equity-based compensation plans such as DSUs and stock options.

4.4 ADDITIONAL BALANCE SHEET REVIEW

The following section should be read in conjunction with the balance sheets of the audited consolidated financial statements and related notes for the years ended December 31, 2015 and 2014.

Derivative Financial Instrument – As at December 31, 2015, the fair value of the embedded derivative Financial Instrument of \$8.4 million includes the conversion and redemption options available on the 5.60% convertible debentures only. The derivative financial instrument on the 6.375% convertible debentures was fair valued and transferred to share capital upon redemption.

Other Long-Term Assets and Liabilities

- **Non-Controlling Interest ("NCI")** – The balance represents the 49.9% minority interest in Johnson not held by the Company. The NCI is adjusted on a quarterly basis to reflect the minority interest's proportionate share of earnings and distributions received. The NCI balance at December 31, 2015 was \$15.9 million (December 31, 2014 – \$18.4 million). The NCI balance was reduced by a distribution of \$2.7 million received by the minority interest and partially offset by \$0.3 million in income attributable to the minority interest for the year ended December 31, 2015.

- **Long-Term Incentive Plan** – Includes the compensation expenses related to THP1 US investment income and the potential distribution to management of 50% of the Performance Fees received from its managed investment vehicles. The payment of Performance Fees is contingent on the successful performance of the investment vehicles. As at December 31, 2015, the Company recorded a total LTIP Liability of \$15.7 million, of which \$14.7 million represents future potential LTIP related to future performance fees, estimated based on the fair value of the private investment vehicles as at December 31, 2015. The LTIP liability decreased by \$2.2 million from \$17.9 million as at December 31, 2014. The reduction in LTIP liability was a result of the decreased fair value of THP2 Canada and THP3 Canada due to depreciation of the Canadian dollar, offset by the fair value increase in THP1 US, THP2 US and separate accounts.
- **Deferred Income Tax Asset/Liabilities** – As of December 31, 2015, Tricon had a net deferred tax liability of \$9.3 million (December 31, 2014 – \$7.6 million). The increase in deferred tax liability is primarily driven by the increased net asset value of the investment in TAH due to fair value adjustments.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

5. APPENDIX – OPERATIONAL METRICS BY INVESTMENT VERTICAL

Although the Company's performance is primarily measured by the fair value of its various investments, it also monitors the underlying financial performance of those investments, using the metrics and information presented in this Appendix, to provide a better understanding of its investments' performance.

5.1 TRICON HOUSING PARTNERS

U.S. Investments

THP1 US

In 2015, THP1 US distributed \$87.6 million to investors, of which THP1 US Co-investment received \$59.9 million.

TABLE 16: THP1 US ASSET OVERVIEW

(in thousands of U.S. dollars)

Project	State	Type	Gross Cash Flow Distributed ¹				2015	2014
			Q4 2015	Q3 2015	Q2 2015	Q1 2015		
Atlanta Portfolio	Georgia	Land / Homebuilding	\$ -	\$ 7,000	\$ -	\$ -	\$ 7,000	\$ 7,200
Eskaton Placerville	California	Land / Homebuilding	-	-	-	-	-	-
Greater Bay Area Portfolio	California	Land / Homebuilding	8,800	5,500	-	3,500	17,800	7,900
Paseo Lindo	Arizona	Homebuilding	-	-	-	-	-	3,249
Phoenix Lot Portfolio	Arizona	Land	500	600	3,200	250	4,550	2,281
San Francisco Portfolio	California	Multi-Family	-	-	36,993	7,477	44,470	20,250
SoCal Portfolio	California	Land / Homebuilding	-	-	-	-	-	-
Williams Island	Florida	Land / Homebuilding	-	3,510	3,020	7,030	13,560	39,138
Woodstock	Georgia	Multi-Family	-	-	-	-	-	-
Total			\$ 9,300	\$ 16,610	\$ 43,213	\$ 18,257	\$ 87,380	\$ 80,018
Reserve (to be distributed)			-	-	-	-	-	(7,486)
Distribution of Excess Cash			2,187	297	755	321	3,560	5,061
Operating Expenses and Management Fee Payment			(773)	(798)	(855)	(918)	(3,344)	(3,821)
Total Cash Distributed¹			\$ 10,714	\$ 16,109	\$ 43,113	\$ 17,660	\$ 87,596	\$ 73,772
Total TCN Share (68.4%)			\$ 7,322	\$ 11,012	\$ 29,468	\$ 12,072	\$ 59,874	\$ 50,452

(1) Represents 100% of gross cash flow distributed from the projects.

The San Francisco Portfolio generated \$44.5 million of cash flow for THP1 US in 2015 (\$30.4 million to Tricon) largely as a result of unit closings at the Vida condominium development in the first half of 2015. Subsequent to year-end, the 14,000 square feet of retail space was successfully sold and closed, resulting in additional distributions. Rockwell, another condominium development in the portfolio, is 70% sold (183 out of 262 units) as at December 31, 2015. In Q4 2015, as a result of continued strong absorption at high per-square-foot pricing, the budget for Rockwell was updated to reflect an accelerated closing schedule, resulting in a fair value increase in THP1 US Co-investment.

In the Greater Bay Area Portfolio, Faria Preserve is currently under contract with a large public homebuilder. The main conditions to close had all been met as at December 31, 2015 and the sale is scheduled to close in Q2 2016. The Grove, another project in the Greater Bay Area Portfolio, achieved strong sales throughout the year, generating a \$14.3 million distribution to THP1 US, of which \$9.8 million was received by Tricon.

In 2015, Williams Island was completed, generating \$13.6 million of cash distributions to THP1 US (\$9.3 million to Tricon).

THP2 US

THP2 US performed in line with management's expectations in 2015 and at year-end was projected to generate a 22% gross IRR, consistent with initial targets. Over the course of the fourth quarter and full year of 2015, THP2 US continued to generate cash flow from its shorter-duration investments, in particular homebuilding projects in both Southern California (Villa Metro in Santa Clarita) and Phoenix (Santa Rita). In addition, numerous other projects were successfully selling new homes during Q4 2015, most notably two active adult projects in partnership with Shea Trilogy (Lake Norman in Charlotte, NC and Vistancia West in Phoenix, AZ) and conventional projects in Atlanta (Smyrna Grove) and Southern California (Avanti in Calabasas). All other development projects in the fund continued to advance their business plans in Q4 and meaningful cash distributions are expected in 2016 from both home and lot sales.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

Separate Accounts and Side-cars

At Viridian, momentum continued with 36 home sales in Q4 2015 with an average home sale price of \$141 per square foot (a 5% increase compared to \$134 per square foot in Q3 2015). The increase is reflective of strong market fundamentals in Dallas, and better than anticipated prices on smaller lot townhomes. In December 2015, the project closed on a municipal utility district bond resulting in a distribution of \$20.0 million, of which Tricon received \$3.5 million.

Home sales at Cross Creek Ranch continued during Q4, reaching 78 homes in Q4 and 334 sales for the full year of 2015 compared to 87 home sales in Q4 2014 and 418 for all of 2014. Cross Creek Ranch was ranked the sixth best-selling community in Houston and top 50 community in the U.S. for 2015 (Source: Metrostudy and John Burns Real Estate Consulting). With significant existing amenities, an on-site school and upcoming retail and commercial development, Cross Creek Ranch remains an attractive location for homebuyers and Tricon expects the project to continue its track record of success even in the face of slower energy sector job growth in the Houston market. In 2015, Cross Creek Ranch distributed \$2.3 million to Tricon.

Grand Central Park in Houston is nearing completion of the first phase of residential lots that will be delivered and sold in early 2016. Notwithstanding the expected slowdown in new home sales in 2016, Tricon believes its investments in Houston are well positioned for success given existing builder lot sales contracts and well located and programmed communities. With that being said, Houston is still expected to be the number one or two leading new home market in the U.S. in 2016; further, amenitized master-planned communities should outperform typical subdivisions based on a "flight to quality" in a soft market. THP's exposure to Houston is \$18.9 million, representing 2.5% of Tricon's total principal investments as at December 31, 2015 (refer to Table 3: Summary of Principal Investment Exposure by Location).

At Trilogy at Vistancia West, home sales continued in Q4 with 24 new sales. The project has now sold 155 homes in 2015 with closings commencing in Q4 2015.

At Trilogy Lake Norman, construction continues on initial on-site infrastructure and model homes, with 77 net sales for 2015. A contract to sell 123 all-age finished lots to Shea Homes North Carolina was executed in Q4, with first lot deliveries expected in Q2 2016.

At Trilogy at Verde River, homes sales began in Q4 2015 and the project is on track with its business plan.

Canadian Investments

THP3 Canada

In the Greater Vancouver market, Metrotown's Silver Tower in Burnaby, British Columbia is complete and substantially all units have been closed. Overall, the project was completed on budget. The planning work for the second phase of the project, Maywood, is on schedule in anticipation of a late-2016 sales launch. In the Richmond market, construction of Phase One of River Park Place is proceeding according to schedule, with occupancy expected in mid-2016. The sales launch of Phase Two is targeted for late Q2 2016 and should benefit from a strengthening of the Richmond condominium market in 2015.

In Alberta, consumer confidence remains suppressed as energy prices have yet to rebound. New home sales and absorption slowed in 2015 compared to 2014. Despite the unfavourable market conditions, Mahogany, a THP3 Canada investment located in Calgary, achieved 333 home sales in 2015, making the project the best-selling community in the Calgary South sector (supported by single-family permit activity in 2015; research results provided by Urban Development Institute - Calgary). The developer is in the process of determining a 2016 development program that will take into account slower market conditions and weaker buyer demand.

While Tricon is actively monitoring the decline in the energy markets and related employment losses in the Alberta markets, the Company believes that the location of each project combined with conservative investment structures will mitigate the potential downside of any particular Alberta fund investment. The Company's total balance sheet exposure to Alberta is \$2.8 million (approximately 0.4% of Tricon's total principal investments as at December 31, 2015; refer to Table 3: Summary of Principal Investment Exposure by Location).

For the twelve months ended December 31, 2015, the completion and closing of units at the Silver Tower in the Metrotown portfolio and expansion of the construction facility at Mahogany led to a \$19.4 million (C\$24.8 million) distribution to investors, including \$1.9 million (C\$2.4 million) to Tricon.

Tricon Investment Partners

The Company launched the initial public offering of Tricon Investment Partners on August 25, 2015, which was subsequently withdrawn on September 30, 2015 due to adverse market conditions.

5.2 TRICON AMERICAN HOMES

Operational Review

Tricon American Homes ended the year with a portfolio of 7,193 homes, a 43% increase from December 31, 2014, mainly due to a portfolio acquisition of 1,385 single-family rental homes on April 15, 2015. The portfolio acquisition allowed TAH to gain incremental scale in its existing markets of Houston, San Antonio and Charlotte, while expanding into Dallas, Texas and Columbia, South Carolina, two new markets that TAH views as having strong growth prospects.

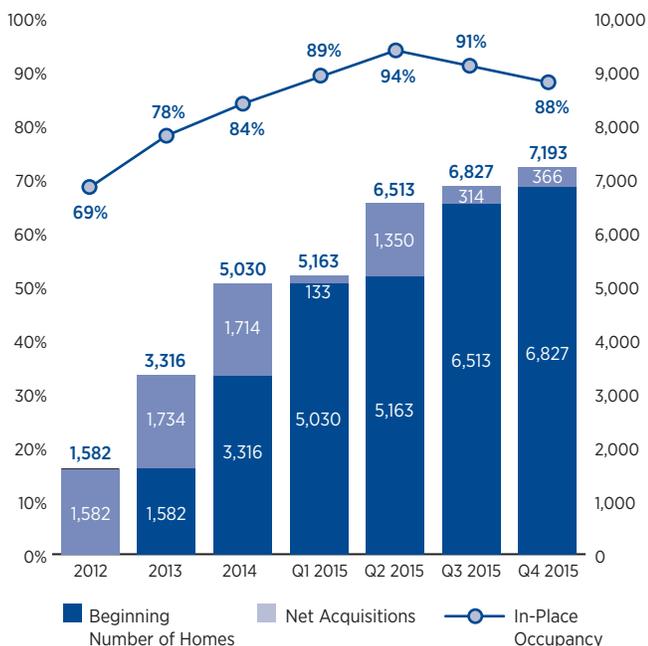
In Q4 2015, Tricon American Homes acquired 366 net new homes (400 homes acquired and 34 homes sold during the quarter), growing the portfolio by 5% since September 30, 2015. The graph below shows the acquisition profile from inception through year-end 2015. The homes acquired in Q4 2015 are primarily located in Indianapolis, Dallas, Atlanta, Charlotte, Columbia and Tampa. In 2016, TAH plans to continue its disciplined, yield-based acquisition process, while divesting of homes that are either not commensurate with the TAH brand, or are inefficient to operate due to their geographic location. TAH plans to purchase approximately 400 net new homes per quarter in 2016.

TAH's in-place occupancy rate increased to 88% as at December 31, 2015, compared to 84% as at December 31, 2014. In-place occupancy as at December 31, 2015 decreased by 3% compared to 91% as at September 30, 2015. The sequential decrease was a direct result of re-starting the acquisition program following a period of stabilization after the portfolio purchase in Q2, as well as repositioning the portfolio homes acquired. Stabilized Leased Occupancy remained at 95% as at December 31, 2015 compared to September 30, 2015.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

FIGURE 2: TRICON AMERICAN HOMES ACQUISITIONS AND OCCUPANCY



Financial Review

Financing Arrangements

On May 12, 2015, TAH completed a \$361.3 million securitization transaction, which involved the issuance and sale of six classes of single-family rental pass-through certificates that represent beneficial ownership interest in a loan secured by 3,505 single-family properties contributed from its portfolio to a newly-formed special purpose entity owned by TAH. The securitized loan has a 70% loan-to-value ratio with a blended effective interest rate based on LIBOR plus a floating rate spread. In relation to the closing of the securitization transaction, TAH incurred \$12.7 million of transaction costs. Net of transaction costs, TAH used the proceeds to repay \$272.9 million of the TAH credit facility (described below) and received \$68.7 million (net of \$6.9 million paid to non-controlling interests), out of which \$60.0 million was repatriated to Tricon and the remaining was reserved as working capital.

The securitized loan has an initial term of two years, with three twelve-month extension options, resulting in a fully extended maturity date of May 9, 2020. The securitized loan requires monthly payments of interest and comprises six floating rate components computed based on one-month LIBOR for each interest period plus a fixed component spread ranging from 1.37% to 3.62%, resulting in a blended effective interest rate of LIBOR plus 1.96%, with additional servicing fees. The interest rate is subject to a 3.955% cap due to a hedge instrument in place. The Company has incurred gross interest expense of \$5.0 million since the closing date through December 31, 2015, representing a weighted average interest rate of 2.29%, which is inclusive of monthly servicing fees.

In addition to the securitized loan, Tricon American Homes finances the majority of the remaining existing homes and new acquisitions through a dedicated credit facility of \$300 million. The credit facility has an advance rate of 70% loan to cost and bears an interest rate of one-month LIBOR plus 300 basis points (with a 25 basis point LIBOR floor). The weighted average interest rate for the twelve months ended 2015 was 3.61% (2014 – 4.10%). The balance drawn as of December 31, 2015 was \$240.9 million. This credit facility is secured by TAH's ownership interest in the single-family rental homes and has no direct financial recourse to the Company. A non-recourse guarantee is provided by the Company in respect only of certain "bad boy" acts and is not considered to be a payment guarantee.

Rental Revenue increased by \$27.5 million or 62% to \$71.9 million in 2015 compared to \$44.4 million in 2014. This primarily stems from a 55% increase in the average number of homes which were occupied during the year (5,215 in 2015 versus 3,363 in 2014), resulting from both strong acquisition volume in 2015 and improving portfolio occupancy (87.8% at year-end 2015 versus 84.0% at year-end 2014). In addition, rents increased by 3.1% year-over-year (2015 compared to 2014), reflective of a strong leasing market and demand exceeding rental supply.

Net Operating Income rose by \$15.1 million or 54% to \$42.9 million for 2015 versus \$27.8 million in 2014, and the Operating Margin decreased to 60% in 2015 compared to 63% in 2014. The decrease was primarily attributable to an increase in property taxes as a percentage of revenue, from 11.3% in 2014 to 13.8% in 2015, as a direct result of owning more homes in jurisdictions with high property tax rates, such as Texas. The other major contributing factor was an increase in repair and maintenance costs of 160 bps (from 10.3% in 2014 to 11.9% in 2015), in line with management's long-term underwriting and expectations for the portfolio. These increases were partially offset by a 50 bps decline in insurance costs (as a percentage of revenue), resulting from a change in mix of homes away from those which require incremental insurance for earthquakes or wind storms.

Asset Management Fee Expense was \$8.5 million in 2015 and represented approximately 1% of annualized AUM, which is in line with management's expectation. Asset Management Fees are paid to an asset management subsidiary that is majority-owned by Tricon.

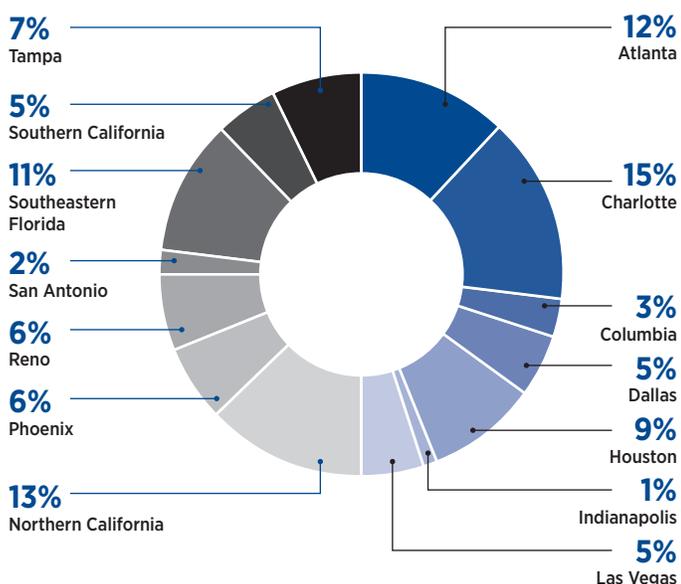
TAH Operations LLC Income was \$3.4 million in 2015. Management does not expect this to be a meaningful driver of profitability over the next several years.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

FIGURE 3: TRICON AMERICAN HOMES OPERATIONAL RESULTS BY MARKET

NET OPERATING INCOME BY MARKET



Geography	2015 NOI (US\$000)	Number of Rental Homes ¹
Atlanta	4,958	891
Charlotte	6,932	1,292
Columbia	1,126	371
Dallas	2,102	442
Houston	3,753	791
Indianapolis	176	220
Las Vegas	2,258	289
Northern California	6,026	631
Phoenix	2,624	409
Reno	2,487	251
San Antonio	983	198
Southeastern Florida	4,530	597
Southern California	2,005	277
Tampa	2,919	441
Total/Weighted Average	42,879	7,100

(1) Number of Rental Homes excludes inventory homes.

The following TAH Balance Sheet is representative of the financial position of the entire portfolio and **includes** both TAH's ownership stake and the non-controlling interest held by third parties in TAH's local operating partnerships.

TABLE 17: TRICON AMERICAN HOMES BALANCE SHEET

(in thousands of U.S. dollars)

	December 31, 2015	December 31, 2014
Inventory Homes ¹	\$ 9,619	\$ 5,248
Investment Properties – Cost	877,756	595,180
Investment Properties – Fair Value Adjustment ²	138,138	78,800
Capital Assets	3,250	1,023
Deferred Income Tax Assets	25,433	13,448
Cash and Other Assets ³	46,970	33,536
Total Assets	1,101,166	727,235
Current Liabilities	23,151	14,146
Other Long-Term Liabilities ⁴	104	104
Securitization Loan	361,260	-
Credit Facility Drawn	240,907	304,393
Other Loan	\$ 1,200	\$ 16,151
Total Liabilities	626,622	334,794
Net Assets – Tricon American Homes	\$ 474,544	\$ 392,441
Investments – Tricon American Homes	\$ 426,030	\$ 344,170
Non-controlling interest⁵	\$ 48,514	\$ 48,271

(1) Non-rental homes that TAH expects to dispose of in the near future.

(2) Represents the cumulative fair value adjustment since inception on investment properties of \$146,576, less imputed selling costs of \$8,438 (1% of investment portfolio and 5% of inventory homes).

(3) Cash and Other Assets includes \$33,879 of cash, \$9,622 of accounts receivable, \$2,964 of prepaid and \$505 of other assets.

(4) Represents the value of preferred shares which were issued in conjunction with the restructuring of TAH into a U.S. Real Estate Investment Trust ("REIT").

(5) Represents the ownership interest of the legacy partners.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

The following TAH Income Statement is representative of the performance of the entire portfolio and **includes** both TAH's ownership stake and the non-controlling interest held by third parties in TAH's local operating partnerships.

TABLE 18: TRICON AMERICAN HOMES INCOME STATEMENT

(in thousands of U.S. dollars)

For the Periods Ended December 31	Three Months			Twelve Months				
	2015	2014	Variance	2015		2014		Variance
Rental Revenue ¹	\$ 20,178	\$ 12,698	\$ 7,480	\$ 71,876	100%	\$ 44,377	100%	\$ 27,499
Property Taxes	3,064	1,585	1,479	9,909	14%	5,008	11%	4,901
Repairs and Maintenance	2,354	1,825	529	8,568	12%	4,580	10%	3,988
Property Management Fees	1,475	1,048	427	5,291	7%	3,218	7%	2,073
Property Insurance	671	629	42	2,859	4%	2,002	5%	857
HOA/Utilities	415	410	5	1,943	2%	1,255	3%	688
Other Direct Expenses	155	101	54	427	1%	485	1%	(58)
Rental Expenses	8,134	5,598	2,536	28,997	40%	16,548	37%	12,449
TAH Net Operating Income ("TAHNOI")	\$ 12,044	\$ 7,100	\$ 4,944	\$ 42,879	60%	\$ 27,829	63%	\$ 15,050
Gain from Sale of Homes	\$ (186)	\$ 608	\$ (794)	\$ 434		\$ 1,324		\$ (890)
Asset Management Fees	(2,548)	(1,586)	(962)	(8,497)		(5,921)		(2,576)
Leasing Commissions	(455)	(399)	(56)	(1,610)		(1,754)		144
General and Administration Expenses	(507)	(335)	(172)	(1,338)		(1,105)		(233)
Professional Fees	(204)	(372)	168	(875)		(671)		(204)
Other Operating Expenses	9	(30)	39	38		19		19
TAH Operations LLC Income ²	(169)	435	(604)	3,352		341		3,011
TAH Net Income Before Fair Value Gain	7,984	5,421	2,563	34,383		20,062		14,321
Fair Value Gain on Investment Properties	9,515	27,101	(17,586)	61,316		49,927		11,389
Fair Value Gain/(Loss) on Inventory Homes	(31)	(333)	302	(227)		(1,544)		1,317
Imputed Performance Fees to Third Parties ³	(973)	(8,156)	7,183	(7,156)		(12,133)		4,977
TAH Fair Value Gain	8,511	18,612	(10,101)	53,933		36,250		17,683
TAH Net Income ("TAHNI")	\$ 16,495	\$ 24,033	\$ (7,538)	\$ 88,316		\$ 56,312		\$ 32,004

(1) Includes bad debt expense of \$1,649 for the twelve months ended December 31, 2015.

(2) Includes fees revenue, reduced by salary and other overhead expenses incurred at TAH Operations LLC.

(3) Represents the change in the balance of the Imputed Performance Fees to Third Parties in the year/period. These fees would be payable to third parties holding a minority interest in TAH's local operating partnerships on a liquidation or sale of the portfolio.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

The following table reconciles TAH Net Income to TAH Investment Income and TAH Fair Value Adjustment as presented in this MD&A.

TABLE 19: TRICON AMERICAN HOMES RECONCILIATION TO TAH INVESTMENT INCOME AND TAH FAIR VALUE ADJUSTMENT

(in thousands of U.S. dollars)

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014	Variance
TAH Net Income Before Fair Value Gain	\$ 7,984	\$ 5,421	\$ 2,563	\$ 34,383	\$ 20,062	\$ 14,321
TAH LLC REIT-Level Expenses						
Professional Fees	(176)	(29)	(147)	(433)	(314)	(119)
General and Administration Expenses	(28)	(95)	67	(191)	(406)	215
Salary and Benefits	-	-	-	-	(243)	243
Non-controlling Interest Realized ¹	655	(1,023)	1,678	(3,135)	(2,015)	(1,120)
TAH Investment Income	8,435	4,274	4,161	30,624	17,084	13,540
TAH Fair Value Gain	8,511	18,612	(10,101)	53,933	36,250	17,683
Imputed Selling Costs (Expense) Recovery -						
Inventory Homes	18	237	(219)	105	798	(693)
IFRS adjustment to prepaid assets	(1,126)	129	(1,255)	(687)	(991)	304
Non-controlling Interest Unrealized ¹	5	(1,776)	1,781	(1,449)	(2,543)	1,094
TAH Fair Value Adjustment	\$ 7,408	\$ 17,202	\$ (9,794)	\$ 51,902	\$ 33,514	\$ 18,388

(1) In Q4 2015, Non-controlling Interest Realized and Unrealized includes a \$1.6 million and \$2.0 million adjustment related to cumulative NCI balance of prior periods, respectively.

(2) Refer to Table 31: Reconciliation of Investment Income from Financial Statements for reconciliation from TAH Investment Income and TAH Fair Value Adjustment to IFRS measure, Investment Income - TAH.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

The following table shows detailed TAH operational and financial data by market.

TABLE 20: TRICON AMERICAN HOMES RENTAL PORTFOLIO STATISTICS

Geography	Total Homes Owned ¹	Homes Leased	Vacant Homes Under Marketing	Vacant Homes Under Turn or Rehab	Rental Portfolio Occupancy Rate ²	Stabilized Leased Occupancy ³
Atlanta	892	774	31	86	86.9%	92.4%
Charlotte	1,309	1,155	74	63	89.4%	93.7%
Columbia	385	241	20	110	65.0%	97.9%
Dallas	448	378	3	61	85.5%	92.6%
Houston	794	702	28	61	88.7%	97.1%
Indianapolis	220	79	28	113	35.9%	87.4%
Las Vegas	289	261	15	13	90.3%	94.9%
Northern California	633	620	3	8	98.3%	98.4%
Phoenix	409	396	6	7	96.8%	98.2%
Reno	251	246	4	1	98.0%	98.0%
San Antonio	202	167	4	27	84.3%	86.3%
Southeastern Florida	609	581	6	10	97.3%	99.0%
Southern California	310	265	1	11	95.7%	96.0%
Tampa	442	372	27	42	84.4%	95.3%
Total/Weighted Average	7,193	6,237	250	613	87.8%	95.3%

Geography	Average Purchase Price per Home	Average Capital Expenditures per Home ⁴	Total Cost per Home	Average Size (square feet)	Average Monthly Rent ⁵	Gross Yield ⁶
Atlanta	\$ 62,000	\$ 31,000	\$ 93,000	1,696	\$ 991	12.8%
Charlotte	64,000	24,000	88,000	1,355	926	12.6%
Columbia	95,000	4,000	99,000	1,385	976	11.8%
Dallas	117,000	3,000	120,000	1,498	1,164	11.6%
Houston	118,000	8,000	126,000	1,616	1,240	11.8%
Indianapolis	108,000	1,000	109,000	1,524	1,150	12.7%
Las Vegas	134,000	16,000	150,000	1,599	1,136	9.1%
Northern California	124,000	23,000	147,000	1,253	1,287	10.5%
Phoenix	115,000	13,000	128,000	1,974	1,008	9.4%
Reno	150,000	19,000	169,000	1,537	1,311	9.3%
San Antonio	91,000	25,000	116,000	1,633	1,162	12.0%
Southeastern Florida	99,000	32,000	131,000	1,414	1,463	13.4%
Southern California	149,000	23,000	172,000	1,287	1,493	10.4%
Tampa	85,000	29,000	114,000	1,378	1,275	13.4%
Total/Weighted Average	\$ 99,000	\$ 20,000	\$ 119,000	1,497	\$ 1,148	11.6%

(1) Includes 93 inventory homes; total Single-Family Rental Homes were 7,100 as at December 31, 2015. Refer to Figure 3: Tricon American Homes Operational Results by Market for details.

(2) Based on the number of Single-Family Rental Homes.

(3) Stabilized Leased Occupancy represents the number of investment properties in the portfolio that are leased, including those pending move-in with signed lease agreements, as a percentage of total rental homes and excludes vacant rental homes that are currently under renovation or within 60 days of completion of renovation.

(4) Represents actual capital expenditure or estimated capital expenditure per home.

(5) Represents average expected monthly rent on all homes.

(6) Represents annualized average expected monthly rent per home as a percentage of average investment per home.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

The following table shows detailed TAH historical operational and financial performance.

TABLE 21: TRICON AMERICAN HOMES OPERATIONAL AND FINANCIAL METRICS

(in thousands of U.S. dollars except for homes and percentages)

	Q4 2015	Q3 2015	Q2 2015	Q1 2015	2015	2014
Total Homes in Portfolio	7,193	6,827	6,513	5,163	7,193	5,030
Inventory Homes	93	68	55	63	93	39
Single-family Rental Homes	7,100	6,759	6,458	5,100	7,100	4,991
Homes Leased	6,237	6,153	6,047	4,548	6,237	4,193
Net Homes Acquired During Period	366	314	1,350	133	2,163	1,714
Rent Increase ¹	2.2%	3.3%	3.3%	4.0%	3.1%	2.8%
Turnover Rate ²	30.8%	32.9%	27.8%	27.9%	30.0%	29.2%
In-place Occupancy as at Period-end	87.8%	91.0%	93.6%	89.1%	87.8%	84.0%
Stabilized Leased Occupancy as at Period-end	95.3%	95.7%	95.8%	95.0%	95.3%	89.8%
Average Gross Yield	12%	12%	12%	12%	12%	12%
Operating Margin ³	60%	60%	62%	63%	60%	63%
TAH Net Operating Income	\$ 12,044	\$ 10,753	\$ 11,325	\$ 8,757	\$ 42,879	\$ 27,829
Interest Expense	\$ 3,880	\$ 3,649	\$ 3,547	\$ 3,209	\$ 14,285	\$ 9,218
TAH Investment Income	\$ 8,435	\$ 7,534	\$ 8,919	\$ 5,736	\$ 30,624	\$ 17,084
TAH Fair Value Adjustment ⁴	\$ 7,408	\$ 11,366	\$ 14,909	\$ 18,219	\$ 51,902	\$ 33,514
Tricon Equity (at cost)	\$ 302,379	\$ 273,129	\$ 268,098	\$ 286,881	\$ 302,379	\$ 273,550
Partner Equity (minority interest at cost)	16,620	18,061	18,486	26,849	16,620	29,471
Borrowings	603,367	580,834	556,000	351,674	603,367	320,544
Total Capitalization as at Period-end	\$ 922,366	\$ 872,024	\$ 842,584	\$ 665,404	\$ 922,366	\$ 623,565
Capitalization (net of cash) ⁵	\$ 888,487	\$ 835,640	\$ 796,259	\$ 637,890	\$ 888,487	\$ 598,468
Cost of Investment properties	\$ 877,756	\$ 829,771	\$ 786,226	\$ 623,743	\$ 877,756	\$ 595,180
Fair Value Adjustment ⁶	\$ 9,515	\$ 12,735	\$ 14,932	\$ 24,134	\$ 61,316	\$ 49,927
Cumulative Fair Value Adjustment ⁶	\$ 146,576	\$ 137,061	\$ 124,326	\$ 109,394	\$ 146,576	\$ 85,260
Cumulative Fair Value Adjustment/ Total Capitalization at Period-end	16%	16%	15%	16%	16%	14%
Fair Value of Total Homes ⁶	\$ 1,034,346	\$ 967,578	\$ 912,177	\$ 735,561	\$ 1,034,346	\$ 686,089
Fair Value of Total Homes (net of imputed selling costs)	\$ 1,025,513	\$ 957,872	\$ 902,990	\$ 728,108	\$ 1,025,513	\$ 679,228
Capital Expenditures	\$ 3,401	\$ 6,361	\$ 7,618	\$ 13,230	\$ 30,610	\$ 69,393
Cumulative Capital Expenditures	\$ 138,060	\$ 134,659	\$ 128,298	\$ 120,680	\$ 138,060	\$ 107,450

(1) Represents rent change on new leases, comparing the new lease rent to the prior lease rent (including both move-ins and lease renewals).

(2) Turnover rate represents the annualized move outs divided by the average number of single-family rental homes excluding homes in turn or under rehab.

(3) NOI is based on year-to-date financial performance.

(4) Represents the fair value adjustment after deducting imputed selling costs, potential performance fee payable to the rental operators and fair value adjustment on inventory homes.

(5) Capitalization net of cash is used to purchase investment properties, fund working capital and other items.

(6) Represents the fair value before deducting imputed selling costs, which is 1% of the total fair value on investment properties and 5% of the fair value on inventory homes; fair value adjustment is based on the fair value before imputed selling costs.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

5.3 TRICON LIFESTYLE COMMUNITIES

In Q2 2015, Tricon Lifestyle Communities, through its partnership with Cobblestone, acquired an MHC located in Apache Junction, Arizona ("Skyhaven", formerly "Apache MHP"). Skyhaven comprises 17.5 acres of land and 192 residential spaces, of which 90% were occupied as at December 31, 2015. Similar to Longhaven, Skyhaven is classified as a 55+ age-restricted community that has the potential to be improved over time through a capital expenditure program. TLC and Cobblestone assumed the existing mortgage debt provided by Fannie Mae at 57% loan-to-value with a remaining term of seven and a half years and a fixed rate of 4.36%.

On October 23, 2015, TLC and Cobblestone closed on a supplemental Fannie Mae loan on Skyhaven of \$0.8 million with a term of seven years and a fixed rate of 5.01%, bringing the loan-to-value ratio to 65%.

On October 30, 2015, TLC and Cobblestone acquired a portfolio of three age-restricted communities ("Springhaven, "Brookhaven" and "Sunhaven") in the Phoenix MSA. The portfolio comprises 34.9 acres of land and 613 residential pads, of which 87% were occupied as at December 31, 2015. All three MHCs are classified as 55+ age-restricted

communities that have the potential to be improved over time through a capital expenditure program. TLC and Cobblestone secured a financing package from Freddie Mac, with an average advance rate of 64% loan-to-value, bearing interest at an average rate of 3.69% for five years, and having a one-year interest-only period that expires in October 2016. The loans expire in October 2020.

On January 11, 2016, TLC and Cobblestone acquired a portfolio of five age-restricted MHCs located in the Phoenix MSA for a total purchase price of \$34.3 million. The portfolio is comprised of 1,355 residential pads located in established residential submarkets. The five MHCs in the portfolio are all three-star communities with average occupancy of 60%, operating margin of 54% and gross rent of \$379 per pad. TLC plans to increase occupancy and rent over time and improve the star classification through upgrading the infrastructure and amenities, improving the home quality and rebranding the community. As part of the transaction, TLC and Cobblestone assumed existing non-recourse mortgage debt of 64% loan-to-value with a nine-year remaining term and a 4.56% blended interest rate. This transaction increases TLC's portfolio size to 2,474 residential pads with approximately \$85 million of assets under management.

Below is a summary of the five existing TLC investments and their financing arrangements as at December 31, 2015:

TABLE 22: SUMMARY OF TLC INVESTMENTS

Property	Location	Type	Acres	Residential Pads	In-Place Occupancy	Average Gross Monthly Rent Per Site
Longhaven	Phoenix, Arizona	Age-restricted MHC	38.0	314	91%	\$ 469
Skyhaven	Phoenix, Arizona	Age-restricted MHC	17.5	192	90%	371
Springhaven	Phoenix, Arizona	Age-restricted RV Park/Park Model Home	15.5	320	85%	334
Brookhaven	Phoenix, Arizona	Age-restricted RV Park/Park Model Home	10.0	140	97%	206
Sunhaven	Phoenix, Arizona	Age-restricted RV Park/Park Model Home	9.4	153	82%	271
Total/Average			90.4	1,119	89%	\$ 354

Property	Purchase Price	LTV Ratio	Lender	Interest Rate	Maturity Date	Outstanding Debt as at December 31, 2015
Longhaven	\$ 14,120	75%	Freddie Mac	4.17% fixed	August 2024	\$ 10,575
Skyhaven	9,250	65%	Fannie Mae	4.36% fixed	September 2022	5,200
			Fannie Mae	5.01% fixed	October 2022	802
Springhaven	14,975	68%	Freddie Mac	3.67% fixed	October 2020	10,201
Brookhaven	4,375	53%	Freddie Mac	3.74% fixed	October 2020	2,329
Sunhaven	5,650	60%	Freddie Mac	3.70% fixed	October 2020	3,390
Total/Average	\$ 48,370	67%		3.98% fixed		\$ 32,497

Rental Revenue for 2015 was \$2.6 million, \$2.0 million higher than Rental Revenue received in 2014. The increase resulted from additional revenue generated by the four MHCs acquired in 2015, as well as holding Longhaven for twelve months in 2015 (versus five months in 2014). The in-place occupancy increased by 1% to 89% as at December 31, 2015, compared to 88% as at December 31, 2014. The in-place occupancy rate for Longhaven as at December 31, 2015 was 91%, 3% higher than December 31, 2014.

Net Operating Income for 2015 was \$1.6 million. The year-to-date Operating Margin for 2015 was 62.9%, an increase of 1.2% compared to 61.7% as at December 31, 2014, as a result of the newly acquired Skyhaven property receiving additional utility reimbursements compared to Longhaven.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

The following TLC Balance Sheet is representative of the financial position of the entire portfolio and **includes** both TLC's ownership stake and the non-controlling interest held by Cobblestone.

TABLE 23: TRICON LIFESTYLE COMMUNITIES BALANCE SHEET

(in thousands of U.S. dollars)

	December 31, 2015	December 31, 2014
Investment Properties	\$ 50,356	\$ 14,205
Deferred Income Tax Assets	351	479
Other Assets ¹	3,559	627
Total Assets	54,266	15,311
Current Liabilities	2,184	371
Other Long-Term Liabilities ²	98	-
Bank Loans	32,497	10,575
Total Liabilities	34,779	10,946
Net Assets – Tricon Lifestyle Communities	\$ 19,487	\$ 4,365
Investments – Tricon Lifestyle Communities	\$ 19,153	\$ 4,246
Non-controlling interest	\$ 334	\$ 119

(1) Other Assets represent deposits on portfolio acquisition, working capital and income tax recoverable.

(2) Represents the value of preferred shares which were issued in conjunction with the restructuring of TLC into a U.S. Real Estate Investment Trust.

The following TLC Income Statement is representative of the performance of the entire portfolio and **includes** both TLC's ownership stake and the non-controlling interest held by Cobblestone.

TABLE 24: TRICON LIFESTYLE COMMUNITIES INCOME STATEMENT

(in thousands of U.S. dollars)

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014 ¹	Variance	2015	2014 ¹	Variance
Rental Revenue	\$ 1,027	\$ 400	\$ 627	\$ 2,577	\$ 572	\$ 2,005
Property Taxes	53	30	23	149	37	112
Property Insurance	23	7	16	50	10	40
Repairs and Maintenance	50	16	34	111	29	82
Utilities	136	52	84	344	69	275
Property-level Management and Personnel	89	41	48	220	53	167
Property Management Fees	31	15	16	82	21	61
Rental Expenses	382	161	221	956	219	737
TLC Net Operating Income ("TLCNOI")	\$ 645	\$ 239	\$ 406	\$ 1,621	\$ 353	\$ 1,268
Gain from Sale of Homes	\$ 4	\$ 3	\$ 1	\$ 11	\$ 4	\$ 7
Professional Fees	(55)	(9)	(46)	(80)	(12)	(68)
Asset Management Fees	(52)	(15)	(37)	(122)	(21)	(101)
General and Administration Expenses	(46)	(63)	17	(125)	(84)	(41)
TLC Net Income Before Fair Value Adjustment	496	155	341	1,305	240	1,065
Fair Value Adjustment on Investment Properties	1,057	-	1,057	1,057	-	1,057
TLC Net Income ("TLCNI")	\$ 1,553	\$ 155	\$ 1,398	\$ 2,362	\$ 240	\$ 2,122

(1) The financial results for 2014 are for the period from August 27, 2014 to December 31, 2014.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

The following table reconciles TLC Net Income to TLC Investment Income as presented in this MD&A.

TABLE 25: TRICON LIFESTYLE COMMUNITIES RECONCILIATION TO TLC INVESTMENT INCOME

(in thousands of U.S. dollars)

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014 ¹	Variance	2015	2014 ¹	Variance
TLC Net Income ("TLCNI")	\$ 1,553	\$ 155	\$ 1,398	\$ 2,362	\$ 240	\$ 2,122
TLC LLC REIT-Level Expenses						
Professional Fees	-	-	-	(19)	-	(19)
General and Administration Expenses	(12)	24	(36)	(31)	(32)	1
IFRS adjustment to prepaid assets	-	(128)	128	-	(128)	128
Non-controlling Interest	(23)	(10)	(13)	(40)	3	(43)
TLC Investment Income	\$ 1,518	\$ 41	\$ 1,477	\$ 2,272	\$ 83	\$ 2,189

(1) The financial results for 2014 are for the period from August 27, 2014 to December 31, 2014.

(2) Refer to Table 31: Reconciliation of Investment Income from Financial Statements for reconciliation from TLC Investment Income to IFRS measure, Investment Income - TLC.

5.4 TRICON LUXURY RESIDENCES

United States

TLR U.S. closed its first investment in a development project on October 21, 2015: a 22-storey building comprising 183 units, situated on 1.3 acres of land adjacent to the exclusive Highland Park neighbourhood in Dallas, Texas ("The McKenzie"). The property is approximately three miles from downtown Dallas, and the surrounding area features numerous high-end shopping, dining and entertainment amenities, including Knox Street and Highland Park Village. The project will be positioned as a high-end rental offering with large units designed with top-of-the-line finishes and a feature-rich amenity package intended to attract affluent renters looking for a low-maintenance lifestyle. Construction of the project commenced in Q4 2015, with the demolition of existing buildings and preparation of the site for excavation.

On October 27, 2015, TLR U.S. closed its second development investment in the fast-growing North Dallas submarket of Frisco ("Canals at GP II") that will feature a four-storey building with approximately 325 units. The property is located within five miles of the Legacy West mixed-use development and in close proximity to the North Dallas Tollway. The area is undergoing significant development activity, with relocation announcements by Toyota Financial Services and Liberty Mutual Insurance contributing to local growth prospects. Construction of the project is expected to commence in June 2016.

Below is a summary of the two existing TLR U.S. investments and their financing arrangements as at December 31, 2015:

TABLE 26: SUMMARY OF TLR U.S. INVESTMENTS

Property	Development Schedule		Approved Capital Commitment			Project Costs
	Start Date	End Date	Tricon	SLR	Total	
The McKenzie	Q4 2015	Q4 2017	\$ 29,000	\$ 3,222	\$ 32,222	\$ 85,970
Canals at Grand Park Phase II	Q2 2016	Q1 2018	21,000	2,333	23,333	55,309
Total			\$ 50,000	\$ 5,555	\$ 55,555	\$ 141,279

On February 12, 2016, The McKenzie secured a \$54.0 million loan with a syndicate of financial institutions, with an average advance rate of 62.8% loan-to-value, bearing interest at LIBOR plus 2.45% (with the potential to decrease to LIBOR plus 2.15% upon achieving ratios set out in the loan agreement), and having a three-year interest-only period that expires in March 2019. The loan matures on February 12, 2020.

TLR U.S. and its development partner are also currently pursuing an active pipeline of investments in Dallas, Phoenix and San Diego that are projected to commence development in 2016.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

Canada

In March 2015, TLR Canada closed its first development opportunity in downtown Toronto, a 50-storey tower located one block south of Bloor Street on Sherbourne Street called The Selby. Tricon has partnered with a major Canadian pension plan to form a separate account on an 85/15 basis (Investor/Tricon).

The Selby is partly financed by a non-revolving loan of \$14.6 million (C\$19.5 million), which accrues interest at 4.2%. On January 14, 2016, The Selby obtained construction financing in the form of a non-revolving committed loan in the amount of \$88.4 million (C\$127 million), which can be funded by way of prime loans or Banker's acceptances (BA) bearing interest at prime rate plus 1% and BA rate + 2.5%, respectively. The facility expires on December 31, 2018.

On February 18, 2016, TLR Canada closed its second development investment in downtown Toronto, a 36-storey tower located immediately south of King Street West on Spadina Avenue. Tricon has partnered with a major Canadian pension plan to form a C\$42.7 million separate account on an 80/20 basis (Investor/Tricon).

Both projects will be co-developed by TDG and MOD Developments, a local third-party developer that has previously developed projects in which THP2 Canada and THP3 Canada have invested. All TLR Canada projects will be positioned as premium rental buildings offering the same level of amenities and suite finishes as a new high-end condominium with a focus on durable materials. Amenities will include an outdoor pool, terrace, gym and a number of multi-purpose lounge areas.

Representative financial information underlying Tricon's investments in TLR is presented below:

TABLE 27: TRICON LUXURY RESIDENCES BALANCE SHEET

(in thousands of U.S. dollars)

	U.S. ¹	Canada ¹	Total
Investment Properties ¹	\$ 17,488	\$ 6,050	\$ 23,538
Other Assets ²		89	89
Total Assets	17,488	6,139	23,627
Current Liabilities ³	\$ -	\$ 181	\$ 181
Bank Loans	-	2,115	2,115
Non-Controlling Interest	1,749	-	1,749
Total Liabilities and Non-Controlling Interest	1,749	2,296	4,045
Net Assets – Tricon Luxury Residences	\$ 15,739	\$ 3,843	\$ 19,582
Investments – Tricon Luxury Residences	\$ 15,739	\$ 3,843	\$ 19,582

(1) TLR U.S. includes both Tricon and Non-controlling Interest. TLR Canada includes only Tricon's ownership interest and the third-party majority interest is excluded.

(2) Other Assets represent cash and receivables at the project level.

(3) Current liabilities represent accounts payables and accruals at the property level.

TABLE 28: TRICON LUXURY RESIDENCES INCOME STATEMENT

(in thousands of U.S. dollars)

For the Periods Ended December 31, 2015	Three Months	Twelve Months
Rental Income	\$ 1	\$ 4
Fair Value Adjustment on Investment Properties ¹	269	269
TLR Investment Income²	\$ 270	\$ 273

(1) Tricon's share of fair value adjustment on The Selby project was \$269 for 2015.

(2) All TLR Income was generated in Canada. TLR U.S. did not generate income or loss for 2015.

(3) Refer to Table 31: Reconciliation of Investment Income from Financial Statements for reconciliation from TLR Investment Income to IFRS measure, Investment Income – TLR.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

6. APPENDIX - RECONCILIATIONS

In preparing the adjusted financial information used throughout this MD&A (refer to Section 1.2, Non-IFRS Performance Measures and Section 7.1, Key Performance Indicators), management has eliminated both Non-Recurring and Non-Cash Items in order to present a normalized picture of the Company's financial performance. The table below reconciles the adjusted financial measure to measures reflected in the Company's audited consolidated financial statements for the year ended December 31, 2015. Further reconciliation details are disclosed in Table 30: Reconciliation of IFRS Financial Information to Non-IFRS Financial Information and Table 31: Reconciliation of Investment Income from Financial Statements.

TABLE 29: NET INCOME (LOSS) AS SHOWN IN THE CONSOLIDATED FINANCIAL STATEMENTS

(in thousands of U.S. dollars, except for per share amounts)

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014	Variance
Revenues	\$ 26,058	\$ 76,380	\$ (50,322)	\$ 102,121	\$ 168,831	\$ (66,710)
Expenses	3,590	(23,872)	27,462	(33,082)	(49,400)	16,318
Non-Controlling Interest change	(72)	(1,167)	1,095	(283)	(1,607)	1,324
Income Tax Expense	(835)	(7,531)	6,696	(10,576)	(18,574)	7,998
Net Income (Loss) for the Period	\$ 28,741	\$ 43,810	\$ (15,069)	\$ 58,180	\$ 99,250	\$ (41,070)
Basic Income (Loss) per Share	\$ 0.27	\$ 0.48	\$ (0.21)	\$ 0.60	\$ 1.09	\$ (0.49)
Diluted Income (Loss) per Share	\$ 0.16	\$ 0.45	\$ (0.29)	\$ 0.59	\$ 0.95	\$ (0.36)

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

TABLE 30: RECONCILIATION OF IFRS FINANCIAL INFORMATION TO NON-IFRS FINANCIAL INFORMATION

(in thousands of U.S. dollars)

Reconciliation from Revenue to Adjusted Revenue

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014	Variance
Revenue	\$ 26,058	\$ 76,380	\$ (50,322)	\$ 102,121	\$ 168,831	\$ (66,710)
Adjustments to Investment Income ¹	6,527	(32,782)	39,309	35,355	(45,209)	80,564
Less: TAH Fair Value Adjustment	(7,408)	(17,202)	9,794	(51,902)	(33,514)	(18,388)
Adjusted Revenue	\$ 25,177	\$ 26,396	\$ (1,219)	\$ 85,574	\$ 90,108	\$ (4,534)

(1) Refer to Table 31: Reconciliation of Investment Income from Financial Statements for details.

Reconciliation from Net Income to Adjusted Net Income

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014	Variance
Net Income (Loss) for the Period	\$ 28,741	\$ 43,810	\$ (15,069)	\$ 58,180	\$ 99,250	\$ (41,070)
Adjustments:						
THP1 US Control Premium Adjustment ¹	\$ 650	\$ -	\$ 650	\$ 6,096	\$ 7,860	\$ (1,764)
THP Unrealized Foreign Exchange (Gain) Loss on Investment	1,126	(13,316)	14,442	1,126	(26,987)	28,113
TAH Financing Charges ¹	71	205	(134)	472	1,593	(1,121)
TAH Transaction Costs ¹	552	1,639	(1,087)	17,794	1,854	15,940
TAH Unrealized Selling Expenses ¹	697	526	171	3,571	2,354	1,217
TAH Unrealized Foreign Exchange (Gain) Loss on Investment	-	(11,667)	11,667	-	(26,314)	26,314
TLC Financing Charges ¹	296	30	266	438	395	43
TLC Legal Costs ¹	336	53	283	642	192	450
TLC Unrealized Foreign Exchange (Gain) Loss on Investment	35	(139)	174	-	(231)	231
TLR Formation Costs ¹	155	-	155	155	-	155
TLR Financing Costs ¹	11	-	11	11	-	11
TLR Unrealized Foreign Exchange	292	-	292	292	-	292
Estimated future LTIP expenses ²	1,867	3,584	(1,717)	712	7,598	(6,886)
Non-recurring Compensation Expense	-	1,376	(1,376)	-	2,898	(2,898)
Transaction Costs ³	1,322	267	1,055	3,541	458	3,083
Formation Costs	(787)	20	(807)	5	63	(58)
Debentures Discount Amortization	805	1,365	(560)	3,962	4,229	(267)
Net Change in Fair Value of Derivative ⁴	(14,967)	4,428	(19,395)	1,272	(4,967)	6,239
Unrealized Foreign Exchange (Gain) Loss	(3,431)	1,351	(4,782)	(20,418)	1,244	(21,662)
Total Non-Recurring and Non-Cash Adjustments	(10,970)	(10,278)	(692)	19,671	(27,761)	47,432
Tax Effect of Above Adjustments (Expense)	(1,276)	(7,998)	6,722	(7,323)	(6,009)	(1,314)
Tax Adjustment Due to Change of Tax Strategy ⁵	(2,371)	-	(2,371)	(6,277)	-	(6,277)
Total Tax Adjustments	(3,647)	(7,998)	4,351	(13,600)	(6,009)	(7,591)
Non-Recurring and Non-Cash Adjustments after Taxes	(14,617)	(18,276)	3,659	6,071	(33,770)	39,841
Adjusted Net Income	\$ 14,124	\$ 25,534	\$ (11,410)	\$ 64,251	\$ 65,480	\$ (1,229)

(1) Refer to Table 31: Reconciliation of Investment Income from Financial Statements for details.

(2) Includes the estimate of the potential LTIP expense based on the fair value of assets within the managed private funds required by IFRS. See Section 4.4, Additional Balance Sheet Review.

(3) One-time legal and consulting fee expenses on acquiring corporate financing, the initial public offering of Tricon Investment Partners and due diligence costs related to potential new funds.

(4) Fair Value change of the embedded derivative components of the convertible debentures.

(5) Represents an adjustment of the prior-year tax liability due to changes in tax strategies.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

A detailed reconciliation of investment income between the Financial Statements and the MD&A is shown in the table below:

TABLE 31: RECONCILIATION OF INVESTMENT INCOME FROM FINANCIAL STATEMENTS

(in thousands of U.S. dollars)

For the Periods Ended December 31	Three Months			Twelve Months		
	2015	2014	Variance	2015	2014	Variance
Reconciliation of THP Investment Income						
Investment Income - THP per						
Financial Statements	\$ 6,055	\$ 24,592	\$ (18,537)	\$ 18,753	\$ 65,452	\$ (46,699)
Tax Expenses (Recovery)	387	503	(116)	720	407	313
Unrealized Foreign Exchange	1,126	(13,316)	14,442	1,126	(26,987)	28,113
Control Premium Write-down ¹	650	-	650	6,096	7,860	(1,764)
THP Investment Income per MD&A	\$ 8,218	\$ 11,779	\$ (3,561)	\$ 26,695	\$ 46,732	\$ (20,037)
Reconciliation of TAH Investment Income						
Investment Income - TAH per						
Financial Statements	\$ 12,746	\$ 40,957	\$ (28,211)	\$ 57,746	\$ 76,863	\$ (19,117)
Imputed Selling Expenses ²	697	526	171	3,571	2,354	1,217
Interest Expense ³	3,880	2,312	1,568	14,285	9,218	5,067
Tax Expenses (Recovery)	(2,103)	(12,496)	10,393	(11,342)	(14,970)	3,628
Unrealized Foreign Exchange	-	(11,667)	11,667	-	(26,314)	26,314
Credit Facility Fees ⁴	71	205	(134)	472	1,593	(1,121)
Non-recurring Transaction Costs ⁵	552	1,639	(1,087)	17,794	1,854	15,940
TAH Investment Income per MD&A	\$ 15,843	\$ 21,476	\$ (5,633)	\$ 82,526	\$ 50,598	\$ 31,928
TAH Investment Income	\$ 8,435	\$ 4,274	\$ 4,161	\$ 30,624	\$ 17,084	\$ 13,540
TAH Fair Value Adjustment³	7,408	17,202	(9,794)	51,902	33,514	18,388
Reconciliation of TLC Investment Income						
Investment Income - TLC per						
Financial Statements	\$ 709	\$ 529	\$ 180	\$ 97	\$ 307	\$ (210)
Interest Expense	288	111	177	710	156	554
Tax Expenses (Recovery) ⁶	(146)	(543)	397	385	(736)	1,121
Unrealized Foreign Exchange	35	(139)	174	-	(231)	231
Financing Costs ⁷	296	30	266	438	395	43
Non-recurring Formation Costs ⁸	336	53	283	642	192	450
TLC Investment Income per MD&A	\$ 1,518	\$ 41	\$ 1,477	\$ 2,272	\$ 83	\$ 2,189
Reconciliation of TLR Investment Income						
Investment Income - TLR per						
Financial Statements	\$ (188)	\$ -	\$ (188)	\$ (185)	\$ -	\$ (185)
Unrealized Foreign Exchange	292	-	292	292	-	292
Financing Costs ⁷	11	-	11	11	-	11
Non-recurring Formation Costs ⁸	155	-	155	155	-	155
TLR Investment Income per MD&A	\$ 270	\$ -	\$ 270	\$ 273	\$ -	\$ 273
Investment Income Adjustments	\$ 6,527	\$ (32,782)	\$ 39,309	\$ 35,355	\$ (45,209)	\$ 80,564

(1) Includes a control premium write-down on THPI US Co-investment only.

(2) TAH Fair Value Adjustment includes imputed selling costs of 1% of portfolio fair value. This non-cash item has been removed when calculating Adjusted Net Income.

(3) In Q4 2015, loan cost amortization was redefined and moved from Interest Expense to Prepaid Adjustments; the prior quarter was reclassified as a result.

(4) Includes the standby charge on TAH's warehouse credit facility.

(5) Includes non-recurring transaction costs for the twelve months ended December 31, 2015: \$16,528 loan cost related to securitization loan and warehouse facility, \$194 legal expense related to new one-time portfolio acquisitions, \$734 expense related to operational integration of legacy partners in 2014-2015, and \$339 expense related to centralization of office locations.

(6) In Q2 2015, TLC tax expense included a one-time adjustment related to prior-year formation of joint venture and projects.

(7) TLC and TLR incurred one-time professional fees when acquiring financing.

(8) TLC and TLR incurred one-time costs such as professional and consulting fees related to the business restructuring and formation of the joint ventures.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

7. APPENDIX – KEY PERFORMANCE INDICATORS, ACCOUNTING ESTIMATES AND RISK ANALYSIS

7.1 KEY PERFORMANCE INDICATORS

Assets Under Management

Monitoring changes in AUM is key to evaluating trends in revenue. Principal investment AUM and Private Funds and Advisory AUM are the main drivers for investment income and fee income. Growth in AUM is driven by principal investments and capital commitments to private funds, separate accounts, and syndicated/side-car investments by institutional and high net worth investors.

For reporting purposes, AUM includes balance sheet capital invested in the Company's Principal Investment segment and capital managed on behalf of third-party investors in its Private Funds and Advisory business, and is calculated as follows:

ASSETS UNDER MANAGEMENT	
Principal Investments	
Tricon Housing Partners	<ul style="list-style-type: none">Fair value of invested capital and unfunded commitment
Tricon American Homes	<ul style="list-style-type: none">Fair value of investment properties and inventory homes before imputed selling costs and minority interest
Tricon Lifestyle Communities	<ul style="list-style-type: none">Fair value of assets including in-place leases and park assets
Tricon Luxury Residences U.S.	<ul style="list-style-type: none">Fair value of development / investment properties and unfunded commitment
Tricon Luxury Residences Canada	<ul style="list-style-type: none">Fair value of development / investment properties and unfunded commitment
Private Funds and Advisory	
Commingled Funds	<ul style="list-style-type: none">During the investment period, AUM = capital commitmentAfter the investment period, AUM = outstanding investment capital
Separate Accounts/Side-cars/ Syndicated Investments	<ul style="list-style-type: none">THP – Invested and unfunded capital commitment less return of capitalTLR Canada – Invested capital and unfunded capital commitment less return of capital

Effective January 1, 2015, AUM for separate accounts, side-cars and syndicated investments is calculated based on invested and unfunded capital commitment less distributions that are attributable to the return of capital. The previous calculation was based on invested and unfunded capital commitment less total distributions. AUM for the previous periods was restated to reflect the change in the calculation methodology.

Adjusted Revenue, Adjusted EBITDA and Adjusted Net Income

In management's opinion, Adjusted Revenue, Adjusted EBITDA and Adjusted Net Income are the most useful measures of performance because they present a normalized picture of financial condition. As detailed in the table on the following page, these measures include changes in the fair value of the Company's investments, but exclude both Non-Recurring and Non-Cash Items, including Long-Term Incentive Plan (LTIP) expense and Net Change in Fair Value of Derivatives, as detailed in Section 6, Appendix – Reconciliations.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

ADJUSTED INCOME STATEMENT BREAKDOWN	
Contractual Fees	<ul style="list-style-type: none"> • 1-2% of committed capital during the fund investment periods • 1-2% of invested capital after fund investment periods expire • 1-2% of invested capital of separate accounts, side-cars and syndicated investments • Contractual Fees from Johnson • Development fees and asset management fees from TLR projects
General Partner Distributions	<ul style="list-style-type: none"> • Based on prescribed formulas within the Limited Partnership Agreement
THP Investment Income	<ul style="list-style-type: none"> • From co-investment in private funds or co-investing alongside investments within those funds or in separate accounts / side-car investments • From investing balance sheet cash in "warehoused" investments that will be offered to new private funds upon their formation • From investing directly in projects, loans or limited partnerships other than those described above
TAH Investment Income	<ul style="list-style-type: none"> • Represents rental income, net of non-controlling interest and expenses
TLC Investment Income	<ul style="list-style-type: none"> • Rental income, net of non-controlling interest and expenses and fair value calculated based on discounted cash flow model
TLR Investment Income	<ul style="list-style-type: none"> • Fair value adjustment based on discounted cash flow model prior to stabilization and rental income upon stabilization
Performance Fees	<ul style="list-style-type: none"> • Based on prescribed formulas within the various Limited Partnership Agreements • Typically calculated as 20% of net cash flow after return of capital and preferred return of 9-10%; may contain a "catch-up" provision that enables the Company to earn a higher percentage of net cash flow until the ratio of the limited partner returns to Performance Fees paid to the Company is 80/20
Interest Income	<ul style="list-style-type: none"> • Interest Income from temporary investments
ADJUSTED REVENUE	
Total Compensation and G&A	<ul style="list-style-type: none"> • Includes salaries and benefits, short-term and long-term incentive plans, professional fees, directors' fees and other overhead expenses less non-recurring expenses
Adjusted Non-Controlling Interest	<ul style="list-style-type: none"> • 49.9% of Johnson's income before interest, amortization and tax expenses
ADJUSTED OPERATING EXPENSES	
TAH Fair Value Adjustment	<ul style="list-style-type: none"> • Fair value adjustment of the properties less non-controlling interest and performance fees estimated payable to operating partners and additional IFRS fair value adjustments (fair value calculated based on Broker Price Opinion and Home Price Indexes)
ADJUSTED EBITDA	
Stock Option Expense	<ul style="list-style-type: none"> • Compensation expense on stock options granted to employees
Total Interest Expense	<ul style="list-style-type: none"> • Includes interest on corporate borrowings and borrowings in principal investment segments (excluding discount amortization of convertible debentures)
Adjusted Amortization Expense	<ul style="list-style-type: none"> • Amortization of Johnson intangible assets and Placement Fees
ADJUSTED NET INCOME BEFORE TAXES (EBT)	
Total Income Tax (Expense) Recovery	<ul style="list-style-type: none"> • Includes current and deferred tax expenses on corporate entities and principal investments
ADJUSTED NET INCOME	

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

Tricon Housing Partners

IRRs and Unrealized Values are based in part on Tricon's projected cash flows for incomplete projects in its funds. Such figures are derived through a process where the developers for projects in Tricon's funds prepare for Tricon detailed quarterly and annual budgets and cash flows projections for all incomplete projects which are based on current market information and local market knowledge and, upon receipt of such information, Tricon reviews the information and makes necessary adjustments based on its experience, including making provision for necessary contingencies or allowances when appropriate. The Company believes IRRs and Unrealized Values are important measures in assessing the financial performance of its funds. Without such measures, investors may receive an incomplete overview of the financial performance of such funds. Investors are, however, cautioned that these measures are not appropriate for any other purpose.

Tricon American Homes

The Company reflects ongoing performance through Investment Income for TAH and reports changes in the underlying fair value of the investments through TAH Fair Value Adjustment, which includes the fair value of properties calculated based on Broker Price Opinion and Home Price Indexes. However, the Company believes other information or metrics

related to the net assets and operating results of TAH is relevant in evaluating the operating performance of the assets underlying its TAH Investment (refer to Section 1.2, Non-IFRS Performance Measures), as follows.

Net Operating Income represents total rental revenue, less operating rental expenses and property management fees.

In-Place Occupancy Rate represents the number of investment properties in the portfolio that are leased, including those pending move-in with signed lease agreements, as a percentage of total rental homes in the portfolio (total homes owned less homes held for sale).

Stabilized Leased Occupancy represents the number of investment properties in the portfolio that are leased, including those pending move-in with signed lease agreements, as a percentage of total rental homes, and excludes vacant rental homes that are currently under renovation or within 60 days of completion of renovation.

Gross Yield for a property refers to the expected gross annual rent divided by its Capital Invested. Capital Invested is the aggregate of a home's purchase price, closing costs associated with its purchase, and the cost of upfront improvements or renovation.

TRICON AMERICAN HOMES INVESTMENT INCOME BREAKDOWN

TAH Net Operating Income	• Rental Revenue less Rental Expenses
Gain from Sale of Homes	• Inventory Homes Revenue less the Cost of Homes Sold and Selling Expenses
Asset Management Fees	• Invested Capital x Management Fee Rate
Leasing Commissions	• Commissions paid to lease properties, excluded from NOI
Other Expenses	• Professional fees, general and administration expenses, and other corporate overhead expenses
Non-Controlling Interest (Realized)	• Non-controlling parties' interest in the realized income
TAH Operations LLC Income (Loss)	• Fee revenue less operating and overhead expenses
TAH INVESTMENT INCOME	
Fair Value Gain	• Based on BPO/HPI
Non-Controlling Interest (Unrealized)	• Non-controlling parties' interests in fair value adjustment less imputed performance fees (estimated performance fees vary depending on each market's fair value adjustment for the period)
TAH FAIR VALUE ADJUSTMENT	

Tricon Lifestyle Communities

The Company reflects ongoing performance through Investment Income for TLC and reports changes in the underlying fair value of the investments using DCF methodology based on expected future cash flows from operations and eventual sale of the properties. However, the Company believes other information or metrics related to the net assets and operating results of TLC is relevant in evaluating the operating performance of the assets underlying its TLC Investment (refer to Section 1.2, Non-IFRS Performance Measures). Key performance indicators such as Gross Rent per Pad, In-Place Occupancy and Net Operating Income are relevant in understanding the value of the Company's TLC investment as they are the drivers of ongoing operating income and the fair value of the properties in the investment vertical.

Gross Rent per Pad represents in-place rent, excluding utilities reimbursements or other revenue.

In-Place Occupancy Rate represents leased and revenue-generating rental pads divided by total pads.

Net Operating Income is revenue less property taxes, property insurance and other direct expenses such as salaries, repairs and maintenance, utilities and property management fees.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

7.2 ACCOUNTING ESTIMATES

Refer to the Notes to the consolidated financial statements for details on critical accounting estimates.

7.3 NEW AND FUTURE ACCOUNTING STANDARDS

There were no new or amended standards adopted by the Company as of December 31, 2015.

7.4 CONTROLS AND PROCEDURES

Pursuant to National Instrument 52-109 released by the Canadian Securities Administrators, the Company's CEO and CFO have evaluated the design and operating effectiveness of the Company's disclosure controls and procedures and the Company's internal controls over financial reporting for the period ended December 31, 2015. The CEO and CFO did not identify any material weaknesses in the Company's system of internal controls over financial reporting.

During the year ended December 31, 2015, there were no changes to policies, procedures and processes that comprise the system of internal controls over financial reporting that may have affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. Such controls and procedures are subject to continuous review and changes to such controls and procedures may require management resources and systems in the future.

7.5 TRANSACTIONS WITH RELATED PARTIES

Tricon has a ten-year sub-lease commitment on the Company's head office premises with Mandukwe Company Inc., a company owned and controlled by a director of the Company. The annual rental amount is \$34,000 (C\$43,000) plus common area maintenance costs and realty taxes. The lease expires on November 30, 2019.

Senior Management of the Company also own units, directly or indirectly, in the various Tricon private funds as well as common shares and debentures of the Company.

Please refer to the Related Party Transactions and Balances Note in the consolidated financial statements for further details.

7.6 DIVIDENDS

The Company has paid dividends on a quarterly basis since going public in May 2010. On November 11, 2015, the Board of Directors declared a dividend of six cents per share in Canadian dollars to shareholders of record on December 31, 2015, payable on January 15, 2016. On March 8, 2016, the Board of Directors declared a dividend of six and one half cents per share in Canadian dollars to shareholders of record on March 31, 2016 payable on April 15, 2016.

7.7 COMPENSATION INCENTIVE PLAN

In September 2013, the Board of Directors approved a new Compensation Incentive Plan consisting of an **Annual Incentive Plan** ("AIP") and a **Performance Fee-Related Bonus Plan** ("LTIP"). The plan was approved as of January 2013 and as such is retroactive to that time.

AIP is calculated based on a percentage of the annual adjusted income defined by the Annual Incentive Plan with the actual percentage determined at the Board's discretion annually. For senior management of the Company, 60% of AIP compensation is distributed as cash, and 40% in DSUs with a one-year vesting period.

LTIP expense is generated from two sources: (i) 50% of the Company's share of performance fees or carried interest from private funds and separate accounts, paid in cash when received, and (ii) a percentage equal to the AIP percentage (currently 15%) of THP1 US investment income, payable in DSUs which currently vest over a five-year period.

7.8 RISK DEFINITION AND MANAGEMENT

There are certain risks inherent in the Company's activities and those of its investees, including the ones described below, which may impact the Company's performance, the value of its investments and the value of its securities. The risks described below are not the only ones facing the Company and holders of common shares. Additional risks not currently known to us or that we currently consider to be immaterial may also affect our activities and those of our investees.

General Risks

The following risks may affect the Company as a whole and may be relevant to the activities of its investees across all of its investment verticals.

General Economic Conditions

The success of our business is highly dependent upon conditions in the Canadian and United States real estate markets (and in particular the residential sector) and economic conditions throughout North America that are outside our control and difficult to predict. Factors such as interest rates, housing prices, availability of credit, inflation rates, energy prices, economic uncertainty, changes in laws (including laws relating to taxation), trade barriers, currency exchange rates and controls, and national and international political circumstances (including wars, terrorist acts or security operations) could have a material negative impact on the value of our investments and our financial performance.

Unpredictable or unstable market conditions, adverse economic conditions or volatility in the capital markets may result in reduced opportunities to find suitable risk-adjusted investments to deploy capital, may reduce the market value of our Assets Under Management, and may make it more difficult for the Company and its investment vehicles to exit and realize value from existing real estate investments, any of which could materially adversely affect our revenues, the value of our investments, and our ability to raise and deploy new capital and sustain our profitability and growth.

Real Estate Industry Conditions

The residential real estate industry is cyclical and is significantly affected by changes in general and local economic and industry conditions, such as employment levels, availability of financing for homebuyers, interest rates, consumer confidence, levels of new and existing homes for sale, demographic trends and housing demand. In addition, an oversupply of new homes or alternatives to new homes, such as resale homes, including homes held for sale by investors and speculators, foreclosed homes and rental properties may reduce the ability to rent or sell residential properties, depress prices and reduce margins from the rental and sale of residential properties. Conversely, if property prices in target markets increase at a rate faster than rents, this could result in downward pressure on gross rental yields. Any of these factors could negatively impact the value of the Company's investments and its financial performance.

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Builders, developers and renovators are also subject to risks related to the availability and cost of materials and labour, and adverse weather conditions that can cause delays in construction schedules and cost overruns. Furthermore, the market value of undeveloped land, buildable lots and housing inventories can fluctuate significantly as a result of changing economic and real estate market conditions and may result in impairment charges. If there are significant adverse changes in economic or real estate market conditions, residential properties may have to be sold at a loss, rented at less than expected rates, or held longer than planned. These circumstances can result in losses in a poorly performing investment or market. If market conditions deteriorate, some of the Company's investments may be subject to impairments and write-off charges, adversely affecting the Company's financial results.

Portfolio Concentration

Although our investments span numerous markets across North America, real estate is a local business, and our revenues are directly and indirectly derived from investments in residential real estate located in our primary geographic markets. A prolonged downturn in the economies of these markets, or the impact that a downturn in the overall national economies of Canada or the United States may have upon these markets, could negatively impact the value of our investments and our financial performance.

Furthermore, because we primarily invest in residential real estate (as compared to a more diversified real estate portfolio), a decrease in demand specifically for residential real estate could adversely affect the value of our investments and our financial performance.

Competition

The real estate investment business is competitive and each segment of our business is subject to competition in varying degrees. We compete on the basis of a number of factors, including, but not limited to, the quality of our employees, transaction execution, innovation and reputation. We compete in pursuit of investor capital to be invested in our securities and investment vehicles and also in acquiring investments in attractive assets. Competition for investor capital, in particular, is intense and investors are increasingly seeking to manage their own assets or reduce their management fees. Further, our competitors may have certain competitive advantages, including greater financial, technical, marketing and other resources, more personnel, less onerous regulatory requirements or a lower cost of capital and access to funding sources, or other resources that are not available to us. These pressures, or an increase in competition, could result in downward pressure on revenues which could, in turn, reduce operating margins and thereby reduce operating cash flows and investment returns and negatively affect our overall financial condition.

Furthermore, competition may affect the performance of investments in our investment verticals. Numerous developers, managers and owners of properties compete with the Company's investees in seeking attractive tenants and home purchasers. This competition could have an impact on the performance of the Company's investments. Furthermore, there is significant competition for suitable real property investments, with other investors seeking similar investments to those targeted by the Company and its investees. A number of these investors may have greater financial resources than those of the Company, or operate without the same investment or operating restrictions. An increase in competition for real property investments may increase purchase prices, diminish the number of suitable investments available, and reduce the ability to achieve optimal portfolio size or expected yields, which could impact the Company's investments and financial performance.

The residential homebuilding, renovation and rental industries are themselves highly competitive. Residential homebuilders, renovators and operators compete not only for homebuyers and/or tenants on the basis of price and product offering, but also for desirable properties, building materials, labour and capital. Competitive conditions in the industry could result in: difficulty in acquiring suitable properties at acceptable prices; increased selling or rental incentives; lower sales volumes and prices; higher vacancy; lower profit margins; impairments in the value of inventory and other assets; increased construction costs; and delays in construction. These factors may negatively impact the Company's investments and financial performance.

Investment Pipeline

An important component of residential real estate investment performance is the ongoing availability of attractive investment opportunities. If we are not able to find sufficient residential real estate investments in a timely manner, our investment performance could be adversely affected. Furthermore, if we do not have sufficient investment opportunities, we may elect to limit our growth and reduce the rate at which we attract third-party capital, which could impact our Assets Under Management and revenues. Finally, a scarcity of desirable investment opportunities may lead us to make investments with lower expected returns than those we have historically targeted. Any of these factors could negatively impact our financial condition.

Long Investment Periods

The investment horizons in each of our principal investment verticals is relatively long (refer to Section 1.4, Strategy and Value Creation). These extended timelines increase the risk that circumstances will arise which delay investment realization, and that markets may deteriorate between the time of our initial investment and our exit. This may be the result of many factors that present themselves over the duration of an investment, including local and overall market and economic conditions, increasing competition over time, market value fluctuation and changing interest rates. Delays or market deterioration over time could have an adverse effect on the returns from our investments, our fee revenue, and our financial condition.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

Liquidity Risk

Residential real estate investments generally cannot be sold quickly, particularly if local market conditions are poor. As a result, the Company and its investees may not be able to enter, exit or modify investments promptly in response to economic or other conditions. This inability to promptly reallocate capital or exit the market in a timely manner could adversely affect the Company's financial results and investment performance. Additionally, financial difficulties of other property owners resulting in distressed sales could depress real estate values in the markets in which we invest. These restrictions could reduce our ability to respond to changes in the performance of our investments and could adversely affect our financial condition and results.

Transaction Execution

Before making investments, we conduct extensive due diligence reviews that we deem reasonable and appropriate based on the facts and circumstances applicable to each investment. Our due diligence process includes in-depth reference checks of developers, environmental audits, market analysis, site analysis, financial and construction cost analysis and legal review. When conducting due diligence, we may be required to evaluate important and complex business, financial, tax, accounting, environmental and legal issues. Outside consultants, legal advisors, accountants and investment banks may be involved in the due diligence process in varying degrees depending on the type of investment. Nevertheless, when conducting due diligence and making an assessment regarding an investment, we rely on the resources available to us, including information provided by the developer or operating partner and, in some circumstances, third-party investigations. The due diligence investigation that we will carry out with respect to any investment opportunity may not reveal or highlight all relevant facts that may be necessary or helpful in evaluating such investment opportunity. Moreover, such an investigation will not necessarily result in the investment being successful. Unknown factors or unforeseen risks may cause investment performance to fall short of expectation and may negatively impact the value of our investments and our financial performance.

Rising Interest Rates

Rising interest rates, decreased availability of mortgage financing or of certain mortgage programs, higher down payment requirements or increased monthly mortgage costs may increase the cost of capital for the Company and its investees, and may lead to reduced demand for new home sales and re-sales and mortgage loans, which could have a material adverse effect on the value of our investments, our investment prospects, liquidity and financial performance.

Sustaining Growth

Our continuing growth has caused, and if it continues will continue to cause, significant demands on our legal, accounting and operational infrastructure, and increased expenses. In addition, we are required to continuously develop our systems and infrastructure in response to the increasing sophistication of the residential real estate investment industry, the investment management market, and legal, accounting and regulatory developments.

Our future growth will depend, among other things, on our ability to maintain an operating platform and management systems sufficient to address our growth and will require us to incur additional expenses and to commit additional senior management and operational resources. There can be no assurance that we will be able to manage our expanding operations effectively or that we will be able to continue to grow, and any failure to do so could adversely affect our ability to generate revenue and control our expenses.

Insurance

We have various types of insurance, including errors and omissions insurance and general commercial liability insurance. Also, relevant insurance is arranged through our investment verticals in order to protect the value of the underlying investments. The adequacy of insurance coverage is evaluated on an ongoing basis, including the cost relative to the benefits. However, there can be no assurance that potential claims or losses will not exceed the limits, or fall outside the scope, of available insurance coverage or that any claim or claims will be ultimately satisfied by an insurer. A loss or judgment in excess of available insurance or in respect of which insurance is not available could have a material adverse effect on our financial condition and the value of our investments. There can be no assurance that insurance coverage on favourable economic terms will continue to be available in the future.

Environmental Risk

Underlying all of our activities is investment in real property that is subject to various Canadian and United States federal, provincial, state and municipal laws relating to environmental matters. These laws could hold developers or property owners liable for the costs of removal and remediation of certain hazardous substances or wastes released or deposited on properties or disposed of at other locations. The failure to remove or remediate such substances, if any, could adversely affect the developer's or owner's ability to sell the properties or to borrow using real estate as collateral, and could potentially result in claims or other proceedings. We are not aware of any material non-compliance with environmental laws in respect of our investments or by the developers in which our investment vehicles invest. We are also not aware of any material pending or threatened investigations or actions by environmental regulatory authorities, or any material pending or threatened claims relating to environmental conditions, in connection with any of the residential real estate in which we or our investment vehicles invest. Environmental laws and regulations can change rapidly and may impose more stringent environmental laws and regulations in the future. Compliance with more stringent environmental laws and regulations could have an adverse effect on a developer or a particular development project or our own investments, which, in turn, could have an adverse effect on our financial condition and investment performance.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

Conflicts of Interest

Some of the parties in which and with which we currently invest may have competing interests in the markets in which Tricon invests. While the Company takes precautions and negotiates contractual restrictions in definitive legal documentation in order to avoid such conflicts, conflicts of interest may nonetheless arise and may have an adverse effect on the Company's financial performance and the value of our investments.

Certain of the directors and officers of the Company may also serve as directors and/or officers of other companies and consequently the possibility exists for such directors and officers to be in a position of conflict. Any decision made by any such director and officer involving the Company is to be made in accordance with their duties and obligations to deal fairly and in good faith with a view to the best interests of the Company, but there can be no assurance that a conflict of interest will not have an adverse effect on the Company or its financial condition.

Management Team

Our executive officers and other senior management have a significant role in our success and oversee the execution of our strategy. Our continued ability to respond promptly to opportunities and challenges as they arise depends on co-operation across our organization and our team-oriented management structure, which benefits greatly from management continuity. Our ability to retain our management group or attract suitable replacements, should any members of the management group leave, is dependent on, among other things, the competitive nature of the employment market and the career opportunities that we can offer. Ensuring that we continue to pay market compensation in order to retain key professionals may lead to increasing costs. We have experienced departures of key professionals in the past and may do so in the future, and we cannot predict the impact that any such departures will have on our ability to achieve our objectives. Competition for the best people is intense and the loss of services from key members of the management group or a limitation in their availability could adversely impact our financial performance. Furthermore, such a loss could be negatively perceived in the capital markets.

Government Regulation

The Company's activities and those of its investees are subject to numerous regulations across various jurisdictions in North America. Changes in legislation and regulation could result in increased costs and increased risk of non-compliance, which could adversely affect the Company's financial condition and value of investments.

Certain jurisdictions have enacted residential tenancy legislation which imposes, among other things, rent control guidelines that limit the ability to raise rental rates at residential properties. In addition to limiting the ability to raise rental rates, residential tenancy legislation in some jurisdictions prescribes certain limitations on terminations of residential tenancies. While exposure to such jurisdictions is expected to be very minimal, any limits on TAH's or TLC's (and, as its portfolio stabilizes, TLR's) ability to raise rental rates at their properties, or to terminate defaulting tenancies, may adversely affect their financial performance.

Acquisitions and development projects undertaken by the Company's investees may require zoning and other approvals from local government agencies. The process of obtaining such approvals may take months or years, and there can be no assurance that the necessary approvals for any particular project will be obtained. Holding costs accrue while regulatory approvals are being sought, and delays could negatively impact investment performance.

Construction Industry Risks

The success of our investments and the successful performance of our investment vehicles is very often dependent on stability in the construction industry. This industry has from time to time experienced significant difficulties in the supply of materials and services, including with respect to: shortages of qualified trades people; labour disputes; shortages of building materials; unforeseen environmental and engineering problems; and increases in the cost of certain materials. When any of these difficulties occur, it may cause delays and increase anticipated costs, which could adversely affect the Company's investment performance and financial condition.

Taxation Risks

We endeavour to structure our investments and activities to be efficient under the prevailing U.S. and Canadian tax framework. Any change in tax legislation or policy (including in relation to taxation rates) could adversely affect the after-tax return we can earn on our investments and activities, capital available for investment (including from our institutional investors), and the willingness of investors to acquire our securities or invest in our investment vehicles. A number of other factors may increase our effective tax rates, which would have a negative impact on our net income. These include, but are not limited to, changes in the valuation of our deferred tax assets and liabilities, and any reassessment of taxes by a taxation authority.

Furthermore, tax changes could impact the efficiency of the activities of our investees (for example, the tax efficiency of TAH's operations) and could also impact the overall economic conditions relevant to the success of those activities. For example, in the United States, significant expenses of owning a home, including mortgage interest expense, are generally deductible for tax purposes (subject to various limitations). A change in tax law to eliminate or modify these benefits may increase the after-tax cost of owning a new home, which could adversely impact housing demand and/or sales prices. The impact of any tax changes on the activities of our investees could negatively impact the value of our investments and our financial performance.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

Risks Related to Principal Investments

In addition to the general risks described above, the following risks are inherent in our Principal Investments. Many of these risks relate specifically to the activities of our investees and could have an impact on the value of the Company's investments and our financial condition.

Risks Related to Tricon Housing Partners

Operational and Credit Risks

On a strategic and selective basis, our private investment vehicles provide financing to develop properties. The residential real estate development business involves significant risks that could adversely affect THP performance, including: the developer may not be able to complete construction on schedule or within budget, resulting in increased debt service expense and construction costs and delays in selling the properties; the developer may not be able to obtain, or may experience delays in obtaining, all necessary zoning, land-use, building, occupancy and other governmental permits and authorizations for the properties; the developer may not be able to sell properties on favourable terms or at all; construction costs, total investment amounts and THP's share of remaining funding may exceed our estimates and projects may not be completed and delivered as planned.

THP investments are made through the financing of local developers, and, consequently, we rely to a great extent on those developers to successfully manage their development projects. Investments in partnerships, joint ventures or other entities may involve risks not present were a third party not involved, including the possibility that the development partners might become bankrupt or otherwise fail to fund their share of required capital contributions. Additionally, the development partners might at any time have economic or other business interests or goals which are inconsistent with our business interests or goals. In addition, we do not have sole control of certain important decisions relating to these development properties, including decisions relating to: the sale of the development properties; refinancing; timing and amount of distributions of cash from such development properties; and capital improvements. Any of these factors could negatively impact the value of our investments and financial condition.

The above risks are also relevant to Tricon Luxury Residences.

Risks Related to Tricon American Homes and Tricon Lifestyle Communities

Lease Renewal and Turnover Risk

If a tenant decides to vacate a rental property, whether as a result of deciding not to renew their lease or by vacating prior to the expiry of the lease, TAH or TLC may not be able to re-let that property in a short amount of time or at all. Additionally, even if they are successful in renewing a lease or re-letting a property, the terms of the renewal or re-letting may be less favourable than the original terms.

The ability to rent residential properties will be affected by many factors, including changes in general economic conditions (such as the availability and cost of mortgage funds, vacancy rates, the availability of suitable potential tenants and the job market for prospective tenants), local conditions (such as an oversupply of space or a reduction in demand for real estate in the area), government regulations, changing demographics or social preferences, competition from other available properties, and various other factors.

If TAH or TLC are unable to promptly renew leases or re-let properties, or if the rental rates upon renewal or re-letting are significantly lower than expected rates, their financial performance may be negatively impacted, which may adversely affect the value of the Company's investments and financial performance.

Furthermore, if a significant number of tenants are unable to meet their obligations under their leases or if a significant number of properties becomes vacant and cannot be re-leased on economically favourable terms, the TAH and TLC properties may not generate revenues sufficient to meet operating expenses, including debt service and capital expenditures.

The above risks will be relevant to Tricon Luxury Residences as its portfolio stabilizes.

Substitutions for Rental Properties

Demand for rental properties is impacted by and inversely related to the relative cost of home ownership. The cost of home ownership depends upon, among other things, interest rates offered by financial institutions on mortgages and similar home financing transactions. Currently, such rates are at or near historically low levels. If the interest rates offered by financial institutions for home ownership financing remain low or fail to rise, demand for TAH or TLC properties may be adversely affected.

An economic downturn may also impact the job markets and the ability of tenants to afford the rents associated with certain rental properties, which may result in increased demand for lower cost rental options. Such a reduction in demand may have an adverse effect on TAH's revenues.

The above risks will be relevant to Tricon Luxury Residences as its portfolio stabilizes.

Title Risk

TAH's acquisition of homes is often completed through a title company with an owner's title insurance policy being obtained. However, U.S. distressed single-family homes are often acquired through trustee auctions. Although TAH conducts due diligence and employs a title company to review title on target housing assets prior to purchasing such homes, title on the homes purchased through foreclosure sales and auctions is occasionally only assumed weeks after the purchase. Furthermore, an owner's title insurance policy is not available to protect against the inherent title risk arising through the foreclosure auction process. In the event that TAH fails to independently and properly assess a title risk or fails to assume one or more homes because of such failed analysis, it may not achieve its expected returns or yields relating to such investment.

Government Subsidies

Some of TAH's rental income is derived from government-subsidized rental support programs, such as the Section 8 program operated by the U.S. Department of Housing and Urban Development. A reduction or elimination of government funding of such programs could result in higher rental turnover and downward pressure on rental rates, which could negatively impact TAH's financial performance.

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MHC Tenant Financing

Tenants of manufactured housing communities typically own the manufactured home affixed to the pad that they lease from the MHC owner. The lack of "chattel financing" for tenants to acquire manufactured homes, or the terms of such chattel financing offered by lending entities, may negatively impact tenants' and prospective tenants' ability to own manufactured homes and may therefore have a negative impact on demand for pads in TLC's portfolio, which could in turn have an adverse effect on TLC's financial performance.

Reliance on Cobblestone

TLC investments involve the acquisition of properties through its joint venture with Cobblestone, which is an operating partner that has expertise in TLC's target markets. The Company's investments in Tricon Lifestyle Communities therefore involve risks, including, but not limited to, the possibility that Cobblestone may have business or economic goals which are inconsistent with those of TLC, that Cobblestone may be in a position to take action or withhold consent contrary to TLC's instructions or requests, and that TLC may be responsible to Cobblestone for indemnifiable losses. In some instances, Cobblestone may have competing interests in TLC's target markets that could create conflicts of interest. Further, Cobblestone may experience financial distress, including bankruptcy or insolvency, and TLC's performance could be adversely affected to the extent Cobblestone cannot meet its obligations.

Defaults or poor performance by Cobblestone could also result in disruptions to operations and other negative impacts on the value of TLC's portfolio that may adversely affect the Company's financial results in connection with Tricon Lifestyle Communities.

Risks Related to Tricon Luxury Residences

Guarantees of Project Debt

The Company may agree to provide financial assistance to the TLR project entities in which it invests. Such financial assistance may include the provision of payment guarantees to a project entity's lenders of acquisition financing, construction debt or long-term financing, and the provision of construction completion guarantees. Such guarantees may be joint or several with other partners in a particular investment. The Company's and its partners' guarantees of project-level obligations may not be in proportion to their respective investments in the project entity. The provision of such guarantees may reduce the Company's capacity to borrow funds under its separate credit facilities, which may impact its ability to finance its operations. If such guarantees are called upon for payment or performance, they may have a negative impact on the Company's cash position and financial performance. If the Company provides a joint guarantee with an investment partner, a default by the partner in its payment or performance obligation under the guarantee could cause the Company to pay a disproportionate amount in satisfaction of the guarantee, which may have a negative impact on the Company's cash position and financial performance.

Risks Relating to Private Funds and Advisory

In addition to the general risks described above, the following risks are inherent in our Private Funds and Advisory business.

Formation of Future Investment Vehicles

The ability to raise capital for any future investment vehicles remains subject to various conditions which Tricon cannot control, including the negotiation and execution of definitive legal documentation and commitments made by third-party investors. There can be no assurance that any capital will be raised through future investment vehicles or that any future warehoused investments of the Company will be acquired by any other future vehicles. A failure to raise sufficient capital through other investment vehicles could result in lower Assets Under Management and impair our future revenues and growth.

Structure of Future Investment Vehicles

There can be no assurance that the manner in which Contractual Fees, General Partner Distributions, Performance Fees, and/or investment income are calculated in respect of future investment vehicles will be the same as the Active Funds, including with respect to the treatment of the Company's principal investments in such vehicles through Tricon Housing Partners. Any such changes could result in the Company earning less Contractual Fees, General Partner Distributions and/or Performance Fees from the same Assets Under Management as compared to the Active Funds and could expose the Company's principal investment in such future investment vehicles to increased risk, including, but not limited to, the risk of reduced investment income (at comparable investment performance levels) and the increased risk of loss of capital of the Company.

Ongoing Investment Performance

We believe that our ongoing investment performance is one of the most important factors for the success and growth of Private Funds and Advisory activities. Poor investment performance could impair our ability to raise future private capital, which could result in lower Assets Under Management and could impact our ability to earn Contractual Fees. In addition, our ability to earn Performance Fees is directly related to our investment performance and therefore poor investment performance may cause us to earn less or no Performance Fees.

Investment Vehicle Governance

The limited partnership agreements for certain Active Funds provide that the general partner or manager of the investment vehicle may be removed by the limited partners in certain prescribed circumstances, including in some cases (and with the approval of a prescribed number of limited partners), without cause. These agreements may not provide for termination payments to the general partner or manager in the event of removal without cause. The removal of the general partner or the manager of an Active Fund prior to the termination of such investment vehicle could materially adversely affect the reputation of Tricon, lower Assets Under Management and, as a result, reduce our Contractual Fees and Performance Fees.

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Capital Commitment

The third-party investors in Tricon's investment vehicles comprise a relatively small group of reputable, primarily institutional, investors. To date, each of these investors has met its commitments on called capital and we have received no indications that any investor will be unable to meet its capital commitments in the future. While our experience with our investors suggests that commitments will be honoured, and notwithstanding the adverse consequences to a defaulting investor under the terms of the applicable investment vehicle, no assurances can be given that an investor will meet its entire commitment over the life of an investment vehicle. A failure by one or more investors to satisfy a drawdown request could impair an investment vehicle's ability to fully finance its investment, which could have a material adverse effect on the performance and value of that investment, which in turn could negatively impact the Company's financial condition.

Risks Related to a Public Company and Common Shares

Stock Exchange Prices

The market price of our common shares could fluctuate significantly as a result of many factors, including the following:

- economic and stock market conditions generally and specifically as they may impact participants in the real estate industry;
- our earnings and results of operations and other developments affecting our business;
- changes in financial estimates and recommendations by securities analysts following our common shares;
- earnings and other announcements by, and changes in market evaluations of, participants in the real estate industry;
- changes in business or regulatory conditions affecting participants in the real estate industry;
- the addition or departure of the Company's executive officers and other key personnel;
- sales or perceived sales of additional common shares; and
- trading volume of the common shares.

In addition, the financial markets may experience significant price and volume fluctuations that affect the market prices of equity securities of companies and that are unrelated to the operating performance, underlying asset value or prospects of such companies. Accordingly, the market price of our common shares may decline even if our operating results or prospects have not changed. The value of the common shares is also subject to market fluctuations based upon factors which influence the Company's operations, such as legislative or regulatory developments, competition, technological change and global capital market activity. As well, certain institutional investors may base their investment decisions on consideration of the Company's environmental, governance and social practices and performance against such institutions' respective investment guidelines and criteria, and failure to meet such criteria may result in limited or no investment in the common shares by those institutions, which could adversely affect the trading price of the common shares.

Additional Capital

The Company's ability to carry on its business generally, and in particular to take advantage of investment opportunities, may require it to raise additional capital. Additional capital may be sought through public or private debt or equity financings by Tricon or another Tricon entity and may result in dilution to or otherwise may have a negative effect on existing Tricon shareholders. Further, there can be no assurances that additional financing will be available to Tricon when required or desired by Tricon, on advantageous terms or at all, which may adversely affect Tricon's ability to carry on its business.

Additional Indebtedness

The degree to which the Company is leveraged could have important consequences to the Company, including: (i) the Company's future ability to obtain additional financing for working capital, capital expenditures or other purposes may be limited; (ii) the Company may be unable to refinance indebtedness on terms acceptable to the Company or at all; (iii) a significant portion of the Company's cash flow (on a consolidated basis) could be dedicated to the payment of the principal of and interest on its indebtedness, thereby reducing funds available for future operations, capital expenditures and/or dividends on its common shares; and (iv) the Company may be more vulnerable to economic downturns and be limited in its ability to withstand competitive pressures.

Dividends

Holders of common shares do not have a right to dividends on such shares unless declared by the Board of Directors. Although the Board has established a dividend policy authorizing the declaration and payment of dividends to holders of common shares on a quarterly basis, the declaration of dividends is at the discretion of the Board of Directors even if the Company has sufficient funds, net of its liabilities, to pay such dividends.

The Company may not declare or pay a dividend if there are reasonable grounds to believe that (i) the Company is, or would after the payment be, unable to pay its liabilities as they become due, or (ii) the realizable value of the Company's assets would thereby be less than the aggregate quantum of its liabilities. Liabilities of the Company will include those arising in the ordinary course of business and indebtedness.

Future Sales and Dilution

The Company's articles permit the issuance of an unlimited number of common shares, and shareholders have no pre-emptive rights in connection with such further issuances. The Board has the discretion to determine the price and the terms of issue of further issuances of common shares and securities convertible into common shares. Any future issuances of common shares could be dilutive to shareholder's interests at the time of issuance.

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Holding Company

Tricon Capital Group Inc. is a holding company and a substantial portion of its assets are the equity interests in its subsidiaries. As a result, investors are subject to the risks attributable to its subsidiaries. As a holding company, the Company conducts substantially all of its business and makes its investments through its subsidiaries, which generate substantially all of its revenues. Consequently, the Company's performance and growth are dependent on the earnings of its subsidiaries and the distribution of those earnings to the Company. The ability of these entities to pay distributions will depend on their operating results and may be subject to applicable laws and regulations and to contractual restrictions contained in the instruments governing their debt. In the event of a bankruptcy, liquidation or reorganization of any of the Company's subsidiaries, holders of indebtedness and trade creditors will generally be entitled to payment of their claims from the assets of those subsidiaries before any assets are made available for distribution to the Company.

Financial Reporting and Other Public Company Requirements

The Company is subject to reporting and other obligations under applicable Canadian securities laws and Toronto Stock Exchange rules, including National Instrument 52-109 – *Certification of Disclosure in Issuers' Annual and Interim Filings*. These reporting and other obligations place significant demands on Tricon's management, administrative, operational and accounting resources. Moreover, any failure to maintain effective internal controls could cause the Company to fail to meet its reporting obligations or result in material misstatements in its consolidated financial statements. If the Company cannot provide reliable financial reports or prevent fraud, its reputation and operating results could be materially harmed, which could also cause investors to lose confidence in the Company's reported financial information, and could result in a lower trading price of its common shares.

Management does not expect that Tricon's disclosure controls and procedures and internal controls over financial reporting will prevent all error and all fraud. A control system, no matter how well designed and implemented, can provide only reasonable, not absolute, assurance that its objectives will be met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Due to the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues within a company are detected. The inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple errors or mistakes. Controls can also be circumvented by individual acts of some persons, by collusion of two or more people or by management override of the controls. Due to the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected in a timely manner or at all.

MANAGEMENT'S DISCUSSION AND ANALYSIS

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8. APPENDIX - PRIVATE INVESTMENT VEHICLE INVENTORY

The following tables outline the units sold (since inception) and available inventory by market and by investment vehicle.

TABLE 32: UNIT INVENTORY BY LOCATION

As at December 31, 2015 ¹	Total Units					Total Units Sold				
	Land (acres)	Single-Family Lots	Homes (Units)	Multi-Family Units	Retail (sq. ft.)	Land (acres)	Single-Family Lots	Homes (Units)	Multi-Family Units	Retail (sq. ft.)
US										
Atlanta, Georgia	-	296	786	69	8,998	-	-	423	69	8,998
Austin, Texas	-	-	-	415	-	-	-	-	-	-
Charlotte, North Carolina	12	123	1,058	-	-	-	-	77	-	-
Dallas, Texas	178	2,950	-	365	-	61	48	-	-	-
Houston, Texas	668	9,014	-	-	-	230	1,437	-	-	-
Northern California	-	1,216	481	565	23,144	-	951	481	395	19,249
Phoenix, Arizona	112	5,687	2,484	-	-	-	501	416	-	-
Southeastern Florida	-	-	653	-	-	-	-	653	-	-
Southern California	-	2,124	315	72	11,000	-	16	290	14	-
Total US	970	21,410	5,777	1,486	43,142	291	2,953	2,340	478	28,247
Canada										
Calgary, Alberta	98	2,418	582	1,101	49,800	45	972	311	427	-
Edmonton, Alberta	183	1,599	-	-	-	121	972	-	-	-
Toronto, Ontario	-	-	-	3,570	72,299	-	-	-	3,498	40,778
Vancouver, British Columbia	-	-	-	1,183	96,217	-	-	-	768	31,062
Total Canada	281	4,017	582	5,854	218,316	166	1,944	311	4,693	71,840
Total Units as at December 31, 2015	1,251	25,427	6,359	7,340	261,458	457	4,897	2,651	5,171	100,087
Total Units as at December 31, 2014	1,166	22,299	5,896	7,169	345,723	312	3,211	1,972	4,855	124,431

(1) Units sold and remaining shown above include actively managed funds/investments only (THP1 US, THP2 US, THP1 Canada, THP2 Canada, THP3 Canada, Separate Accounts and Side-cars).

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TABLE 33: UNIT INVENTORY BY PRIVATE INVESTMENT VEHICLE

	Estimated Completion	Total Units					Total Units Sold				
		Land (acres)	Single-Family Lots ^{1,2}	Homes (Units)	Multi-Family Units ²	Retail (sq. ft.)	Land (acres)	Single-Family Lots ^{1,2}	Homes (Units)	Multi-Family Units ²	Retail (sq. ft.)
CANADIAN INVESTMENT VEHICLES											
THP1 Canada	2018	183	1,599	-	2,618	58,899	121	972	-	2,618	40,778
THP2 Canada	2021	-	-	-	2,579	99,681	-	-	-	1,904	18,360
THP3 Canada	2022	98	2,418	582	1,596	96,217	45	972	311	1,110	31,062
Less: Double Counted ³		-	-	-	(939)	(36,481)	-	-	-	(939)	(18,360)
Total as at December 31, 2015		281	4,017	582	5,854	218,316	166	1,944	311	4,693	71,840
Total as at December 31, 2014		313	4,158	441	5,722	336,725	107	1,413	238	4,617	115,433
US INVESTMENT VEHICLES (excluding THP1 US)											
THP2 US	2021	185	5,781	3,003	904	11,000	61	-	627	14	-
Separate Accounts / Side-Cars ⁴	2026	797	13,450	3,134	-	-	230	1,485	260	-	-
Less: Double Counted ³		(12)	(1,486)	(2,055)	-	-	-	-	(232)	-	-
Total as at December 31, 2015		970	17,745	4,082	904	11,000	291	1,485	655	14	-
Total as at December 31, 2014		853	14,316	3,940	904	-	205	1,229	268	-	-
THP1 US											
Atlanta Portfolio	2018	-	296	420	-	-	-	-	410	-	-
Eskaton Placerville	2018	-	66	60	39	-	-	-	60	-	-
Greater Bay Area Portfolio	2018	-	1,090	421	-	-	-	951	421	-	-
Paseo Lindo	Complete	-	-	141	-	-	-	-	141	-	-
San Francisco Portfolio	2017	-	-	-	474	23,144	-	-	-	395	19,249
SoCal Portfolio	2018	-	761	-	-	-	-	16	-	-	-
Phoenix Lot Portfolio	2018	-	1,452	-	-	-	-	501	-	-	-
Woodstock	Complete	-	-	-	69	8,998	-	-	-	69	8,998
Williams Island	Complete	-	-	653	-	-	-	-	653	-	-
Total as at December 31, 2015		-	3,665	1,695	582	32,142	-	1,468	1,685	464	28,247
Total as at December 31, 2014		-	3,825	1,515	543	8,998	-	569	1,466	238	8,998

(1) Lots include finished, partially finished and undeveloped lots.

(2) Includes lots/units which have not yet been released to the market.

(3) The double counting of the units that are shared between Funds or between a Fund and a side-car investment has been removed.

(4) Represents Tricon's share of the commitment amount and not the full project-level commitment.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

9. APPENDIX – SELECTED HISTORICAL FINANCIAL INFORMATION

Effective January 1, 2015, Tricon changed the functional and presentation currency to U.S. dollars given the increasing prevalence of U.S. dollar-denominated activities in the Company over time. The change in functional currency from Canadian dollars to U.S. dollars is accounted for prospectively from January 1, 2015. Items included in the financial statements of each of the Company's subsidiaries are measured using the currency of the primary economic environment of the subsidiary (the functional currency). Prior year comparable information is restated to reflect the change in presentation currency. There were no changes to the measurement basis of the financial statement line items as a result of the change in presentation currency.

Foreign currency transactions (Canadian dollar) are translated into U.S. dollars using exchange rates in effect at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into U.S. dollars using the exchange rate in effect at the measurement date. Non-monetary assets and liabilities denominated in foreign currencies are translated into U.S. dollars using the historical exchange rate or the exchange rate in effect at the measurement date for items recognized at Fair Value through Profit and Loss. Gains and losses arising from foreign exchange are included in the statement of comprehensive income (loss).

The following table shows selected MD&A and Financial Statements financial information for the past eight quarters.

TABLE 34: SUMMARY OF QUARTERLY KEY NON-IFRS PERFORMANCE MEASURES

(in thousands of U.S. dollars, except for per share amounts)

For the Three Months Ended	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015
Assets Under Management	\$ 2,667,864	\$ 2,523,407	\$ 2,342,593	\$ 2,206,005
Adjusted Revenue	25,177	20,910	15,355	24,124
Adjusted EBITDA	24,952	25,195	23,357	35,941
Adjusted Net Income	14,124	11,997	15,082	23,048
Adjusted Basic Earnings per Share	\$ 0.13	\$ 0.12	\$ 0.17	\$ 0.25
Adjusted Diluted Earnings per Share	\$ 0.12	\$ 0.10	\$ 0.14	\$ 0.21

For the Three Months Ended	December 31, 2014	September 30, 2014	June 30, 2014	March 31, 2014
Assets Under Management	\$ 2,189,256	\$ 2,035,734	\$ 1,875,694	\$ 1,861,722
Adjusted Revenue	26,396	19,935	16,149	27,628
Adjusted EBITDA	34,828	18,038	13,735	31,308
Adjusted Net Income	25,534	11,682	8,202	20,061
Adjusted Basic Earnings per Share	\$ 0.28	\$ 0.13	\$ 0.09	\$ 0.22
Adjusted Diluted Earnings per Share	\$ 0.23	\$ 0.11	\$ 0.07	\$ 0.18

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the year ended December 31, 2015

TABLE 35: SUMMARY OF SELECTED HISTORICAL FINANCIAL STATEMENT INFORMATION

(in thousands of U.S. dollars, except for per share amounts)

For the Three Months Ended	December 31, 2015¹	September 30, 2015¹	June 30, 2015¹	March 31, 2015¹
Revenue	\$ 26,058	\$ 27,891	\$ 13,033	\$ 35,139
Expenses	2,755	5,784	(6,102)	(46,095)
Non-Controlling Interest	(72)	(554)	303	40
Net Income (Loss)	\$ 28,741	\$ 33,121	\$ 7,234	\$ (10,916)
Basic Earnings per Share	\$ 0.27	\$ 0.34	\$ 0.08	\$ (0.12)
Diluted Earnings per Share	\$ 0.16	\$ 0.20	\$ 0.04	\$ (0.12)
Weighted Average Shares Outstanding	107,431,917	97,311,968	90,789,370	90,646,960
Weighted Average Shares Outstanding – Diluted ³	122,736,950	115,916,032	109,644,821	92,060,642
For the Three Months Ended	December 31, 2014²	September 30, 2014²	June 30, 2014²	March 31, 2014²
Revenue	\$ 76,380	\$ 49,107	\$ (1,496)	\$ 44,840
Expenses	(31,403)	(10,273)	(10,079)	(16,219)
Non-Controlling Interest	(1,167)	(167)	(273)	-
Net Income (Loss)	\$ 43,810	\$ 38,667	\$ (11,848)	\$ 28,621
Basic Earnings per Share	\$ 0.48	\$ 0.43	\$ (0.13)	\$ 0.32
Diluted Earnings per Share	\$ 0.45	\$ 0.32	\$ (0.13)	\$ 0.29
Weighted Average Shares Outstanding	90,729,695	90,973,738	91,016,558	90,843,782
Weighted Average Shares Outstanding – Diluted ³	109,642,585	109,571,512	92,089,596	109,344,002
For the Twelve Months Ended	December 31, 2015¹	December 31, 2014²	December 31, 2013²	
Revenue	\$ 102,121	\$ 168,831	\$ 88,586	
Expenses	(43,658)	(67,974)	(35,026)	
Non-Controlling Interest	(283)	(1,607)	-	
Net Income (Loss)	58,180	99,250	53,560	
Basic Earnings per Share	\$ 0.60	\$ 1.09	\$ 0.58	
Diluted Earnings per Share	\$ 0.59	\$ 0.95	\$ 0.57	
Total Assets	\$ 826,526	\$ 719,724	\$ 604,586	
Total Liabilities	128,524	229,746	175,051	
Debt	71,353	140,262	100,737	
Dividends per Share	C\$ 0.24	C\$ 0.24	C\$ 0.24	

(1) Effective January 1, 2015, financial statements were prepared using the U.S. dollar as the functional currency.

(2) Financial results for 2014 and 2013 were prepared using the Canadian dollar as the functional currency but are presented in U.S. dollars using quarterly average rates.

(3) Per IFRS, shares underlying convertible debentures that are considered to be anti-dilutive are excluded from the diluted share count.

Consolidated Financial Statements

for the Year Ended December 31, 2015



March 9, 2016

Independent Auditor's Report

To the Shareholders of Tricon Capital Group Inc.

We have audited the accompanying consolidated financial statements of Tricon Capital Group Inc. and its subsidiaries, which comprise the consolidated balance sheets as at December 31, 2015, December 31, 2014 and January 1, 2014 and the consolidated statements of comprehensive income, changes in equity and cash flows for the years ended December 31, 2015 and December 31, 2014, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

*PricewaterhouseCoopers LLP
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T: +1 416 863 1133, F: +1 416 365 8215, www.pwc.com/ca*

"PwC" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.



Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Tricon Capital Group Inc. and its subsidiaries as at December 31, 2015, December 31, 2014 and January 1, 2014 and their financial performance and their cash flows for the years ended December 31, 2015 and December 31, 2014 in accordance with International Financial Reporting Standards.

(Signed) “PricewaterhouseCoopers LLP”

Chartered Professional Accountants, Licensed Public Accountants

CONSOLIDATED BALANCE SHEETS

(in thousands of U.S. dollars, except per share amounts)

	Notes	December 31, 2015	December 31, 2014 (restated)	January 1, 2014 (restated)
ASSETS				
Cash		\$ 4,493	\$ 4,940	\$ 12,337
Amounts receivable		8,088	5,515	2,741
Prepaid expenses and deposits	5	2,542	1,183	391
Investments – Tricon Housing Partners	6,7	303,782	317,123	312,670
Investments – Tricon American Homes	6,7	426,030	344,170	269,888
Investments – Tricon Lifestyle Communities	6,7	19,153	4,246	-
Investments – Tricon Luxury Residences	6,7	19,582	-	-
Intangible assets	12	30,527	36,671	4,267
Deferred income tax assets	11	11,282	5,113	1,847
Other assets	13	1,047	763	445
Total assets		\$ 826,526	\$ 719,724	\$ 604,586
LIABILITIES				
Amounts payable and accrued liabilities	9	\$ 7,621	\$ 18,322	\$ 11,525
Dividends payable	14	4,857	4,665	5,093
Long-term incentive plan	18	15,717	17,854	11,331
Debt	8	71,353	140,262	100,737
Deferred income tax liabilities	11	20,600	12,667	2,210
Derivative financial instruments	10	8,376	35,976	44,155
Total liabilities		128,524	229,746	175,051
Equity				
Share capital	15	561,347	393,200	427,972
Contributed surplus		9,812	7,833	5,747
Accumulated other comprehensive income		20,098	17,631	(33)
Retained earnings		90,813	52,954	(4,151)
Total shareholders' equity		682,070	471,618	429,535
Non-controlling interest		15,932	18,360	-
Total equity		698,002	489,978	429,535
Total liabilities and equity		\$ 826,526	\$ 719,724	\$ 604,586

The accompanying notes are an integral part of these consolidated financial statements.

Approved by the Board of Directors

David Berman

Michael Knowlton

Duff Scott

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in thousands of U.S. dollars, except per share amounts)

For the Years Ended	Notes	December 31, 2015	December 31, 2014 (restated)
Revenue			
Contractual fees	20	\$ 23,947	\$ 24,341
General partner distributions	20	1,290	1,718
Performance fees	20	414	39
Interest income	20	59	111
		25,710	26,209
Investment income			
Investment income – Tricon Housing Partners	19,20	18,753	65,452
Investment income – Tricon American Homes	19,20	57,746	76,863
Investment income – Tricon Lifestyle Communities	19,20	97	307
Investment income – Tricon Luxury Residences	19,20	(185)	-
		76,411	142,622
		102,121	168,831
Expenses			
Compensation expense	18	23,019	28,089
General and administration expense		5,273	5,682
Interest expense		14,014	14,092
Net change in fair value of derivative		1,272	(4,967)
Transaction costs		3,546	1,104
Amortization expense		6,376	4,156
Realized and unrealized foreign exchange (gain) loss		(20,418)	1,244
		33,082	49,400
Income before non-controlling interest and income taxes		69,039	119,431
Non-controlling interest change		(283)	(1,607)
Income before income taxes		68,756	117,824
Income tax expense	11	10,576	18,574
Net income		\$ 58,180	\$ 99,250
Other comprehensive income			
Cumulative translation reserve		2,467	(119)
Comprehensive income for the period		\$ 60,647	\$ 99,131
Basic income per share			
Diluted income per share		\$ 0.60	\$ 1.09
		\$ 0.59	\$ 0.95
Weighted Average Shares Outstanding – Basic	17	96,488,659	90,821,117
Weighted Average Shares Outstanding – Diluted	17	114,474,851	109,756,765

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(in thousands of U.S. dollars, except per share amounts)

	Notes	Share Capital	Contributed Surplus	Accumulated Other Comprehensive Income	Retained Earnings (Deficit)	Total Shareholders' Equity	Non-controlling Interest	Total Equity
Balance at January 1, 2015		\$ 393,200	\$ 7,833	\$ 17,631	\$ 52,954	\$ 471,618	\$ 18,360	\$ 489,978
Net income		-	-	-	58,180	58,180	283	58,463
Cumulative translation reserve		-	-	2,467	-	2,467	-	2,467
Distribution to non-controlling interest		-	-	-	-	-	(2,711)	(2,711)
Dividends/Dividend reinvestment plan	14	2,558	-	-	(18,157)	(15,599)	-	(15,599)
Repurchase of common shares	15	(2,921)	-	-	(2,164)	(5,085)	-	(5,085)
Debentures conversion	15	56,499	-	-	-	56,499	-	56,499
Issuance of common shares, net of issuance costs of \$5,300	15	109,436	-	-	-	109,436	-	109,436
Stock options	18	1,075	431	-	-	1,506	-	1,506
Phantom units	18	528	(641)	-	-	(113)	-	(113)
Deferred share units	18	972	2,189	-	-	3,161	-	3,161
Balance at December 31, 2015		\$ 561,347	\$ 9,812	\$ 20,098	\$ 90,813	\$ 682,070	\$ 15,932	\$ 698,002
Balance at January 1, 2014 (restated)		\$ 427,972	\$ 5,747	\$ (33)	\$ (4,151)	\$ 429,535	\$ -	\$ 429,535
Net income		-	-	-	99,250	99,250	1,607	100,857
Cumulative translation reserve		-	-	(119)	-	(119)	-	(119)
Acquisition of subsidiary		-	-	-	-	-	18,825	18,825
Dividends/Dividend reinvestment plan	14	2,363	-	-	(19,531)	(17,168)	-	(17,168)
Repurchase of common shares	15	(3,326)	(1,636)	-	-	(4,962)	-	(4,962)
Equity issuance cost		-	-	-	-	-	-	-
Stock options	18	509	434	-	-	943	-	943
Phantom units	18	1,278	(1,382)	-	(220)	(324)	-	(324)
Deferred share units	18	-	3,641	-	-	3,641	-	3,641
Revaluation adjustment		(35,596)	1,029	17,783	(22,394)	(39,178)	(2,072)	(41,250)
Balance at December 31, 2014		\$ 393,200	\$ 7,833	\$ 17,631	\$ 52,954	\$ 471,618	\$ 18,360	\$ 489,978

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands of U.S. dollars)

For the Years Ended	Notes	December 31, 2015	December 31, 2014 <i>(restated)</i>
CASH PROVIDED BY (USED IN)			
Operating activities			
Net income		\$ 58,180	\$ 99,250
Adjustments for non-cash items			
Non-controlling interest		283	1,607
Amortization of intangibles and fixed assets	12,13	6,376	4,156
Deferred income taxes	11	1,764	3,960
Long-term incentive plan	18	4,444	6,199
Annual incentive plan	18	2,733	1,488
Amortization of debenture discount and issue costs	8	4,811	5,100
Accrued investment income – Tricon Housing Partners	19,20	(18,753)	(65,452)
Accrued investment income – Tricon American Homes	19,20	(57,746)	(76,863)
Accrued investment income – Tricon Lifestyle Communities	19,20	(97)	(307)
Accrued investment income – Tricon Luxury Residences	19,20	185	-
Net change in fair value of derivative	10	1,272	(4,967)
Unrealized foreign exchange loss (gain)		(26,706)	3,691
Distributions to non-controlling interest		(2,693)	(2,096)
Acquisitions of investments	7	(186,706)	(59,634)
Distributions received	7	160,444	68,407
		(52,209)	(15,461)
Changes in non-cash working capital items	24	(14,888)	6,426
		(67,097)	(9,035)
Investing activities			
Investment in Johnson		-	(18,518)
Purchase of office equipment, furniture and leasehold improvements	13	(353)	(251)
Placement fees	12	(18)	(247)
		(371)	(19,016)
Financing activities			
Issuance (repurchase) of common shares	15	114,736	(5,090)
Equity issuance cost	15	(5,299)	(14)
Proceeds from (repayment of) borrowing – net of financing costs	8	(26,800)	42,800
Dividends paid	14	(15,544)	(17,042)
		67,093	20,654
Foreign exchange gain (loss) on cash		(72)	-
Change in cash during the period		(447)	(7,397)
Cash – beginning of period		4,940	12,337
Cash – end of period		\$ 4,493	\$ 4,940
Supplementary information			
Income taxes paid		\$ 16,932	\$ 8,798

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2015

(in thousands of U.S. dollars, except per share amounts and percentage amounts)
(2014 comparative figures restated due to change in functional currency)

1. NATURE OF BUSINESS

Tricon Capital Group Inc. (“Tricon” or the “Company”) is a principal investor and asset manager focused on the residential real estate industry in North America. In the Principal Investment business, the Company primarily invests through its Tricon Housing Partners, Tricon American Homes, Tricon Lifestyle Communities and Tricon Luxury Residences business lines. In the Private Funds and Advisory business, the Company manages, on behalf of private investors, commingled funds, side-cars and separate investment accounts that participate in the development of real estate in North America and generate contractual fee income for the Company.

Tricon was incorporated on June 16, 1997 under the Business Corporations Act (Ontario) and its head office is located at 1067 Yonge Street, Toronto, Ontario, M4W 2L2. The Company is domiciled in Canada. Tricon became a public company on May 20, 2010, and its common shares are listed on the TSX (symbol: TCN).

These consolidated financial statements were approved for issue on March 8, 2016 by the Board of Directors of Tricon.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the significant accounting policies applied in the preparation of these consolidated financial statements.

BASIS OF PREPARATION

The consolidated financial statements are prepared on a going-concern basis and have been presented in U.S. dollars, which is also the Company's functional currency. All financial information has been rounded to the nearest thousand U.S. dollars except where otherwise indicated.

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) under the historical cost basis except for (i) investments in Tricon Housing Partners, Tricon American Homes, Tricon Lifestyle Communities and Tricon Luxury Residences, and (ii) derivative financial instruments, which are recorded at fair value through profit or loss (“FVTPL”).

The notes to the consolidated financial statements provide information on the Company's current assets and current liabilities (Note 21). The Company believes this presentation is more relevant given the nature of the Company's operations, which do not have specifically identifiable operating cycles.

CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

Foreign currency translation

Functional and presentation currency

Effective January 1, 2015, Tricon changed the functional and presentation currency to U.S. dollars given the increasing prevalence of U.S. dollar-denominated activities of the Company over time. The change in functional currency from Canadian dollars to U.S. dollars is accounted for prospectively from January 1, 2015. The exchange rate used to translate the balance sheet to reflect the change in functional currency on adoption is \$1.16. Items included in the financial statements of each of the Company's subsidiaries are measured using the currency of the primary economic environment of the subsidiary (the functional currency). The consolidated financial statements are presented in U.S. dollars. Prior-year comparable information is restated to reflect the change in presentation currency. The exchange rates used to translate the balance sheet to reflect the change in presentation currency as at January 1, 2014, December 31, 2014 and December 31, 2015 are \$1.06, \$1.16 and \$1.38, respectively, while the average exchange rates used to translate the statements of comprehensive income for the year ended December 31, 2015 and December 31, 2014 are \$1.28 and \$1.10, respectively. There were no changes to the measurement basis of the financial statement line items as a result of the change in presentation currency.

Foreign currency transactions (Canadian dollar) are translated into U.S. dollars using exchange rates in effect at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into U.S. dollars using the exchange rate in effect at the measurement date. Non-monetary assets and liabilities denominated in foreign currencies are translated into U.S. dollars using the historical exchange rate or the exchange rate in effect at the measurement date for items recognized at FVTPL. Gains and losses arising from foreign exchange are included in the statement of comprehensive income.

Subsidiaries

For subsidiaries that are required to be consolidated, the results and financial position of those subsidiaries with a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) assets and liabilities are translated at the closing rate at the date of the balance sheet;
- (ii) income and expenses are translated at average exchange rates. The Company uses monthly average exchange rates due to the volume of transactions each month; and
- (iii) all resulting exchange differences are recognized in other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange differences arising are recognized in other comprehensive income.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(in thousands of U.S. dollars, except per share amounts and percentage amounts)
(2014 comparative figures restated due to change in functional currency)

On disposal of a foreign operation (that is, a disposal of the Company's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation) all exchange differences accumulated in equity in respect of that operation attributable to the equity holders of the Company are reclassified from other comprehensive income to net income.

The consolidated subsidiaries and their respective functional currencies are as follows:

Name	Functional currency
Tricon Holdings Canada Inc.	U.S. dollar
Tricon Housing Partners US II (Canada) GP Ltd.	Canadian dollar
Tricon Capital GP Inc.	Canadian dollar
Tricon Housing Partners US II A Incentive LP	U.S. dollar
Tricon Housing Partners US II B/C Incentive LP	U.S. dollar
Tricon Holdings USA LLC	U.S. dollar
Tricon USA Inc.	U.S. dollar
Tricon Housing Partners Canada Ltd.	Canadian dollar
Tricon Housing Partners Canada II Ltd.	Canadian dollar
Tricon JDC LLC	U.S. dollar
Tricon Development Group Ltd.	Canadian dollar
Tricon Luxury Residences PM Inc.	Canadian dollar

CONSOLIDATION

Subsidiaries are all entities (including structured entities) over which the Company has control. The Company controls an entity when the Company is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The Company meets the definition of an investment entity and as such, investments in subsidiaries (other than those that provide investment-related services) are accounted for at FVTPL, rather than by consolidating them. All of the subsidiaries that provide investment-related services, including the Company's Canadian and U.S. asset management operating entities that earn contractual fees and performance fees from private funds, continue to be consolidated.

The Company applies the acquisition method to account for business combinations. The consideration for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Company. The consideration includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

The Company recognizes any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognized amounts of the acquiree's identifiable net assets. The amounts attributable to non-controlling interests are presented separately in the statement of comprehensive income below net income, and are included in the equity section of the balance sheet.

Acquisition-related costs are expensed as incurred.

Inter-company transactions, balances and unrealized gains or losses on transactions between the companies are eliminated. Amounts reported by subsidiaries have been adjusted to conform to the Company's accounting policies.

INVESTMENTS IN ASSOCIATES

Associates are all entities over which the Company has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Associates that are held as part of the Company's investment portfolio are carried on the balance sheet at fair value even though the Company may have significant influence over those companies. This treatment is permitted by IAS 28, "Investment in Associates", which allows investments that are held by the Company to be recognized and measured at FVTPL and accounted for in accordance with IAS 39 and IFRS 13, with changes in fair value recognized in the statement of comprehensive income.

OFFICE EQUIPMENT AND LEASEHOLD IMPROVEMENTS

Furniture, office equipment, computer equipment and leasehold improvements are accounted for at cost less accumulated amortization. Leasehold improvements are amortized on a straight-line basis over the lease term (including reasonably assured renewal options). All other capital assets are amortized on a straight-line basis over their estimated useful lives, as follows:

Furniture	3 years
Office equipment	5 years
Computer equipment	2 years
Leasehold improvements	5 years

Estimated useful lives and residual values of capital assets are reviewed and adjusted, if appropriate, at each financial year-end.

PLACEMENT FEE AND PERFORMANCE FEE RIGHTS INTANGIBLE ASSETS

Placement fees represent costs incurred to secure investment management contracts. Performance fee rights represent costs incurred to obtain rights to receive future performance fees from certain funds. These are accounted for as intangible assets carried at cost less accumulated amortization. Amortization is recorded using the straight-line method and is based on the estimated useful lives of the associated funds, which is generally eight years.

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JOHNSON INTANGIBLES

The intangibles from Johnson represent the future management fees, development fees and commissions that Tricon expects to collect over the life of the projects that the Johnson Companies LP manages. They are amortized by project over the estimated periods that the projects expect to collect these fees, which is approximately seven years for the fees receivable and lot development fees receivable.

The customer relationship intangible from Johnson represents the management fees, development fees and commissions that Tricon will collect from future projects. These are based on future projects which are a result of Johnson's existing customer relationships, and as such are considered to be definite-life intangibles.

GOODWILL

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred over the Company's interest in the net fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree and the fair value of the non-controlling interest in the acquiree.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to a cash-generating unit as it is the lowest level within the Company at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the greater of value in use and the fair value less costs of disposal. Any impairment is recognized immediately as an expense and is not subsequently reversed.

IMPAIRMENT OF NON-FINANCIAL ASSETS

Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets are reviewed for possible impairment or reversal of a previously recorded impairment at each reporting date.

FINANCIAL INSTRUMENTS

Financial assets

Financial assets are classified as financial assets at FVTPL, loans and receivables, held-to-maturity financial assets and available-for-sale financial assets, as appropriate. The Company determines the classification of its financial assets at initial recognition. When financial assets are recognized initially, they are measured at fair value, plus, in the case of financial assets not carried at FVTPL, directly attributable transaction costs.

Transaction costs related to financial assets at FVTPL are expensed as incurred in the statement of comprehensive income. Subsequent to initial recognition, financial assets at FVTPL are measured at fair value.

Gains and losses arising from changes in the fair value of the financial assets at FVTPL category are presented in the statement of comprehensive income within investment income.

Financial assets are derecognized only when the contractual rights to the cash flows from the financial assets expire or the Company transfers substantially all of the risks and rewards of ownership.

The Company's other financial assets carried at amortized cost consist of cash and cash equivalents and amounts receivable.

Cash includes cash on hand and deposits held at call with banks.

Cash and amounts receivable are initially recognized at fair value and subsequently accounted for at amortized cost. Interest income is accounted for using the effective interest rate method.

The Company assesses, at each financial position date, whether there is objective evidence that receivables are impaired. If there is objective evidence of impairment (such as significant financial difficulty of the obligor, breach of contract, or it becomes probable that the debtor will enter bankruptcy), the receivable is tested for impairment. The amount of the loss is measured as the difference between the account's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred), discounted at the original effective interest rate (that is, the effective interest rate computed at initial recognition). The carrying amount is reduced through the use of an allowance account. The amount of the loss is recognized in net income.

If in a subsequent period the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed, to the extent that the carrying value of the receivable does not exceed its amortized cost at the reversal date. Any subsequent reversal of an impairment loss is recognized in net income.

Financial liabilities

Liabilities within the scope of IAS 39 are classified as financial liabilities at FVTPL or other liabilities, as appropriate.

A financial liability is derecognized when the obligation under the liability is discharged or cancelled, or expires.

The Company's financial liabilities consist of amounts payable and accruals, dividends payable, income tax payable, debentures interest payable, bank debt and debentures payable and derivative financial instruments. The Company's financial liabilities are classified as other liabilities.

Bank debt and debentures payable are initially recognized at fair value and subsequently accounted for at amortized cost. Interest expense is accounted for using the effective interest rate method.

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The effective interest rate method is a method of calculating the amortized cost of a financial asset or financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that discounts estimated future cash payments or receipts throughout the expected life of the financial instrument, or a shorter period where appropriate, to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Company estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments, which are comprised of the conversion and redemption options related to the convertible debentures, are initially recognized at fair value on the date a derivative contract is entered into and are subsequently remeasured at fair value with the resulting gain or loss reflected in net income. Derivatives are valued using model calibration. Inputs to the valuation model are determined from observable market data wherever possible, including prices available from exchanges, over-the-counter markets and consensus pricing. Certain inputs may not be observable in the market directly, but can be determined from observable prices via model calibration procedures or estimated from historical data or other sources.

COMPOUND FINANCIAL INSTRUMENTS

Compound financial instruments issued by the Company comprise convertible unsecured subordinate debentures that can be converted to share capital at the option of the holder. The Company may settle the conversion right in cash in lieu of common shares unless the holder has explicitly indicated that they do not wish to receive cash. The cash settlement amount depends on the weighted average trading price of the common shares of the Company. This settlement option requires the Company to record the conversion option as a derivative financial instrument measured at fair value at each reporting period, with changes in fair value recorded in net income.

In addition, the debentures contain a redemption option, subject to several conditions, which allows the Company to redeem the debentures, in whole or in part, and the Company may settle the redemption option either in cash at par plus accrued and unpaid interest or in common shares, with the number of common shares to be issued depending on the weighted average trading price of the common shares of the Company. The redemption option is recorded as a derivative financial instrument measured at fair value at each reporting period, with changes in fair value recorded in net income (loss).

The host liability component of a compound financial instrument is recognized initially at the fair value of a similar liability that does not have an equity conversion option. The conversion and redemption options are considered to be interrelated and therefore are treated as a single compound embedded derivative which is recognized at fair value.

Any directly attributable transaction costs are allocated entirely to the host liability component.

OFFSETTING FINANCIAL INSTRUMENTS

Financial assets and liabilities are offset and the net amount reported on the balance sheet when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. As of December 31, 2015, the Company does not have any assets or liabilities that are subject to an offsetting agreement.

LEASES

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases, net of any incentives received from the lessor, are recorded as an expense in net income on a straight-line basis over the term of the lease. Leases of assets where the Company has retained substantially all of the risks and rewards of ownership are classified as finance leases. Finance leases are capitalized at the commencement of the lease at the lower of the fair value of the leased property and the present value of the minimum lease payments.

SHARE CAPITAL

Common shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown as a deduction, net of tax, from the proceeds.

Where the Company purchases its equity share capital for cancellation, the consideration paid, including any directly attributable incremental costs, is deducted from equity attributable to the Company's equity holders.

EARNINGS (LOSS) PER SHARE

Basic

Basic earnings (loss) per share is determined using the weighted average number of shares outstanding including vested phantom units and deferred share units issued during the reporting period, taking into account on a retrospective basis any increases or decreases caused by share splits or reverse share splits occurring after the reporting period, but prior to the financial statements being authorized for issue.

Diluted

The Company considers the effects of stock compensation and convertible debentures in calculating diluted earnings per share. Diluted earnings per share is calculated by adjusting net income and the weighted average number of shares outstanding based on the assumption of the conversion of all potentially dilutive shares on a weighted average basis from the date the potential share compensation vests and from the conversion date of the debentures to the balance sheet date. The conversion date of the debenture units is assumed to be the later of the beginning of the reporting period and the closing date, in accordance with IAS 33.

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DIVIDENDS

Dividends are accrued when declared by Tricon's Board of Directors.

CURRENT AND DEFERRED INCOME TAXES

Income tax (recovery) expense includes current and deferred income taxes. Income tax (recovery) expense is recognized in the statement of comprehensive income, except to the extent that it relates to items recognized directly in equity, in which case the tax is also recognized directly in equity. Income taxes are calculated based on the enacted or substantively enacted rates in effect at the consolidated balance sheet date. Management evaluates uncertain tax positions subject to interpretation and establishes provisions as appropriate, based on expectations about future settlements, using the best estimate approach.

The Company uses the liability method to recognize deferred income taxes on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts. Deferred income tax assets are only recorded if it is probable that they will be realized. Enacted or substantively enacted rates in effect at the consolidated balance sheet date that are expected to apply when the deferred income tax asset is realized or the deferred tax liability is settled are used to calculate deferred income taxes.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

INVESTMENT INCOME

Investment income includes gains and losses arising on the remeasurement of investments at FVTPL, including foreign exchange gains and losses.

REVENUE RECOGNITION

Revenue comprises the fair value of the consideration received or receivable from the provision of services in the ordinary course of the Company's activities. The Company recognizes revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will be received and when specific criteria have been met, as described below.

Revenues comprise contractual fees and general partner distributions which are not contingent on the performance of the underlying funds as well as performance fees earned in respect of investment management services provided to investment funds managed by the Company. Contractual fees are recognized as services are performed and are based on a fixed percentage of each fund's committed capital prior to the expiration of the fund's investment period and based on invested capital following the expiration of the relevant investment period. The contractual fees also include the management and development fees earned by Johnson from its underlying projects.

General partner distributions are recognized as services are performed.

Performance fees are earned based on fixed percentages of the distributions of each fund in excess of predetermined thresholds as outlined by each limited partnership agreement. Performance fees are recognized when the amount of revenue can be reliably measured and it is probable that future economic benefits will flow to the Company, which is generally subsequent to the return of all the original capital provided by investors plus a preferred rate of return as specified in the limited partnership agreement. Contractual fees and performance fees are earned through the Company's fiduciary activities as an investment manager.

COMPENSATION ARRANGEMENTS

Stock option plan

The Company accounts for its stock option plan by calculating the fair value of the options as of the grant date using a Black-Scholes option pricing model and observable market inputs. This fair value is recognized as compensation cost using the graded vesting method over the vesting period of the options.

Annual Incentive Plan ("AIP")

The Board of Directors approved an Annual Incentive Plan ("AIP") and a Performance Fee-Related Bonus Plan known as the long-term incentive plan ("LTIP"). The plan was approved as of January 2014.

AIP is calculated on an annual basis with the actual rate determined annually at the Board's discretion. Under the current plan, at least 60% of AIP compensation will be distributed as cash, and up to 40% in Deferred Share Units ("DSUs") with a one-year vesting and expense period. Expenses incurred under the AIP are recognized in the period when services are provided.

Long-term incentive plan ("LTIP")

LTIP expense is generated from two sources: (i) 50% of the Company's share of performance fees or carried interest from Tricon Housing Partners and (ii) 15% of THP1 US investment income payable in DSUs which vest over a five-year period. The percentage for any year is the same as the AIP percentage. Amounts under the LTIP are allocated among the employees based on amounts defined in employment agreements.

For the LTIP generated from the Company's share of performance fees or carried interest from Tricon Housing Partners, the Company estimates the LTIP liability by determining the fair value of the compensation expenses at each reporting date based on the estimated obligation arising under the LTIP plan. Changes in the LTIP liability are recognized in the statement of comprehensive income.

For the LTIP generated from the Company's investment income in THP1 US, as the deferred shares vest equally on the anniversary dates following the grant date over a five-year period, the compensation expenses are recognized over a six-year period on a graded vesting basis.

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Directors' fees – deferred share unit plan (“DSUP”)

On May 20, 2010, the Company established a DSUP. Under the DSUP, each independent director is entitled to elect to have any amount or percentage of their director fees contributed to the DSUP in lieu of cash payment. The number of DSUs is determined by dividing the amount of the elected fee by the market price of the Company's shares on the grant date, which is the 15th day following the end of any fiscal quarter. The market price is defined as the five-day average of the closing price of the Company's shares on the TSX ending on the last trading date immediately preceding the date as of which the market price is determined. All notional units vest as of the grant date. Additional DSUs are issued equivalent to the value of any cash dividends that would have been paid on the common shares.

Notional units issued under the DSUP may only be redeemed by the independent director when such director no longer serves on the Board of Tricon. Redemptions will be paid out in cash. The directors elect the amount of fees that will be contributed to the DSUP upon commencement of their term as a member of the Board. Directors may change their election from fiscal quarter to fiscal quarter.

The liability is fair valued at each reporting date based on the share price of the Company as at the reporting date and is recorded within current liabilities as there are no vesting requirements and payment takes place when a Board member resigns.

Upon the redemption of the DSUs, the Company shall pay to the independent director a lump sum cash payment equal to the number of DSUs to be redeemed multiplied by the market price of the Company's common shares on the redemption date, net of applicable deductions and withholdings. If an independent director ceases to be an eligible director, they may choose a redemption date by giving written notice to the Company, provided that such date is not prior to the tenth day following the release of the Company's quarterly or annual results and is not later than eleven months following the cessation of the independent director being an eligible director. If written notice is not provided, the redemption date is deemed to be eleven months from the cessation of the independent director being an eligible director.

OPERATING SEGMENTS

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker, who is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Company has determined that its chief operating decision-maker is the chief executive officer (CEO) of the Company.

3. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing material adjustments to the carrying amounts of assets and liabilities within the next financial year are outlined below. Actual results could differ from these estimates and the differences may be material.

Income taxes

The determination of the Company's income and other tax liabilities requires interpretation of complex laws and regulations often involving multiple jurisdictions. Significant estimates are required in determining the Company's consolidated income tax provision. There are many transactions and calculations for which the ultimate tax determination is uncertain. The Company recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current tax and deferred tax provisions. Furthermore, deferred income tax balances are recorded using enacted or substantively enacted future income tax rates. Changes in enacted income tax rates are not within the control of management. However, any such changes in income tax rates may result in actual income tax amounts that may differ significantly from estimates recorded in deferred tax balances.

Fair value and impairment of financial instruments

Certain financial instruments are recorded in the Company's consolidated balance sheet at values that are representative of or approximate fair value. The fair value of a financial instrument that is traded in active markets is determined at each reporting date by reference to its quoted market price or dealer price quotations.

The fair values of the Company's investments in Tricon Housing Partners, Tricon American Homes, Tricon Lifestyle Communities and Tricon Luxury Residences are determined using the valuation methodologies described in Note 7.

The fair value of certain other financial instruments is determined using valuation techniques. By their nature, these valuation techniques require the use of assumptions that are mainly based on market conditions existing at the end of each reporting period. Changes in the underlying assumptions could materially impact the determination of the fair value of a financial instrument. Imprecision in determining fair value using valuation techniques may affect the investment income recognized in a particular period.

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CRITICAL JUDGMENTS IN APPLYING THE COMPANY'S ACCOUNTING POLICIES

Determination of investment entity

In accordance with IFRS 10, an investment entity is an entity that "obtains funds from one or more investors for the purpose of providing them with investment management services, commits to its investors that its business purpose is to invest funds solely for returns from capital appreciation, investment income (including rental income), or both, and measures and evaluates the performance of substantially all of its investments on a fair value basis". In addition, IFRS 10 clarifies that an investment entity may earn fee income from the provision of investment-related services to external parties.

Initiation of Tricon Luxury Residences

IFRS 10 allows an entity to participate in investment-related services and activities if the activities are undertaken to maximize the investment return (capital appreciation or investment income) from its investees and do not represent a separate substantial business activity or a separate substantial source of income to the investment entity.

Similarly to other investments, the Company raised capital to invest in purpose-built rental projects in Canada and the U.S. These projects are expected to generate investment income through fair value adjustment and rental income. Based on the Company's judgment, Tricon continues to meet the definition of an investment entity and will measure its investment in Tricon Luxury Residences by FVTPL.

Fair Value

The Company assesses, at each reporting date, whether there is any objective evidence that a financial instrument is impaired. The assessment of impairment of a financial instrument requires significant judgment, where management evaluates, among other factors, the duration and extent to which the carrying value or fair value of an investment is less than its cost, and the financial health and short-term business outlook of the investee.

Income Taxes

Judgment is required in determining whether deferred income tax assets should be recognized on the consolidated balance sheets. Deferred income tax assets are recognized to the extent that the Company believes it is probable that the assets can be recovered when future taxable profit will be available against which the temporary differences can be utilized. The Company assesses deferred income tax liabilities on its investments in Tricon American Homes ("TAH") and Tricon Lifestyle Communities ("TLC") based on a reduction of its investment as opposed to a sale of underlying assets held by the investment.

4. NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED

IFRS 9, "Financial Instruments" ("IFRS 9"), establishes principles for the reporting of financial assets and financial liabilities. The final version of IFRS 9 was issued in July 2014 and includes (i) a third measurement category for financial assets (fair value through other comprehensive income); (ii) a single, forward-looking "expected loss" impairment model; and (iii) a mandatory effective date of annual periods beginning on or after January 1, 2018.

IFRS 15, "Revenue from Contracts with Customers" ("IFRS 15"), specifies how and when revenue should be recognized, in addition to requiring more informative and relevant disclosures. This standard supersedes IAS 18, "Revenue", IAS 11, "Construction Contracts", and a number of revenue-related interpretations. IFRS 15 must be applied for periods beginning on or after January 1, 2018, with early application permitted.

IFRS 16, "Leases" ("IFRS 16"), sets out the principles for the recognition, measurement and disclosure of leases. IFRS 16 provides revised guidance on identifying a lease and for separating lease and non-lease components of a contract. IFRS 16 introduces a single accounting model for all lessees and requires a lessee to recognize right-of-use assets and lease liabilities for leases with terms of more than 12 months, unless the underlying asset is of low value. Under IFRS 16, lessor accounting for operating and finance leases will remain substantially unchanged. IFRS 16 is effective for annual periods beginning on or after January 1, 2019, with earlier application permitted for entities that apply IFRS 15.

There are no other standards, interpretations or amendments to existing standards that are not yet effective that are expected to have a material impact on the Company. The Company is currently reviewing new standards to assess the impact they may have upon adoption.

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5. PREPAID EXPENSES AND DEPOSITS

(in thousands of U.S. dollars)	December 31, 2015	December 31, 2014	January 1, 2014
Deposits for investments	\$ 436	\$ 493	\$ -
Deposits for office building (Note 27)	1,626	347	-
Other prepaid expenses and deposits	480	343	391
Total prepaid expenses and deposits	\$ 2,542	\$ 1,183	\$ 391

6. INVESTMENTS

Investments – Tricon Housing Partners (“THP”) are co-investments in funds and separate accounts and side-car investments managed by the Company.

Investments – Tricon American Homes (“TAH”) are investments in operating entities which invest in U.S. single-family rental homes. The investments are managed through an integrated business platform managed by the operating entity, which is responsible for the acquisition, renovation and leasing of the homes.

Investments – Tricon Lifestyle Communities (“TLC”) are investments in U.S. manufactured housing communities that lease land to owners of pre-fabricated homes.

Investments – Tricon Luxury Residences (“TLR”) are investments in Canadian multi-family rental developments.

The Company makes these investments via loan advances and equity investments. The following is a summary of the composition of the Company's investments:

(in thousands of U.S. dollars)	December 31, 2015			December 31, 2014		
	Internal debt instruments	Equity	Total investment	Internal debt instruments	Equity	Total investment
Investments – THP						
U.S. funds	\$ -	\$ 233,547	\$ 233,547	\$ -	\$ 271,903	\$ 271,903
Canadian funds	-	8,340	8,340	-	11,165	11,165
Separate accounts and side-cars	18,000	43,895	61,895	13,862	20,193	34,055
	18,000	285,782	303,782	13,862	303,261	317,123
Investments – TAH	-	426,030	426,030	-	344,170	344,170
Investments – TLC	-	19,153	19,153	-	4,246	4,246
Investments – TLR	-	19,582	19,582	-	-	-
Total	\$ 18,000	\$ 750,547	\$ 768,547	\$ 13,862	\$ 651,677	\$ 665,539

The underlying loan instruments within the Company's Tricon Housing Partners investments are denominated in U.S. dollars and bear interest at rates between 9.45% and 11.95%, compounded monthly.

Each investment vertical may utilize debt in order to finance normal business operations, with the debt secured by the underlying assets of the related investment. The Company has specifically provided guarantees to the lenders of the TAH warehouse facility, the TLC mortgages and the TLR land loan, each on a non-recourse basis subject only to specific carved-out events.

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The following tables summarize the balances in the investment funds that are managed by Tricon, presented in the functional currency of the fund:

(in thousands of dollars)

Investments	Currency	Tricon commitment	Advances	Unfunded commitment	Fees	Distributions	Total Distributions	Investment at fair value ²
As at December 31, 2015¹								
THP1 US ^{3,4}	US	\$ 226,775	\$ 272,970	\$ 19,120	\$ -	\$ 132,062	\$ 132,062	\$ 212,159
THP2 US	US	25,000	15,105	9,895	-	-	-	21,388
Cross Creek Ranch	US	14,400	12,295	2,105	4,860	9,952	14,812	8,708
Fulshear Farms	US	5,000	3,206	1,794	553	-	553	3,215
Grand Central Park	US	8,075	7,357	718	1,939	1,520	3,459	6,996
Trilogy at Verde River	US	10,350	6,691	3,659	1,509	-	1,509	8,155
Trilogy at Vistancia West	US	4,950	3,480	1,470	1,352	-	1,352	4,502
Trilogy Lake Norman	US	4,330	2,625	1,705	582	-	582	2,700
Arantine Hills	US	8,600	6,715	1,885	1,040	-	1,040	6,792
Viridian	US	25,400	24,328	1,072	476	3,500	3,976	20,827
Total US Investments		332,880	354,772	43,423	12,311	147,034	159,345	295,442
THP3 Canada	CA	20,000	11,194	8,806	-	2,368	2,368	8,340
Total CA Investments		\$ 20,000	\$ 11,194	\$ 8,806	\$ -	\$ 2,368	\$ 2,368	\$ 8,340

As at December 31, 2014¹

THP1 US ³	US	\$ 226,775	\$ 272,970	\$ 19,120	\$ -	\$ 72,188	\$ 72,188	\$ 255,439
THP2 US	US	25,000	11,388	13,612	-	-	-	16,464
Cross Creek Ranch	US	14,400	12,484	1,916	4,045	7,620	11,665	9,787
Fulshear Farms	US	5,000	3,155	1,845	514	-	514	3,179
Grand Central Park	US	8,075	6,520	1,555	1,509	1,520	3,029	6,124
Trilogy at Verde River	US	10,350	4,092	6,258	1,035	-	1,035	4,325
Trilogy at Vistancia West	US	4,950	2,675	2,275	1,057	-	1,057	2,975
Trilogy Lake Norman	US	4,330	1,135	3,195	434	-	434	1,158
Arantine Hills	US	8,600	6,507	2,093	399	-	399	6,507
Total US Investments		307,480	320,926	51,869	8,993	81,328	90,321	305,958
THP3 Canada	CA	20,000	10,893	9,107	-	-	-	11,165
Total CA Investments		\$ 20,000	\$ 10,893	\$ 9,107	\$ -	\$ -	\$ -	\$ 11,165

(1) Commitment, unfunded commitment, advances and distributions are shown in Fund or Separate Account originating currency.

(2) Investments at fair value as of December 31, 2015 and December 31, 2014 are shown in U.S. dollars.

(3) \$226,775 represents the Company's total fund commitment; the purchase price of the 68.4% interest was \$260,500.

(4) Actual cash distribution received from THP1 US was reduced by \$1,281 (2014 - \$291) of withholding tax.

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The controlled subsidiaries which are not consolidated by the Company include:

Name	Type	Principal place of business	Country of incorporation	Ownership interest %	Voting rights % ¹
Tricon SF Home Rental Inc.	Holding Company	USA	Canada	100%	100%
Tricon American Homes LLC	Holding Company	USA	USA	100%	100%
Turnstone LA LP	Limited Partnership	USA	USA	97%	100%
Greater Phoenix SF Home Rental LP	Limited Partnership	USA	USA	97%	100%
Greater Sacramento SF Home Rental LP	Limited Partnership	USA	USA	97%	100%
McKinley SF Home Rental LP	Limited Partnership	USA	USA	97%	100%
Southeast Florida Rental Housing LP	Limited Partnership	USA	USA	70%	50%/100% ²
29 McKinley SF Home Rental LP	Limited Partnership	USA	USA	97%	100%
Tricon Housing Partners US LP	Limited Partnership	USA	USA	68%	68%
Tricon Housing Partners US II B LP	Limited Partnership	USA	USA	16%	16%
Tricon Housing Partners Canada III Co-Investment Ltd.	Holding Company	Canada	Canada	100%	100%
Tricon Housing Partners Canada III LP	Limited Partnership	Canada	Canada	10%	10%
Tricon USA Lender Inc.	Holding Company	USA	Canada	100%	100%
Tricon Lender II Inc.	Holding Company	USA	Canada	100%	100%
Castle Atlanta Holding LP	Limited Partnership	USA	USA	100%	100%
CCR Texas Equity LP	Limited Partnership	USA	USA	10%	50%
CCR Texas Holdings LP	Limited Partnership	USA	USA	9%	50%
Vistancia West Equity LP	Limited Partnership	USA	USA	7%	50%
Vistancia West Holdings LP	Limited Partnership	USA	USA	6%	50%
FF Texas Equity LP	Limited Partnership	USA	USA	10%	50%
FF Texas Holdings LP	Limited Partnership	USA	USA	10%	50%
Conroe CS Texas Equity LP	Limited Partnership	USA	USA	10%	50%
Conroe CS Texas Holdings LP	Limited Partnership	USA	USA	10%	50%
Tegavah Equity LP	Limited Partnership	USA	USA	10%	50%
Tegavah Holdings LP	Limited Partnership	USA	USA	9%	50%
Lake Norman Equity LP	Limited Partnership	USA	USA	7%	50%
Lake Norman Holdings LP	Limited Partnership	USA	USA	7%	50%
Arantine Hills Equity LP	Limited Partnership	USA	USA	7%	50%
Arantine Hills Holdings LP	Limited Partnership	USA	USA	7%	50%
Viridian Equity LP	Limited Partnership	USA	USA	18%	50%
Viridian Holdings LP	Limited Partnership	USA	USA	17%	50%
Tricon Manufactured Housing Communities Inc.	Holding Company	USA	Canada	100%	100%
Tricon Manufactured Housing Communities LLC	Holding Company	USA	USA	100%	100%
Tricon/COB MHC LP	Limited Partnership	USA	USA	98%	67%
Tricon Luxury Residences Co-Investment Inc.	Holding Company	Canada	Canada	100%	100%
592 Sherbourne LP	Limited Partnership	Canada	Canada	15%	50%
Tricon SLR US Multifamily LLC	Holding Company	USA	USA	100%	100%
Tricon SLR US Multifamily I LP	Limited Partnership	USA	USA	100%	50%
SLR-TCN McKenzie Project, LP	Limited Partnership	USA	USA	90%	50%
SLR-TCN Canals at Grand Park II Project, LP	Limited Partnership	USA	USA	90%	50%

(1) In respect of major decisions only.

(2) 50% voting rights with respect to certain major decisions and 100% for the balance of the major decisions, as outlined in the limited partnership agreement.

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7. FAIR VALUE ESTIMATION

In the fair value hierarchy, the level in which the fair value measurement is categorized is determined on the basis of the lowest level input that is significant to the fair value measurement. For this purpose, the significance of the input is assessed against the fair value measurement. Assessing the significance of a particular input to the fair value measurement requires judgment, considering factors specific to the asset or liability.

The following describes the categories within the fair value hierarchy:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 – Inputs for the asset or liability that are not based on observable market data.

The following table provides information about financial assets and liabilities measured at fair value on the balance sheet and categorized by level according to the significance of the inputs used in making the measurements:

(in thousands of U.S. dollars)	December 31, 2015			December 31, 2014		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Financial assets						
Investments – THP						
U.S. funds	\$ –	\$ –	\$ 233,547	\$ –	\$ –	\$ 271,903
Canadian funds	–	–	8,340	–	–	11,165
Separate accounts and side-cars	–	–	61,895	–	–	34,055
	–	–	303,782	–	–	317,123
Investments – TAH	–	–	426,030	–	–	344,170
Investments – TLC	–	–	19,153	–	–	4,246
Investments – TLR	–	–	19,582	–	–	–
	\$ –	\$ –	\$ 768,547	\$ –	\$ –	\$ 665,539
Financial liabilities						
Derivative financial instruments (Note 10)	\$ –	\$ 8,376	\$ –	\$ –	\$ 35,976	\$ –

There have been no transfers between levels for the years ended December 31, 2015 and 2014.

FINANCIAL ASSETS VALUATION METHODOLOGIES

The Company's Valuation Committee is responsible for fair value measurements included in the financial statements, including Level 3 measurements. The valuation processes and results are reviewed and approved by the Valuation Committee at least once every quarter, in line with the Company's quarterly reporting dates. Valuation results are discussed with the Audit Committee as part of its quarterly review of the Company's financial statements.

The Company used the following techniques to determine the fair value measurements included in the financial statements categorized in Level 3:

Investments – Tricon Housing Partners

Tricon establishes wholly-owned subsidiaries that invest in the limited partnerships as a limited partner. The investments are measured at fair value as determined by the Company's proportionate share of the fair value of each limited partnership's net assets at each measurement date. The fair values of each limited partnership's net assets are calculated by determining the fair values of the underlying projects using discounted cash flows, appraised values or share prices as reported on the appropriate stock exchange.

In addition to the investments in limited partnerships, the Company invests in separate accounts and side-car investments through limited partnership with other third parties. Tricon's ownership interests in these investments are held through the Company's wholly-owned subsidiaries. The investments are measured at fair value as determined by the waterfall distribution calculations specified in the relevant limited partnership agreement. The inputs into the waterfall distribution calculations include the fair value of the land and working capital held by the limited partnerships. The fair value of the land is based on appraisals prepared by an external third-party valuator or on internal valuations.

A side-car is a co-investment vehicle under common sponsorship with a Tricon fund. Tricon's ownership interests in the side-car are held through the Company's wholly-owned subsidiaries. The side-car generally participates in larger investment opportunities provided by the fund sponsor or general partner. The measurement and valuation methodologies for side-cars are the same as those for the limited partnership investments.

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Quantitative information about fair value measurements of the investments uses the following significant unobservable inputs (Level 3):

Description	Valuation technique(s)	Significant unobservable output
Debt investments	Discounted cash flow	a) Discount rate ¹ b) Future cash flow
Equity investments		
Commingled funds	Net asset value	a) Discount rate ² b) Future cash flow c) Control premium/discount, if any ³
Separate accounts and side-cars	Waterfall distribution model	Appraised value ⁴

(1) The range of discount rates in the discounted cash flow model was from 10% to 12%.

(2) The range of discount rates in the discounted cash flow model was from 12.5% to 20.0%. Generally, an increase in future cash flow will result in an increase to the fair value of debt investments and equity investments. An increase in the discount rate will result in a decrease in fair value of the debt instruments and fund equity investments. The same percentage change in the discount rate will result in a greater change in fair value than the same absolute percentage change in future cash flow.

(3) As at December 31, 2015, the THPI US Co-Investment included a Control Premium of \$2,493.

(4) The Company obtained external valuations for seven separate account equity investments at December 31, 2015, totaling \$22,929. The Company's investment team and finance team verified all major inputs to the valuation and reviewed the results with the independent appraiser. The significant input within the appraised value is the value of land per acre.

Sensitivity

The effects on Investments – Tricon Housing Partners of a 1% change in the discount rates are as follows:

(in thousands of dollars)	Currency	December 31, 2015		December 31, 2014	
		1% increase	1% decrease	1% increase	1% decrease
US funds	US	\$ (1,437)	\$ 1,470	\$ (2,543)	\$ 2,611
Canadian funds	CA	(264)	274	(299)	312
Separate accounts and side-cars	US	(424)	435	(386)	401

Investments – Tricon American Homes

All of the Company's investments in Investments – TAH limited partnerships are held through a wholly-owned subsidiary, Tricon SF Home Rental Inc., and are recorded at fair value. The fair value of the Company's investment in Tricon SF Home Rental Inc. is calculated based on Tricon's proportionate share of each entity's fair value of net assets. The fair value of the net assets of the various entities is based on a sum-of-the-parts approach, where assets and liabilities are measured at fair value individually.

Under the assumption that home values do not change materially in the short term, and that the capital expenditures do not have a significant impact in the first three months of purchase, no valuation has been performed for homes purchased after September 30, 2015. As a result, these homes will be recorded at their purchase price plus the cost of capital expenditures, if applicable. The remaining homes were valued at November 30, 2015. Management has assessed whether any market changes have occurred subsequent to the date of valuation and has determined that values were valid at December 31, 2015.

During the year, the Broker Price Opinion ("BPO") valuation methodology was used to determine the fair value of 4,088 of TAH's rental properties held before October 1, 2015. The homes were valued by independent brokers who hold active real estate licenses and have market experience in the locations and segments of the homes valued. The brokers value each home based on recent comparable sales and active comparable listings in the area, assuming the homes were all renovated to an average standard in their respective areas. The BPO retrieves information on the comparable properties from the Multiple Listing Service ("MLS") public database.

Rental properties acquired after September 30, 2015 and rental properties that were previously valued by BPO have their values updated using the Home Price Indexes ("HPI") methodology. The HPI is calculated based on a repeat-sales model using large real estate information databases compiled from public records. Twelve months trailing HPI was used where quarterly HPI change was determined by averaging the index movement over the past 12 months. The quarterly HPI change is then applied to the previously recorded fair value of the investment properties.

In addition to the investment generating rental income, a small percentage of the investment properties is held for resale. These are select properties purchased for the purpose of rental operations but subsequently selected for sale within the next quarter mostly due to undesirable rental prospect. All inventory homes are valued at lower of carrying amount and fair value less cost to sell.

The Company also takes into account the unrealized and realized carried interest payable to local operating partners as general partners of some of the underlying limited partnerships in determining the fair value of its investment. The carried interest amounts are based on waterfall distribution calculations specified in the relevant limited partnership agreement with each local operator and may result in the payment of a performance fee to the general partner once limited partners receive their capital and preferred return. The fair value of external debt is based on a discounted cash flow model at a market rate that the limited partnerships would have obtained for similar financing. Deferred income taxes are based on the enacted tax rates for future years, with fair value determined by discounting to the reporting period. Working capital of the limited partnerships approximates fair value.

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Sensitivity

Tricon American Homes' ("TAH") debt facility operates based on floating interest rates at a rate of one-month LIBOR plus 300 basis points, subject to a 25 basis points LIBOR floor. As of December 31, 2015, the rental partnership and the Company as its sponsor are in compliance with the covenant and other undertakings outlined in the loan agreement (previously, the rate was three-month LIBOR plus 360 basis points, subject to a 50 basis points LIBOR floor). As a result, interest expense will only be impacted when the one-month LIBOR increases above 0.25%. The one-month LIBOR during 2015 ranged from 0.17% to 0.24% for the year ended December 31, 2015. If interest rates had been 10 basis points lower, with all other variables held constant, the interest rate would have remained at 3.25% as a result of the interest rate floor in place, and there would have been no change in Investment income – TAH for 2015 or 2014. At December 31, 2015, if interest rates had been 10 basis points higher with all other variables held constant, Investment income – TAH for 2015 would have been \$63 (2014 – \$0) lower. Investment income is more sensitive to interest rate increases than decreases because of the interest rate floor on borrowings. The calculated impact of a 10 basis point increase is higher in 2015 than in 2014 because of the decrease in the interest rate floor from 0.50% on the three-month LIBOR to 0.25% on the one-month LIBOR in the June 12, 2015 amendment.

TAH is indebted in the amount of \$361 million under a securitization loan. The securitization transaction involved the issuance and sale of single-family rental pass-through certificates that represent beneficial ownership interests in a loan secured by a portion of the Company's portfolio of single-family properties. Monthly payments of interest commenced on June 9, 2015. All outstanding principal and interest shall be paid in full prior to maturity on May 9, 2017, with three one-year extensions available at the Company's option. As of December 31, 2015, the rental partnership is in compliance with the covenant and other undertakings outlined in the loan agreement. Interest-only payments are required on the bank debt at a weighted average interest rate of one-month LIBOR plus 1.96% per annum, subject to a 3.955% cap. As a result, interest expense will only be impacted when the one-month LIBOR is below 1.995%. The one-month LIBOR during 2015 ranged from 0.17% to 0.24%. If interest rates had been 10 basis points higher or lower, with all other variables held constant, Investment income – TAH for 2015 would have been \$211 (2014 – \$0) lower or higher.

If the prices of single-family rental homes held by the TAH limited partnerships were to increase or decrease by 1% (December 31, 2014 – 1%), the impact on Investments – TAH fair value at December 31, 2015 would be \$9,705 and (\$9,705), respectively (December 31, 2014 – \$4,270 and (\$5,266)).

Investments – Tricon Lifestyle Communities

The Company's investment in Investments – Tricon Lifestyle Communities ("TLC") is held through a wholly-owned subsidiary, Tricon Manufactured Housing Communities LLC, that carries the investment at fair value. The fair value of the Company's investment is estimated based on the Company's proportionate share of the net assets of the TLC limited partnership. The fair value of the net assets is based on a sum-of-the-parts approach, where assets and liabilities are measured at fair value individually.

Since all variables impacting fair value of the investment property, such as rental growth, expense inflation and the impact of future capital expenditures, generally do not change significantly in the first 12 months after acquisition, investments are recorded at cost for the first 12 months after acquisition. As a result, these properties are recorded at their purchase price plus the cost of capital expenditures. Key variables are monitored on a quarterly basis to determine if there may be a material change in fair value.

The Company fair values the TLC properties using the discounted cash flow methodology. The fair value is determined based on rental income from the current leases and assumptions about rental income from future leases, such as increases in rental rates and occupancy, less future cash outflows in respect of such leases and capital expenditures. Other factors included in the future cash flow estimate are the terminal value of the underlying property based on reliable estimates of the terminal year Net Operating Income ("NOI"), supported by the terms of existing leases and assumptions of future leases, and market capitalization rates of comparable precedent transactions within each market.

The Company also takes into account the unrealized and realized carried interest payable to the general partner of the underlying limited partnership in determining the fair value of its investment. The carried interest amounts are based on waterfall distribution calculations specified in the limited partnership agreement and may result in the payment of a performance fee to the general partner once limited partners receive their capital and preferred return. The fair value of external debt is based on a discounted cash flow model at a market rate that the limited partnership would have obtained for similar financing. Deferred income taxes are based on the enacted tax rates for future years. Working capital of the limited partnership approximates fair value.

Sensitivity

Since the rate of interest on borrowings made by Tricon Lifestyle Communities is fixed, Investment income – Tricon Lifestyle Communities for the period would not change due to interest rate fluctuation.

Fair values are computed using discount rates. The effects of changes in discount rate are as follows:

(in thousands of U.S. dollars)

December 31, 2015	1% increase	1% decrease
Tricon Lifestyle Communities	\$ (913)	\$ 879

December 31, 2014	1% increase	1% decrease
Tricon Lifestyle Communities	\$ -	\$ -

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Investments – Tricon Luxury Residences

In July 2015, the Company, through its investment in Tricon Luxury Residences (“TLR”), announced a new strategic initiative focused on funding investments which acquire land for development of purpose-built multi-family rentals in Canada and the United States. On March 31, 2015, TLR acquired its first property (“The Selby”) in Toronto, Ontario, through a limited partnership in which Tricon has a 15% ownership interest. On October 21, 2015 and October 27, 2015, respectively, TLR acquired two properties for development (“The Harvard” and “Canals at Grand Park II”) in Dallas, Texas, through limited partnerships in which Tricon has a 90% ownership interest.

The Company’s investment in TLR Canada is held through a wholly-owned subsidiary, Tricon Luxury Residences Co-Investment Inc. Its investment in TLR U.S. is held through a wholly-owned subsidiary, Tricon SLR US Multifamily LLC. Both subsidiaries carry their investments at fair value. The fair value of the investments in TLR is estimated based on the subsidiaries’ proportionate share of the net assets of TLR limited partnerships. The fair value of the net assets is based on a sum-of-the-parts approach, where assets and liabilities are measured at fair value individually.

TLR Canada fair values the Selby property based on an external appraisal performed as of November 30, 2015. The fair value is determined based on active market prices, adjusted (if necessary) for differences in the nature, location or condition of the asset, as well as assumptions about the recoverability of development costs. Management has assessed whether any market changes have occurred subsequent to the date of valuation and has determined that the value remained unchanged at December 31, 2015.

FINANCIAL LIABILITIES

Valuation methodologies

Derivative financial instruments relate to the conversion and redemption features of the debentures and are valued using model calibration, as discussed in Note 10. Inputs to the valuation model are determined from observable market data wherever possible, including prices available from exchanges and consensus pricing. Certain inputs may not be observable in the market directly, but can be determined from observable prices via model calibration procedures or estimated from historical data or other sources.

Quantitative information about fair value measurements using significant unobservable inputs (Level 2) is as follows:

	December 31, 2015		December 31, 2014	
	2012 Debenture	2013 Debenture	2012 Debenture	2013 Debenture
Risk-free rate ¹	N/A	1.08%	1.52%	1.81%
Stock price ²	N/A	C\$9.06	C\$8.72	C\$8.72
Implied volatility ³	N/A	30.17%	29.96%	29.91%
Dividend yield ⁴	N/A	2.92%	2.72%	3.05%

(1) Risk-free rates were from the CAD swap curves matching the terms to maturity of the debentures.

(2) Closing price of the stock as of the valuation date.

(3) Implied volatility was computed from the trading volatility of the Company’s stock.

(4) Dividend yields were from the forecast dividend yields matching the terms to maturity of the debentures.

Cash, amounts receivable, amounts payable and accruals, dividends payable, interest payable and bank debt are measured at amortized cost, since their carrying values are a reasonable approximation of fair value due to their short-term nature. The July 2012 Debenture was redeemed on November 30, 2015.

Since all variables impacting fair value of the investment property generally do not change significantly in the first 12 months after acquisition, the fair value is not materially different from the acquisition price. As at December 31, 2015, the fair value of TLR U.S. equals the acquisition price of its underlying properties plus any costs incurred by underlying projects. Key variables are monitored on a quarterly basis to determine if there may be a material change in fair value.

Sensitivity

TLR Canada’s income is largely based on the fair value of appraised assets held for development at year end. An increase of 1% of the appraised value results in a change to fair value of \$36, and a decrease of 1% of the appraised value results in a change in fair value of (\$36).

Continuity of investments

The following presents the changes in Level 3 instruments for the years ended December 31, 2015 and December 31, 2014:

(in thousands of U.S. dollars)	December 31, 2015	December 31, 2014
Opening balance	\$ 665,539	\$ 582,558
Acquisitions	186,706	59,634
Distributions/sales	(160,444)	(68,407)
Investment income	76,411	142,623
Deferred tax adjustment for TAH and THP	-	2,758
Revaluation of opening balance	335	(53,627)
Ending balance	\$ 768,547	\$ 665,539

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8. DEBT

(in thousands of U.S. dollars)	December 31, 2015	December 31, 2014
Revolving term credit facility	\$ 20,000	\$ 46,800
Convertible debentures	51,353	93,462
	\$ 71,353	\$ 140,262

During 2015, the Company paid interest on debt in the amount of \$11,434 (2014 – \$8,172).

REVOLVING TERM CREDIT FACILITY

On July 23, 2013, the Company entered into an amended and restated credit agreement with a syndicate of Canadian and U.S. banks to provide a revolving term credit facility (the “Credit Facility”) not to exceed \$45,000. On April 29, 2014, the Company amended the Credit Facility, increasing the total commitment to \$105,000, and extending the term of the Credit Facility to April 29, 2018. The Company increased the existing corporate revolving credit facility from \$105 million to \$175 million on March 2, 2015, and again to \$235 million on June 30, 2015. The increased credit facility includes a syndicate of lenders comprised of Canadian and U.S. banks. The credit facility may be further increased to \$275 million with the approval of the lenders. The remaining key terms of the credit facility, including pricing and a maturity date of April 2018, remain unchanged. The Company has provided a general security agreement creating a first priority security interest on the assets of the Company.

During 2015, the minimum balance drawn on the credit facility was \$0, and the maximum amount drawn was \$118,800.

Advances under the Credit Facility are available by way of Prime, USBR and LIBOR loans as well as Banker’s Acceptances. The applicable margin on advances is determined in reference to the senior funded debt-to-EBITDA ratio and is added to the applicable loan reference rate as follows: Prime and USBR loans range from 250 to 300 basis points (“bps”) above the respective reference rate, and LIBOR loans and Banker’s Acceptances range from 350 to 400 bps above the respective reference rate. Standby fees ranging from 87.5 to 100 bps of the unutilized portion of the total commitment are payable, with reference to funded debt-to-EBITDA ratio, on a quarterly basis. The credit facility total interest expense incurred for the year ended December 31, 2015 amounted to \$2,930 (2014 – \$1,643). The weighted average interest rate for 2015 was 3.701%.

The Credit Facility agreement requires the Company to maintain the following covenants: a funded debt-to-EBITDA ratio not to exceed 3.25:1; a minimum interest coverage ratio of 1.5:1; and a consolidated total funded debt-to-capital not to exceed 45%. As at December 31, 2015, the outstanding balance of the credit facility was \$20,000 and the Company was in compliance with each of the covenants of the Credit Facility.

CONVERTIBLE DEBENTURES

February 2013 issuance

The Company issued 86,000 units of 5.6% convertible debentures at C\$1,000 per unit for a principal value of \$83,800 (C\$86,000) on February 25, 2013 (the “February 2013 Debentures”). The debentures mature on March 31, 2020 at their outstanding principal value or can be converted into shares at the holder’s option at any time prior to the close of business on the earlier of maturity or redemption date at the conversion price of C\$9.80 per share or at a rate of 102.04 shares per C\$1,000 of debentures owned. The February 2013 Debentures were initially recorded on the consolidated balance sheets as debt of \$83,800 (C\$86,000) less costs of \$3,448 (C\$3,539). In addition, the Company allocated \$16,915 (C\$17,363) to the conversion and redemption feature on initial recognition, which was deducted from the principal balance and will be accreted to the principal amount of the debenture over its term. As at December 31, 2015, the outstanding principal amount was \$61,940 (December 31, 2014 – \$74,132).

The Company may settle the conversion right in cash in lieu of common shares unless the holder has explicitly indicated that they do not wish to receive cash. The amount of cash the Company will have to deliver to the holder is determined by multiplying the trading price of the common shares on the date on which the conversion notice is given by the holder to the Company by the number of common shares into which the elected amount would then be convertible.

The convertible debenture units outstanding from the February 2013 issuance are redeemable at the option of the Company on or after March 31, 2016 and prior to March 31, 2018, provided that the current market price on the fifth trading day preceding the date on which notice of redemption is given is not less than 125% of the conversion price. On or after March 31, 2018 and prior to the maturity date, the Company may elect to redeem the outstanding debentures in whole or part at a price equal to the principal amount plus accrued and unpaid interest.

The Company has an option to settle the redemption right by delivering the number of common shares determined by dividing the principal amount of the convertible debentures by 95% of the trading price on the fifth trading day preceding the date fixed for redemption or the maturity date. In 2015, \$223 (C\$269) of the February 2013 Debentures was converted to 27,448 common shares at an average price of \$8.12 (C\$9.80) per share.

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Debentures payable

The balances of the debt components of the convertible debentures recognized on the consolidated balance sheet were calculated as follows:

(in thousands of dollars)	July 2012 Debenture		February 2013 Debenture		Total	
	USD ¹	CAD	USD ¹	CAD	USD ¹	CAD
December 31, 2015						
Face value outstanding	\$ -	\$ -	\$ 61,940	\$ 85,731	\$ 61,940	\$ 85,731
Less: Transaction costs (net of amortization)	-	-	(1,957)	(2,709)	(1,957)	(2,709)
Liability component on initial recognition	-	-	59,983	83,022	59,983	83,022
Debentures discount (net of amortization)	-	-	(8,630)	(11,945)	(8,630)	(11,945)
Debentures payable	\$ -	\$ -	\$ 51,353	\$ 71,077	\$ 51,353	\$ 71,077

(in thousands of dollars)	July 2012 Debenture		February 2013 Debenture		Total	
	USD ¹	CAD	USD ¹	CAD	USD ¹	CAD
December 31, 2014						
Face value outstanding	\$ 44,544	\$ 51,675	\$ 74,132	\$ 86,000	\$ 118,676	\$ 137,675
Less: Transaction costs (net of amortization)	(1,370)	(1,589)	(2,809)	(3,258)	(4,179)	(4,847)
Liability component on initial recognition	43,174	50,086	71,323	82,742	114,497	132,828
Debentures discount (net of amortization)	(8,942)	(10,374)	(12,093)	(14,029)	(21,035)	(24,403)
Debentures payable	\$ 34,232	\$ 39,712	\$ 59,230	\$ 68,713	\$ 93,462	\$ 108,425

(1) Balance translated at period-end exchange rate.

The above carrying values were recognized at amortized cost after discounting the future interest and principal payments using the effective interest rates. If the debt components of the debentures were recognized at fair value, then the balance appearing on the consolidated balance sheets would be \$60,852 (C\$84,219) as of December 31, 2015 and \$111,383 (C\$129,215) as of December 31, 2014. The difference between the amortized costs and implied fair value is a result of the difference between the effective interest rate and the market risk-free rate.

On November 30, 2015, the Company completed the redemption of its outstanding 6.375% convertible unsecured subordinated debenture due August 31, 2017. Pursuant to the conversion option available to holders of the debentures, an aggregate of 8,200,163 common shares were issued in relation to conversion requests received by the Company between the date of its redemption announcement and November 27, 2015. The remaining balance of the outstanding principal amount of the debentures was redeemed on the redemption date for an aggregate of 55,308 common shares. Accrued interest of C\$15.89 per C\$1,000 principal amount of debentures redeemed was paid in cash. Cash was also paid in lieu of any fractional shares that would have otherwise been issued on conversion or redemption. The principal of the debentures outstanding, the balance of the unamortized transaction costs and debenture discount were reclassified to share capital.

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The face and weighted average interest rates are as follows:

(in thousands of U.S. dollars)	Coupon interest rates	Effective interest rates	Maturity dates	Debt balance	
				December 31, 2015	December 31, 2014
Fixed Rate					
July 2012 Debentures	6.375%	7.660%	2015	\$ -	\$ 34,232
February 2013 Debentures	5.60%	6.46%	2020	51,353	59,230
Total fixed-rate debt	5.60%	6.46%		51,353	93,462
Variable Rate					
Revolving Term Credit Facility	3.94%	3.94%	2018	20,000	46,800
Total debt	5.13%	5.75%		\$ 71,353	\$ 140,262

The scheduled principal repayments and debt maturities are as follows:

(in thousands of U.S. dollars)	Revolving term credit facility	Convertible debentures	Total
2016	\$ -	\$ -	\$ -
2017	-	-	-
2018	20,000	-	20,000
2019	-	-	-
2020	-	61,940	61,940
2021	-	-	-
2022 and thereafter	-	-	-
	20,000	61,940	81,940
Transaction costs (net of amortization)			(1,957)
Debenture discounts (net of amortization)			(8,630)
			\$ 71,353

9. AMOUNTS PAYABLE AND ACCRUED LIABILITIES

Payables and accruals consist of amounts payable and accruals, income taxes payable, and interest payable, as follows:

(in thousands of U.S. dollars)	December 31, 2015	December 31, 2014
Accrued liabilities	\$ 6,017	\$ 5,567
Income taxes payable	-	10,485
Interest payable	1,604	2,270
Total	\$ 7,621	\$ 18,322

10. DERIVATIVE FINANCIAL INSTRUMENTS

The conversion and redemption options of the convertible debentures are combined pursuant to IAS 39, "Financial Instruments: Recognition and Measurement", and are measured at fair value at each reporting period using model calibration.

The conversion and redemption option components were valued using a binomial pricing model and then the valued amount was calibrated to the traded price of the underlying debentures. The valuation model uses market-based inputs including the spot price of the underlying equity, implied volatility of the equity, risk-free rates from the CAD swap curves and dividend yields related to the equity.

The valuation of the conversion and redemption components assumes that the debentures are held to maturity.

The fair value of the embedded derivative payable on the July 2012 debenture was measured up to each conversion date, and a fair value increase of \$3,948 (C\$5,465) was recognized, offset by a decrease of \$2,845 due to foreign exchange revaluation. The fair value of the embedded derivative payable of \$26,737 (C\$31,903) was reclassified to share capital upon conversion and redemption of the debentures.

As at December 31, 2015, the fair value of the embedded derivative payable on the February 2013 debenture decreased by \$2,676 (C\$3,705), primarily as a result of a decrease in the price of the Company's stock in relation to the conversion price of the underlying debentures. The fair value of the embedded derivative was further decreased by \$2,135 due to foreign exchange revaluation, resulting in a fair value at December 31, 2015 of \$8,376 (C\$11,594). The total fair value loss on derivative financial instruments was \$1,272 (C\$1,760).

Refer to Note 7 – Fair Value Estimation for details of quantitative information used as inputs in measuring the fair value of the conversion and redemption options.

The assumed conversion of the debentures was dilutive in 2015; as a result, the shares issuable on conversion were included in the weighted average diluted shares outstanding for 2015. The comparative period in 2014 also included the impact of the assumed conversion.

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The value attributed to each derivative financial instrument is shown below:

(in thousands of dollars)	July 2012 Debenture		February 2013 Debenture		Total	
	USD	CAD	USD	CAD	USD	CAD
December 31, 2015						
Derivative financial instruments -						
beginning of period	\$ 22,789	\$ 26,438	\$ 13,187	\$ 15,299	\$ 35,976	\$ 41,737
Fair value changes (based on market price)	3,948	5,465	(2,676)	(3,705)	1,272	1,760
Conversion of convertible debentures	(23,892)	(31,903)	-	-	(23,892)	(31,903)
Revaluation to period-end exchange rate	(2,845)	-	(2,135)	-	(4,980)	-
Derivative financial instruments -						
end of period	\$ -	\$ -	\$ 8,376	\$ 11,594	\$ 8,376	\$ 11,594

(in thousands of dollars)	July 2012 Debenture		February 2013 Debenture		Total	
	USD	CAD	USD	CAD	USD	CAD
December 31, 2014						
Derivative financial instruments -						
beginning of period	\$ 28,559	\$ 30,375	\$ 15,597	\$ 16,589	\$ 44,156	\$ 46,964
Fair value changes (based on market price)	(3,741)	(3,937)	(1,226)	(1,290)	(4,967)	(5,227)
Revaluation to period-end exchange rate	(2,029)	-	(1,184)	-	(3,213)	-
Derivative financial instruments -						
end of period	\$ 22,789	\$ 26,438	\$ 13,187	\$ 15,299	\$ 35,976	\$ 41,737

11. INCOME TAXES

(in thousands of U.S. dollars)

For the Years Ended December 31	2015	2014
Current income tax	\$ 7,562	\$ 14,090
Deferred income tax	3,014	4,484
Income tax expense	\$ 10,576	\$ 18,574

The tax on the Company's income before income taxes differs from the theoretical amount that would arise using the weighted average tax rate applicable to income of the consolidated entities as follows:

(in thousands of U.S. dollars)

For the Years Ended December 31	2015	2014
Income before non-controlling interest and income taxes	\$ 68,756	\$ 117,824
Combined statutory federal and provincial income tax rate	26.50%	26.50%
Expected income tax expense	18,220	31,223
Tax rate differential (foreign tax rates)	475	671
Tax effects of		
Permanent differences ¹	(2,075)	(14,876)
Prior year adjustments associated with exit strategy changes ²	(3,634)	-
Prior year adjustments	(2,643)	1,408
Other ³	233	148
Income tax expense	\$ 10,576	\$ 18,574

(1) Permanent differences for 2015 are comprised of the following: (a) unrealized foreign exchange gains on conversion of consolidated subsidiaries that file income tax returns on a U.S. dollar basis; (b) the non-taxable portion of the unrealized gain recognized on the investment in Tricon American Homes; and (c) fair value change on the derivative.

(2) As a result of a change in the exit strategy for TAH and TLC, portfolio gains will be taxed at capital gains rates instead of ordinary income rates.

(3) Other adjustments includes revaluation due to change of presentation currency.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(in thousands of U.S. dollars, except per share amounts and percentage amounts)
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The expected realization of deferred tax assets and deferred tax liabilities is as follows:

(in thousands of U.S. dollars)	December 31, 2015	December 31, 2014
Deferred tax assets:		
Deferred tax asset to be recovered after more than 12 months	\$ 11,282	\$ 5,113
Total deferred tax assets	\$ 11,282	\$ 5,113
Deferred tax liabilities:		
Deferred tax liabilities reversing after more than 12 months	\$ 20,600	\$ 12,667
Total deferred tax liabilities	\$ 20,600	\$ 12,667

The movement of the deferred tax accounts was as follows:

(in thousands of U.S. dollars)	December 31, 2015	December 31, 2014
Change in net deferred tax assets (liabilities):		
Opening balance	\$ (7,554)	\$ (363)
Credit (charge) to the statement of comprehensive income	(3,014)	(4,484)
Other	1,250	(2,707)
Closing balance	\$ (9,318)	\$ (7,554)

The tax effects of the significant components of temporary differences giving rise to the Company's future income tax assets and liabilities were as follows:

(in thousands of U.S. dollars)	Long-term incentive plan accrual	Issuance costs	Net operating losses	Other	Total
Deferred tax assets					
At December 31, 2014	\$ 1,782	\$ 3,271	\$ 60	\$ -	\$ 5,113
Addition/(reversal)	2,673	(1,650)	4,852	294	6,169
At December 31, 2015	\$ 4,455	\$ 1,621	\$ 4,912	\$ 294	\$ 11,282

(in thousands of U.S. dollars)	Investments	Debentures	Deferred placement fees	Other	Total
Deferred tax liabilities					
At December 31, 2014	\$ 11,379	\$ 253	\$ 983	\$ 52	\$ 12,667
Addition/(reversal)	7,986	(47)	46	(52)	7,933
At December 31, 2015	\$ 19,365	\$ 206	\$ 1,029	\$ -	\$ 20,600

Tricon believes it will have sufficient future revenue to realize the future tax assets.

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12. INTANGIBLE ASSETS

There were no impairments to placement fees and rights to performance fees during 2015 and 2014.

The intangible assets are comprised as follows:

(in thousands of U.S. dollars)	December 31, 2015	December 31, 2014
Placement fees	\$ 2,471	\$ 3,172
Rights to performance fees	250	313
Customer relationship intangible	5,788	6,688
Contractual development fees	22,018	26,498
Total intangible assets	\$ 30,527	\$ 36,671

Intangible assets represent future management fees, development fees and commissions that Tricon expects to collect over the life of the projects that the Johnson Companies LP manages. They are amortized by project over the estimated periods that the projects expect to collect these fees, which is approximately seven years for the fees receivable and lot development fees receivable.

The customer relationship intangible from Johnson represents the management fees, development fees and commissions that Tricon will collect from future projects. These are based on future projects which are a result of Johnson's existing customer relationships, and as such are considered to be definite-life intangibles.

For the Year Ended December 31, 2015	Opening	Additions	Amortization expense	Revaluation	Ending
Placement fees	\$ 3,172	\$ -	\$ (690)	\$ (11)	\$ 2,471
Rights to performance fees	313	-	(63)	-	250
Customer relationship intangible	6,688	-	(900)	-	5,788
Contractual development fees	26,498	-	(4,480)	-	22,018
Intangible assets	\$ 36,671	\$ -	\$ (6,133)	\$ (11)	\$ 30,527

For the Year Ended December 31, 2014	Opening	Additions	Amortization expense	Revaluation	Ending
Placement fees	\$ 3,881	\$ -	\$ (700)	\$ (9)	\$ 3,172
Rights to performance fees	386	-	(73)	-	313
Customer relationship intangible	-	6,688	-	-	6,688
Contractual development fees	-	29,692	(3,194)	-	26,498
Intangible assets	\$ 4,267	\$ 36,380	\$ (3,967)	\$ (9)	\$ 36,671

13. OTHER ASSETS

As at December 31	2015	2014
Office equipment	\$ 529	\$ 249
Leasehold improvements	299	295
Goodwill	219	219
Total other assets	\$ 1,047	\$ 763

There were no impairment charges in the years ended December 31, 2015 and December 31, 2014.

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14. DIVIDENDS

(in thousands of dollars, except per share amounts)

Date of declaration	Record date	Payment date	Common shares outstanding	Dividend amount per share		Total dividend amount		Dividend reinvestment plan ("DRIP")	
				in C\$	in US\$ ¹	in C\$	in US\$ ¹	in C\$	in US\$ ²
March 10, 2015	March 31, 2015	April 15, 2015	90,431,078	\$ 0.06	\$ 0.05	\$ 5,420	\$ 4,281	\$ 639	\$ 516
May 11, 2015	June 30, 2015	July 15, 2015	90,533,290	0.06	0.05	5,438	4,351	806	623
August 13, 2015	September 30, 2015	October 15, 2015	104,211,647	0.06	0.04	6,253	4,668	965	748
November 11, 2015	December 31, 2015	January 15, 2016	112,037,851	0.06	0.04	6,722	4,857	1,365	940
						\$ 23,833	\$ 18,157	\$ 3,775	\$ 2,827
March 5, 2014	March 31, 2014	April 15, 2014	90,513,609	\$ 0.06	\$ 0.05	\$ 5,431	\$ 4,913	\$ 799	\$ 727
May 12, 2014	June 30, 2014	July 15, 2014	90,546,289	0.06	0.06	5,433	4,861	600	557
August 13, 2014	September 30, 2014	October 15, 2014	90,734,794	0.06	0.05	5,444	5,092	515	456
November 11, 2014	December 31, 2014	January 15, 2015	90,192,448	0.06	0.05	5,412	4,665	800	671
						\$ 21,720	\$ 19,531	\$ 2,714	\$ 2,411

(1) Dividends are issued and paid in Canadian dollars. For reporting purposes, amounts are translated to USD using the noon rate on the date of record.

(2) Dividends reinvested are translated to USD using the noon rate on the date common shares are issued.

On November 20, 2012, the Company implemented a Dividend Reinvestment Plan ("DRIP") under which eligible shareholders of the Company may elect to have all or part of their cash dividend automatically reinvested into additional common shares. These additional shares are issued from treasury (or purchased on the open market) on the applicable dividend payment date and are priced at 95% of the average market price, calculated as the volume weighted trading price of the Company's common shares on the TSX over the five business days immediately preceding the dividend payment date. If common shares are purchased in the open market, they are priced at the average weighted cost of the

Company's common shares on the TSX over the five business days following the dividend payment date.

Brokerage, commissions and service fees are not charged to shareholders for purchases or withdrawals of the Company's shares under the DRIP, and all DRIP administrative costs are assumed by the Company.

For the year ended December 31, 2015, 318,615 common shares were issued under the DRIP (373,058 in 2014) for a total amount of \$2,558 (\$2,363 in 2014).

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15. SHARE CAPITAL

(in thousands of dollars)	December 31, 2015			December 31, 2014		
	Number of shares issued	Share capital		Number of shares issued	Share capital	
		in US\$ ¹	in C\$		in US\$ ⁷	in C\$
Beginning balance	90,192,448	\$ 393,200	\$ 456,148	90,276,953	\$ 427,972	\$ 455,191
Shares issued under DRIP ¹	318,615	2,558	3,210	373,058	2,363	2,741
Stock options exercised ²	135,890	1,075	1,426	84,276	509	591
Shares issued for phantom units released from escrow ³	112,434	528	691	192,361	1,278	1,483
Normal course issuer bid	(636,400)	(2,921)	(3,856)	(734,200)	(3,326)	(3,858)
Deferred share units exercised ⁴	152,779	972	1,209	-	-	-
Debenture conversions ^{5,6}	8,604,085	\$ 56,499	\$ 75,384	-	\$ -	\$ -
Bought deal offering ⁷	13,158,000	109,436	143,065	-	-	-
Revaluation to period-end exchange rate ⁸	-	-	-	-	(35,596)	-
Ending balance	112,037,851	\$ 561,347	\$ 677,277	90,192,448	\$ 393,200	\$ 456,148

(1) In 2015, 318,615 common shares were issued under the DRIP at an average price of \$8.03 (C\$10.07) per share.

(2) In 2015, a total of 135,890 shares were issued for stock options vested and exercised at an average price of \$7.91 per share (C\$10.49).

(3) On August 17, 2015, 112,434 shares were issued for phantom units vested at \$4.70 (C\$6.15).

(4) In 2015, 152,779 deferred share units (DSUs) were exercised at an average price of \$6.36 (C\$7.91).

(5) On November 30, 2015, the Company redeemed its outstanding 6.375% debentures due August 31, 2017 for \$410 (C\$547) and issued 55,308 common shares at \$7.41 (C\$9.89) per share. Prior to this date, \$38,312 (C\$51,128) of debentures were converted into 8,521,329 common shares at an average price of \$4.50 (C\$6.00) per share. Upon conversion, unamortized transaction costs and discounts totaling \$6,339 (C\$8,463) and the fair value of derivative financial instruments totaling \$23,893 (C\$31,903) were reclassified to share capital.

(6) In 2015, \$223 (C\$269) 5.6% debentures were converted to 27,448 common shares at an average price of \$8.12 (C\$9.80) per share.

(7) On August 18, 2015, the Company issued 13,158,000 common shares under a public offering of shares at \$8.72 (C\$11.40) per share for gross proceeds of \$114,736 (C\$150,001) resulting in net proceeds from the offering of approximately \$109,436 (C\$143,065).

(8) The 2014 opening balance was revalued at the period-end rate of \$1.16 CAD/USD, and the 2015 opening balance was carried at the historical rate and not revalued.

The Company can issue an unlimited number of common shares and an unlimited number of redeemable and retractable Class A, B and C shares. The common shares of the Company do not have par value.

As of December 31, 2015, the Company had 112,037,851 common shares outstanding (December 31, 2014 – 90,192,448).

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16. JOHNSON DEVELOPMENT CORPORATION

On April 15, 2014, the Company completed the acquisition of a 50.1% interest in Johnson, for consideration of US\$18.5 million. Under IFRS 3, "Business Combinations" and IFRS 10, "Consolidated Financial Statements", the Company determined that it controls Johnson and its results are presented on a consolidated basis. The following table summarizes the balances within Johnson Development Corporation ("JDC"):

(in thousands of U.S. dollars)	December 31, 2015	December 31, 2014
Assets		
Cash	\$ 2,000	\$ 2,871
Amounts receivable	2,371	900
Intangible assets, net	27,805	32,800
Investments	43	194
Prepaid expenses	88	78
Fixed assets	125	68
Goodwill	216	216
Total assets	32,648	37,127
Liabilities		
Accrued expenses	1,347	1,063
Taxes payable	(714)	638
Total liabilities	633	1,701
Equity		
Contributed surplus	1,470	-
Tricon JDC LLC equity	18,468	18,569
Retained earnings	2,917	2,196
Distributions – Tricon	(4,810)	(2,104)
Distributions – NCI	(4,790)	(2,096)
Minority interest (Johnson Development Corp.)	18,760	18,861
Total equity	32,015	35,426
Total liabilities and equity	\$ 32,648	\$ 37,127

The following table summarizes the items within comprehensive income that relate to JDC:

(in thousands of U.S. dollars)	December 31, 2015	December 31, 2014
Contractual fees	\$ 10,831	\$ 10,466
Salaries and benefits	4,316	3,402
General and administration	477	357
Professional fees	55	278
Amortization	5,412	3,209
Total expenses	10,260	7,246
Income before taxes	571	3,220
Non-controlling interest at 49.9% (no tax)	\$ 283	\$ 1,607

During 2015, JDC paid dividends of \$5,400 (2014 – \$4,200), of which \$2,695 related to non-controlling interest (2014 – \$2,096).

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17. INCOME PER SHARE

BASIC

Basic income per share is calculated by dividing net income by the sum of the weighted average number of shares outstanding, vested phantom units and vested deferred share units during the period.

For the Years Ended December 31	2015	2014
Net income	\$ 58,180	\$ 99,250
Weighted average number of common shares outstanding	96,312,491	90,523,330
Adjustments for vested units	176,168	297,787
Weighted average number of common shares outstanding for basic earnings per share	96,488,659	90,821,117
Basic net income per share	\$ 0.60	\$ 1.09

DILUTED

Diluted income per share is calculated by adjusting the weighted average number of shares outstanding to assume conversion of all dilutive potential shares. The Company has three categories of potential dilutive shares related to stock compensation: stock options, deferred share unit plan (see Note 18) and the convertible debentures (see Note 8). For the stock compensation, a calculation is done to determine the number of shares that could have been acquired at fair value (determined using the market price of the Company's shares as of December 31, 2015) based on the monetary value of the stock compensation arrangements. The number of shares calculated as described above is comparable to the number of shares that would have been issued assuming the vesting of the stock compensation arrangement and conversion of debentures.

Stock compensation

For the year ended December 31, 2015, the Company's stock compensation plans resulted in 1,527,161 dilutive share units (December 31, 2014 - 1,547,638) as the exercise price of the potential share units is below the average market share price of \$8.27 (C\$10.58) for the year.

Convertible debentures

For the year ended December 31, 2015, the Company's convertible debentures are dilutive (December 31, 2014 - dilutive), as debenture interest expense and the change in fair value of the derivative financial instruments, net of tax, would not result in an increased net income per share upon conversion.

For the Years Ended December 31	2015	2014
Net income	\$ 58,180	\$ 99,250
Adjustment for convertible debenture interest expense	8,145	9,150
Changes in fair value for financial instruments through profit or loss	935	(3,651)
Adjusted net income	\$ 67,260	\$ 104,749
Weighted average number of common shares outstanding	96,488,659	90,821,117
Adjustments for stock compensation	1,527,161	1,547,638
Adjustments for convertible debentures	16,459,031	17,388,010
Weighted average number of common shares outstanding for diluted earnings per share	114,474,851	109,756,765
Diluted income per share	\$ 0.59	\$ 0.95

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18. INCENTIVE COMPENSATION ARRANGEMENTS

The breakdown of the annual incentive plan ("AIP") and long-term incentive plan ("LTIP") related to various compensation arrangements is as follows:

For the Years Ended December 31

(in thousands of U.S. dollars)	2015		2014	
	AIP	LTIP	AIP	LTIP
Cash accrual	\$ 3,956	\$ 591	\$ 2,765	\$ 7,132
Phantom units	-	-	98	398
Deferred share units	2,637	1,478	1,844	2,430
Stock options	-	1,851	-	910
DRIP and revaluation loss (gain)	96	1,115	-	50
Total compensation expense	\$ 6,689	\$ 5,035	\$ 4,707	\$ 10,920

The changes to transactions of the various cash-settled and equity-settled arrangements during the year are detailed in the sections below.

CASH SETTLED

AIP – For the year, the Company accrued \$6,593 in relation to the AIP, of which 60%, being \$3,956 (2014 – \$4,609), will be settled in cash. During the year, an amount of \$3,036 was paid in relation to the current year accrual (2014 – \$0); the remainder was paid in February 2016. The balance of the AIP accrual will be paid in DSUs, which will vest one year from the grant date.

On February 13, 2015, the Company paid \$1,218 in relation to the 2014 AIP.

LTIP – A liability for cash-settled LTIP awards is accrued based on expected performance fees that would be generated from the fair value of the assets within each fund or separate account but disbursed only when such performance fees are earned and recognized as revenue. Changes in LTIP are primarily caused by changes to fair values of fund assets, which result from timing and cash flow changes at the project level of each fund and changing business conditions.

For the year, the Company accrued \$591 in relation to cash settled LTIP (2014 – \$7,132), which relates to expected performance fees from commingled funds (excluding THP1 US) and separate accounts/side-car investments that will be paid over pre-established vesting periods specific to each commingled fund or separate account/side-car commencing on the anniversary date of the award.

PHANTOM UNIT PLAN ("PUP")

On August 13, 2013, as a result of the crystallization of performance fees from the acquisition of the Company's 68.4% interest in the THP1 US limited partnership, 584,252 phantom units were granted on a fully vested basis and held in escrow to be released over three years on the anniversary date of the transaction. The Company estimated that 30% of the benefit value will be settled in cash to satisfy tax withholding requirements and accordingly, this cash-settled component is fair valued at each reporting period and resulted in \$78 of expense for the year and is included in the revaluation loss.

DEFERRED SHARE UNITS ("DSUs")

AIP – For the year ended December 31, 2015, the Company accrued \$2,637 in AIP expense (2014 – \$1,844), representing approximately 40% of the 2015 AIP entitlement which will be granted in DSUs in February 2016, and will vest one year later. On February 13, 2015, 179,772 DSUs were granted at \$7.99 (C\$9.95) per unit in settlement of the 2014 AIP entitlement. The fair value of the DSUs on the grant date was \$1,436 (C\$1,789) and they vested on February 14, 2016.

LTIP – For the year ended December 31, 2015, the Company accrued \$1,478 in LTIP expense relating to investment income from THP1 US that will be paid in DSUs vesting equally over a five-year period commencing on the anniversary date of each grant. Compensation expense related to the grants is recognized on a graded vesting basis and for the year is comprised of \$845 relating to the current year entitlement and \$633 relating to the prior-year entitlement. On February 13, 2015, 404,904 DSUs were granted at \$7.99 (C\$9.95) per unit under the 2014 DSU plan and will vest equally from 2016 to 2020.

STOCK OPTION PLAN

During 2015, the Company granted 1,741,500 options (2014 – 0). The weighted average fair value of options granted during the year was estimated to be \$1.36 per option (2014 – \$0.55) using the Black-Scholes option pricing model. The assumptions used in these valuation models include:

For the Years Ended December 31	2015	2014
Risk-free interest rate (%)	0.6	1.05
Expected option life (years)	3.6	0.7
Expected volatility (%)	21.17	21.72
Expected annual dividend (\$)	0.24	0.24

Stock options were exercised regularly throughout 2015 and the average share price in 2015 was C\$10.58.

For the year, the Company recorded \$1,851 (2014 – \$910) in relation to stock options compensation expense.

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For the Years Ended December 31

	2015		2014	
	Number of options	Weighted average exercise price (C\$)	Number of options	Weighted average exercise price (C\$)
Opening balance – outstanding	2,101,500	\$ 6.48	2,541,500	\$ 6.45
Granted	1,741,500	10.24	-	-
Exercised	(407,498)	6.27	(352,500)	6.20
Forfeited	(36,667)	7.19	(87,500)	6.71
Ending balance – outstanding	3,398,835	\$ 8.42	2,101,500	\$ 6.48

Expiration date	2015		
	Options outstanding	Options exercisable	Exercise price on outstanding options (C\$)
March 16, 2020	721,500	1,500	\$ 10.57
May 17, 2020	833,668	552,996	6.81
May 19, 2020	592,000	592,000	6.00
May 19, 2020	177,667	117,328	7.74
August 3, 2020	54,000	54,000	5.26
November 17, 2020	1,000,000	-	10.03
November 22, 2020	20,000	20,000	4.16
Total	3,398,835	1,337,824	\$ 8.42

AIP liability is disclosed under the following balance sheet headings:

Balance sheets

(in thousands of U.S. dollars)

	December 31, 2015	December 31, 2014
Amounts payable and accrued liabilities	\$ 1,998	\$ 2,197
Equity – contributed surplus	3,104	2,085
Closing balance – end of period	\$ 5,102	\$ 4,282

LTIP liability is shown included under the following balance sheet headings:

Balance sheets

(in thousands of U.S. dollars)

	December 31, 2015	December 31, 2014
LTIP	\$ 15,717	\$ 17,854
Equity – contributed surplus	6,457	5,674
Closing balance – end of period	\$ 22,174	\$ 23,528

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KEY MANAGEMENT COMPENSATION

Key management includes directors and the Named Executive Officers (“NEO”), who are the Chief Executive Officer, Chief Financial Officer and the other top three executive officers of the Company. Compensation paid or payable to key management for employee services is based on employment agreements and is as follows:

For the Years Ended December 31	2015	2014
Total salary and benefits	\$ 5,655	\$ 3,719
Total AIP	891	1,142
Total LTIP	7,084	6,703
Total key management compensation	\$ 13,630	\$ 11,564

19. SEGMENTED INFORMATION

Management has determined the operating segments based on the investment verticals that are managed by the Company. The main segments of the Company are: Private Funds and Advisory; and Principal Investing in Tricon Housing Partners (“THP”), Tricon American Homes (“TAH”), Tricon Lifestyle Communities (“TLC”), and Tricon Luxury Residences (“TLR”). The Company evaluates segment performance based on net income less interest expense, amortization, and income taxes and adjustments for certain unrealized and non-recurring items. For directly attributable revenues and expenses, the Company allocates amounts based on the segment wherein they are incurred. For non-directly attributable costs, the Company allocates amounts based on a percentage of revenue. Balance sheet items are specifically identified and allocated to the segment from which they originate.

The segmented income statement information is as follows:

(in thousands of U.S. dollars) For the Year Ended December 31, 2015	Private Funds and Advisory	THP	TAH	TLC	TLR	Corporate	Total
Revenue	\$ 25,296	\$ -	\$ -	\$ -	\$ -	\$ 414	\$ 25,710
Investment income	-	18,753	57,746	97	(185)	-	76,411
	25,296	18,753	57,746	97	(185)	414	102,121
Expenses	18,518	11,267	6,695	19	301	7,141	43,941
Net Income (loss)	\$ 6,778	\$ 7,486	\$ 51,051	\$ 78	\$ (486)	\$ (6,727)	\$ 58,180

(in thousands of U.S. dollars) For the Year Ended December 31, 2014	Private Funds and Advisory	THP	TAH	TLC	TLR	Corporate	Total
Revenue	\$ 26,170	\$ -	\$ -	\$ -	\$ -	\$ 39	\$ 26,209
Investment income	-	65,452	76,863	307	-	-	142,622
	26,170	65,452	76,863	307	-	39	168,831
Expenses	15,071	17,694	21,676	50	-	15,090	69,581
Net Income (loss)	\$ 11,099	\$ 47,758	\$ 55,187	\$ 257	\$ -	\$ (15,051)	\$ 99,250

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(in thousands of U.S. dollars, except per share amounts and percentage amounts)
(2014 comparative figures restated due to change in functional currency)

The balance sheet segmented information is as follows:

(in thousands of U.S. dollars)							
December 31, 2015	Private Funds and Advisory	THP	TAH	TLC	TLR	Corporate	Total
United States	\$ 32,747	\$ 298,024	\$ 426,030	\$ 19,153	\$ 19,582	\$ -	\$ 795,536
Canada	2,448	9,893	-	-	-	18,649	30,990
Total assets	\$ 35,195	\$ 307,917	\$ 426,030	\$ 19,153	\$ 19,582	\$ 18,649	\$ 826,526
United States	\$ 11,028	\$ (2,344)	\$ 20,000	\$ -	\$ -	\$ -	\$ 28,684
Canada	7,922	-	59,729	-	-	32,189	99,840
Total liabilities	\$ 18,950	\$ (2,344)	\$ 79,729	\$ -	\$ -	\$ 32,189	\$ 128,524

(in thousands of U.S. dollars)							
December 31, 2014	Private Funds and Advisory	THP	TAH	TLC	TLR	Corporate	Total
United States	\$ 36,996	\$ 304,478	\$ 344,170	\$ 4,246	\$ -	\$ -	\$ 689,890
Canada	11,525	14,928	-	-	-	3,381	29,834
Total assets	\$ 48,521	\$ 319,406	\$ 344,170	\$ 4,246	\$ -	\$ 3,381	\$ 719,724
United States	\$ 15,489	\$ 17,264	\$ 6,500	\$ -	\$ -	\$ -	\$ 39,253
Canada	26,608	7,083	138,950	-	-	17,852	190,493
Total liabilities	\$ 42,097	\$ 24,347	\$ 145,450	\$ -	\$ -	\$ 17,852	\$ 229,746

20. RELATED PARTY TRANSACTIONS AND BALANCES

The Company has a 10-year sub-lease commitment on the head office premises with Mandukwe Inc., a company owned and controlled by a current director of Tricon. For the year ended December 31, 2015, the Company paid \$87 in rental payments to Mandukwe, including realty taxes, maintenance and utility costs (2014 - \$95).

TRANSACTIONS WITH RELATED PARTIES

The following table summarizes revenue earned from related parties including consolidated subsidiaries. These are contractual arrangements from investment funds managed by the Company, of which the Company is the general partner of the investment. In addition, the table includes investment income from related entities fair valued by the Company.

(in thousands of U.S. dollars)		
For the Years Ended December 31	2015	2014
Contractual fees	\$ 23,947	\$ 24,341
General partner distributions	1,290	1,718
Performance fees	414	39
Interest income	59	111
Total revenue	\$ 25,710	\$ 26,209
Investment income - Tricon Housing Partners	\$ 18,753	\$ 65,452
Investment income - Tricon American Homes	57,746	76,863
Investment income - Tricon Lifestyle Communities	97	307
Investment income - Tricon Luxury Residences	(185)	-
Total investment income	\$ 76,411	\$ 142,622

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(in thousands of U.S. dollars, except per share amounts and percentage amounts)
(2014 comparative figures restated due to change in functional currency)

BALANCES ARISING FROM TRANSACTIONS WITH RELATED PARTIES

The items set out below are included on various line items comprising the Company's financial statements.

(in thousands of U.S. dollars)	December 31, 2015	December 31, 2014
Receivables from related parties included in accounts receivable		
Contractual fees receivable from investment funds managed	\$ 96	\$ 578
Other receivables	2,082	733
Employee relocation housing loans ¹	963	806
Loans receivable from investment in associates and joint ventures	18,000	13,862
Long-term incentive plan	22,174	23,528
Annual incentive plan	6,666	4,282
Dividends payable to employees and associated corporations	290	306
Other payables to related parties included in amounts payable and accruals	333	215

(1) The employee relocation housing loans are non-interest bearing for a term of five years, maturing in 2019.

Revenues and receivables from related parties relate to general partnership distributions and contractual and performance fees for services provided by the Company. The receivables are unsecured and non-interest bearing. There are no provisions recorded against receivables from related parties at December 31, 2015 (December 31, 2014 – \$nil).

21. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to certain financial risks during or at the end of the reporting period as described below. The risk management function within the Company is carried out in respect of financial risks. Financial risks are risks arising from financial instruments to which the Company is exposed during or at the end of the reporting period. Financial risk comprises market risk (including currency risk, interest rate risk and other price risk), credit risk, concentration and liquidity risk. The primary objectives of the financial risk management function are to establish risk limits, and then ensure that exposure to risks stays within these limits.

The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, and credit risk and investing excess liquidity. Key financial risk management reports are produced frequently and provided to the key management personnel of the Company.

MARKET RISK

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices, and the Company's investment risk. The sensitivities to market risks included below are based on a change in one factor while holding all other factors constant. In practice, this is unlikely to occur, and changes in some of the factors may be correlated – for example, changes in interest rates and changes in foreign currency rates.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company invests in debt instruments, the fair values of which vary depending on market interest rates. At December 31, 2015, if interest rates at that date had been 10 basis points higher or lower with all other variables held constant, interest expense for the year would have been:

For the Years Ended December 31	2015		2014	
	10 bps increase	10 bps decrease	10 bps increase	10 bps decrease
Interest expense	\$ 50	\$ (50)	\$ 155	\$ (155)

Interest rate risk arises from the Company's financing arrangements (Note 8). Borrowings issued at variable rates expose the Company to cash flow interest rate risk. The Company does not have borrowings at fixed rates and therefore has no significant exposure to fair value interest rate risk.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(in thousands of U.S. dollars, except per share amounts and percentage amounts)
(2014 comparative figures restated due to change in functional currency)

Foreign currency risk

The Company has exposure to monetary and non-monetary foreign currency risk due to the effects of changes in foreign exchange rates related to consolidated Canadian subsidiaries, investments in Tricon Housing Partners, Tricon Luxury Residences, and cash and debt in Canadian dollars held at the corporate level. A 1% increase or decrease in the Canadian dollar exchange rate would result in the following impacts to assets and liabilities:

Potential impact of foreign currency fluctuation

December 31, 2015	1% increase	1% decrease
Assets		
Investments – Tricon Housing Partners		
Canadian funds	84	(84)
Investments – Tricon Luxury Residences	38	(38)
	122	(122)
Liabilities		
Convertible debentures	513	(514)
Derivative financial instruments	84	(83)
	597	(597)

December 31, 2014	1% increase	1% decrease
Assets		
Investments – Tricon Housing Partners		
Canadian funds	112	(112)
Liabilities		
Convertible debentures	934	(935)
Derivative financial instruments	360	(360)
	1,294	(1,295)

The Company manages foreign currency risk by raising equity in Canadian dollars and by matching its principal cash outflows to the currency in which the principal cash inflows are denominated.

CREDIT RISK

Credit risk is the risk that one party to a financial instrument will cause financial loss for the other party by failing to discharge an obligation. The Company has no significant concentrations of credit risk and its exposure to credit risk arises through loans and receivables which are due primarily from controlled subsidiaries. The loans and receivables due from subsidiaries are subject to the risk that the underlying real estate assets may not generate sufficient cash inflows in order to recover them. The Company manages this risk by:

- Ensuring a due diligence process is conducted on each investment prior to funding;
- Approval of all loan disbursements by management;
- Approval of total loan facilities by the Investment Committee; and
- Actively monitoring the loan portfolio and initiating recovery procedures when necessary.

The Company assesses all counterparties, including its partners, for credit risk before contracting with them. The Company's maximum exposure to credit risk is detailed in the table below. The Company does not include any collateral or other credit risk enhancers, which may reduce the Company's exposure.

At December 31, 2015, the Company's maximum exposure to credit risk was \$18,000 (December 31, 2014 – \$13,862). Through the equity portion of its investments, the Company is also indirectly exposed to credit risk arising on loans advanced by investees to individual real estate development projects.

The Company provides loans to land developers, which are represented as debt investments. The credit quality of these investments is based on the financial performance of the underlying real estate assets. For those assets that are not past due, it is believed that the risk of default is low, and the capital repayments and interest payments will be made in accordance with the agreed terms and conditions. No terms or conditions have been renegotiated.

As at December 31, 2015, the assets held by the Company are not past due or impaired (2014 – \$nil).

For the year ended December 31, 2015, unrealized gains (losses) of \$nil (2014 – \$nil) are attributable to changes in credit risk of these debt instruments.

CONCENTRATION RISK

Concentration risk arises as a result of the potential concentration of exposures, by country, geographical location, product type, industry sector or counterparty type. The following is a summary of the Company's concentration risk, based on the composition of the fair value of its investments – Tricon Housing Partners, Tricon American Homes, Tricon Luxury Residences, and Tricon Lifestyle Communities balances:

Province/State	December 31, 2015	December 31, 2014
Canada		
British Columbia	\$ 2,298	\$ 4,008
Alberta	2,783	2,586
Ontario	7,101	4,571
USA		
California	275,310	266,651
Arizona	93,788	86,685
Florida	68,368	87,497
North Carolina	58,860	50,172
South Carolina	12,781	
Georgia	60,154	71,989
Nevada	46,863	48,189
Indiana	8,521	
Texas	131,719	43,191
	\$ 768,547	\$ 665,539

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(in thousands of U.S. dollars, except per share amounts and percentage amounts)
(2014 comparative figures restated due to change in functional currency)

LIQUIDITY RISK

Liquidity risk is the risk that an entity will have difficulty in paying its financial liabilities as they fall due or can only do so on terms that are materially disadvantageous. Prudent liquidity risk management includes maintaining sufficient cash on hand and the availability of funding through an adequate amount of committed credit facilities. The Company

uses long-term borrowings to finance its investment strategy for Tricon American Homes. Periodic cash flow forecasts are performed to ensure the Company has sufficient cash to meet operational and financing costs. Liquidity risk from the convertible debentures is mitigated by the Company's option, under the terms of the debentures, to settle the obligation with shares.

The maturity analysis of the Company's financial liabilities is as follows:

(in thousands of U.S. dollars)

As at December 31, 2015	Demand and less than 1 year	From 1 to 3 years	From 3 to 5 years	Later than 5 years	Total
Liabilities					
Accounts payable and accruals	\$ 7,621	\$ -	\$ -	\$ -	\$ 7,621
Dividends payable	4,857	-	-	-	4,857
Bank debt	20,000	-	-	-	20,000
Debentures payable	-	-	61,940	-	61,940
Total	\$ 32,478	\$ -	\$ 61,940	\$ -	\$ 94,418

During 2015, the change in the Company's liquidity resulted in a working capital deficit of \$17,355 (December 31, 2014 - deficit of \$58,149). As of December 31, 2015, the outstanding debt was \$20,000 (December 31, 2014 - \$46,800).

The details of the net current assets (liabilities) are shown below:

(in thousands of U.S. dollars)

	December 31, 2015	December 31, 2014
Cash	\$ 4,493	\$ 4,940
Amounts receivable	8,088	5,515
Prepaid expenses and deposits	2,542	1,183
Current assets	15,123	11,638
Accounts payable and accruals	7,621	18,322
Dividends payable	4,857	4,665
Net current assets (liabilities) before undernoted	2,645	(11,349)
Revolving credit facility	20,000	46,800
Net current liabilities	\$ 17,355	\$ 58,149

During the year ended December 31, 2015, the Company received distributions of \$161,757 (2014 - \$68,407) from its investments.

22. CAPITAL MANAGEMENT

The Company's objectives when managing capital are to safeguard its ability to continue as a going concern in order to provide returns for shareholders and to maintain an optimal capital structure to reduce the cost of capital. The Company's capital consists of debt, including bank debt, convertible debentures, demand credit facility and shareholders'

equity. In order to maintain or adjust the capital structure, the Company manages equity as capital and may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets.

As of December 31, 2015, the Company is in compliance with all bank covenants.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(in thousands of U.S. dollars, except per share amounts and percentage amounts)
(2014 comparative figures restated due to change in functional currency)

23. LEASE COMMITMENTS

The Company has three lease commitments on office premises. The lease on office premises located at 1067 Yonge Street is with Mandukwe Inc., a related party (see Note 20). The Company also leases office equipment. The future minimum payments are as follows:

(in thousands of U.S. dollars)

Lease	2016	2017	2018	2019	Total
Office equipment	\$ 26	\$ 24	\$ 18	\$ 14	\$ 82
Office leases	238	238	171	28	675
	\$ 264	\$ 262	\$ 189	\$ 42	\$ 757

24. WORKING CAPITAL CHANGES

(in thousands of U.S. dollars)

For the Years Ended December 31	2015	2014
Amounts receivable	\$ (2,573)	\$ (1,504)
Prepaid expenses and deposits	(1,359)	(701)
Amounts payable and accruals	451	1,428
Interest payable	(667)	273
Income taxes payable	(10,740)	6,930
	\$ (14,888)	\$ 6,426

25. INDEMNIFICATION

Pursuant to Indemnification Agreements with certain General Partners of Limited Partnerships managed by the Company and certain shareholders of the Company (who are also officers and directors of the Company), the Company has agreed to indemnify the General Partner and those shareholders and, where applicable, any of their directors, officers, agents and employees (collectively, the Indemnified Parties) for any past, present or future amounts paid or payable by any of the Indemnified Parties to the Limited Partnership in the form of a capital contribution or clawback guarantee relating to performance fees for any claim or obligation, as set out in the Limited Partnership Agreements. There are no amounts payable in respect of this indemnification as of December 31, 2015 (December 31, 2014 - \$nil).

26. VARIABILITY OF RESULTS

The nature of our business does not allow for consistent year-to-year revenue comparisons. Revenues earned from a fund are dependent upon where the fund is in its life cycle. At the beginning of the fund's life cycle, consistent contractual fees and general partner distributions are earned to the end of the investment period. Subsequent to the investment period, contractual fees and general partner distributions start to decline as investments are realized. Performance fees that are earned at the end of the life cycle can vary significantly depending on fund performance, resulting in volatile revenue streams. Similarly, the performance of the Company's investments carried at FVTPL may not be consistent from period to period.

27. COMMITMENTS

During 2015, the Company entered into a contract to purchase an office space in a commercial building under development, for \$8.7 million. The new office will be used as the Company's head office upon completion. To date the Company has paid deposits of \$1.6 million with remaining future deposits to be paid as follows:

(in thousands of U.S. dollars)

	Amount
March 25, 2016	\$ 146
Commencement of finishing period	437
At close	6,552
	\$ 7,134

28. SUBSEQUENT EVENTS

On January 11, 2016, TLC purchased a portfolio of five age-restricted manufactured housing communities located in Phoenix, Arizona for a total purchase price of \$34.3 million. The portfolio is comprised of 1,355 residential pads located in established residential submarkets. As part of the transaction, TLC assumed existing and obtained new non-recourse mortgage debt of \$22.2 million with a nine-year remaining term and a 4.56% blended interest rate.

On January 19, 2016, Tricon closed on a \$15.0 million land development investment in the southeast valley of Phoenix, Arizona. The investment is being made in partnership with a long-standing development partner of Tricon on an 85/15 ownership basis (Tricon/Partner).

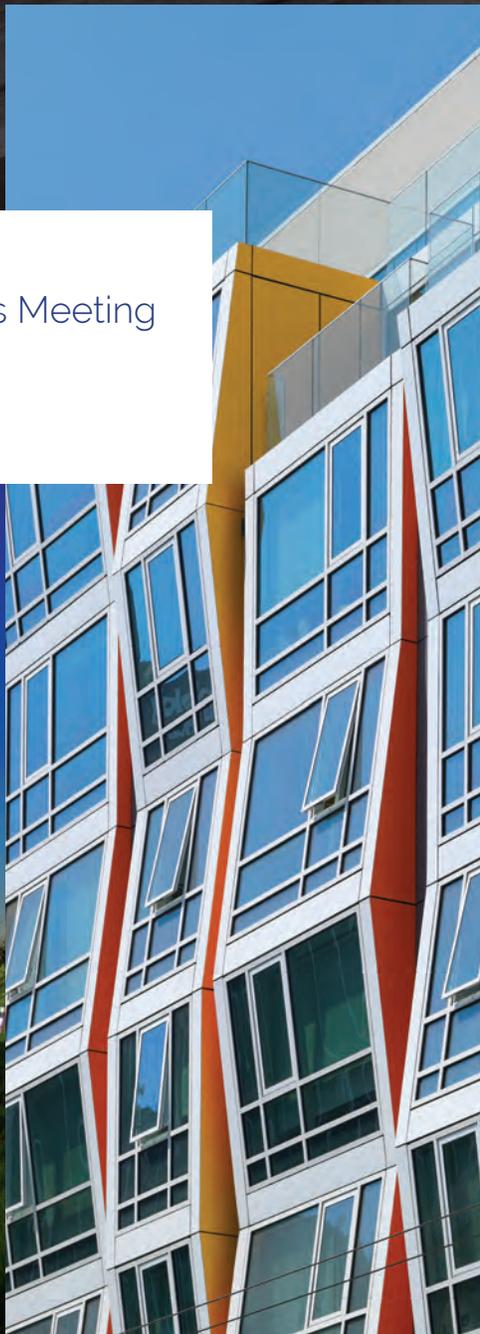
On February 18, 2016, TLR Canada closed its second development opportunity in downtown Toronto, a 36-storey tower located immediately south of King Street West on Spadina Avenue. Tricon has partnered with a major Canadian pension plan to form a C\$42.7 million separate account on an 80/20 basis (Investor/Tricon). The project is partly financed by a non-revolving loan of \$17.4 million (C\$23.8 million), which accrues interest at 2.95%.

On March 8, 2016, the Company declared a dividend of six and one half cents per share in Canadian dollars payable on April 15, 2016 to shareholders of record on March 31, 2016, following approval from the Board of Directors.



 **25**
MAY

Annual and Special Shareholders Meeting
May 25, 2016 at 10:00 a.m. ET
333 Bay Street, Suite 3400, Toronto, ON M5H 2S7





Corporate Information

Board of Directors

Duff Scott

Independent Lead Director
Chair of Compensation,
Nominating and Corporate Governance
Committee

J. Michael Knowlton

Chair of Audit Committee
Independent Director

Sián Matthews

Independent Director

Peter Sacks

Independent Director

David Berman

Executive Chairman and Co-Founder

Geoff Matus

Director and Co-Founder

Gary Berman

President and Chief Executive Officer

Shareholder Information

Exchange and Symbol

TSX:TCN

Corporate Head Office

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Auditors

PricewaterhouseCoopers LLP
Toronto, Ontario

Legal Counsel

Goodmans LLP
Toronto, Ontario

Transfer Agent

TMX Equity Transfer Services
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